

Board of Directors

Kuldip Singh Dhingra Chairman

Gurbachan Singh Dhingra Viœ Chairman

Subir Bose Managing Director

Anil Bhalla

Kamal Ranjan Das

Gurcharan Das

Naresh Gujral

Rajive Sawhney

Company Secretary

Aniruddha Sen

Auditors Lovelock & Lewes

Bankers

Standard Chartered Bank Bank of Baroda Central Bank of India Citibank, N.A. Corporation Bank HDFC Bank Ltd. The Hongkong & Shanghai Banking Corporation Ltd. ICICI Bank Ltd. State Bank of India Union Bank of India

Registered Office Berger House, 129 Park Street, Kolkata 700 017



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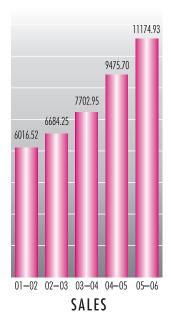
Directors' Report

Your Directors are pleased to present the Annual Report of the Company, together with the audited accounts for the financial year ended 31st March, 2006.

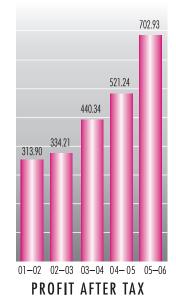
1. Financial Results & Appropriations

| | | | (Rs. | in millions) |
|--|---------|---------|---------|---------------|
| | BP | IL | Conso | lidated |
| | 2005-06 | 2004-05 | 2005-06 | 2004-05 |
| Profit before Depreciation, Interest and | 1,146 | 913 | 1,205 | 958 |
| Exceptional Item | | | | |
| Less : | | | | |
| Depreciation174 | 157 | 182 | 163 | |
| Interest | 53 | 36 | 56 | 39 |
| Exceptional Item | 3 | 57 | 3 | 57 |
| (Expenditure under Voluntary Retirement Scheme / Gratuity) | | | | |
| Profit Before Tax | 916 | 663 | 964 | 699 |
| Less : | | | | |
| Provision for Taxation | 213 | 142 | 220 | 148 |
| Profit After Taxation | 703 | 521 | 744 | 551 |
| Add : | | | | |
| Profit brought forward from the previous year | 180 | 180 | 180 | 180 |
| Available for appropriation | 883 | 701 | 924 | 731 |
| Appropriations : | | | | |
| Transfer to General Reserve | 179 | 205 | 220 | 232 |
| Dividend(s) – Interim | 199 | 139 | 199 | 142 |
| – Final (Proposed) | 199 | 139 | 199 | 139 |
| Tax on dividend | 56 | 38 | 56 | 38 |
| Balance carried to Balance Sheet | 250 | 180 | 250 | 180 |
| | 883 | 701 | 924 | 731 |

Rs. in millions



Rs. in millions



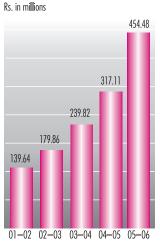
2. Operational & Financial Performance

For the first time in its history, the Company crossed the landmark consolidated net sales figure of Rs.10,000 millions (or Rs.1,000 crores). The consolidated sales, net of excise, were Rs.10,224 millions (or Rs.1,022 crores), registering a 19.5% growth over that for the previous year. It may be recalled that your Company already held the position of second largest paint company in volume terms. Now, with Rs.1,022 crores of consolidated net sales, your Company has become the second largest paint company in India in value terms as well. Consolidated net profit after tax grew by 35% to Rs.744 millions (or Rs.74.4 crores).

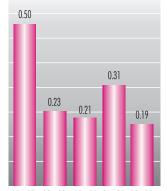
During the financial year ended 31st March, 2006, the Company, on a stand-alone basis, achieved sales of Rs.11,175 millions as against Rs.9,476 millions in the previous year registering a growth of 18%. The Profit before Depreciation, Interest and Exceptional Item was Rs.1,146 millions as against Rs.913 millions in the previous year, recording an improvement of 25.5%. The Profit before Tax at Rs.916 millions and the Profit after Tax at Rs.703 millions during the year under review showed improvements of 38% and 35% respectively.

The year 2005-06 saw another period of steady growth for your Company in Retail, Automotive & Industrial and Powder businesses – buoyed by the vigorous growth in the overall





DIVIDEND Including tax on distributable profit



01-02 02-03 03-04 04-05 05-06 **DEBT EQUITY RATIO** Loan Funds / Shareholders' Funds

manufacturing and construction sectors. Prices of raw materials, particularly those related to crude oil, continued on an upward spiral. On the other hand, prices of the Company's products came under pressure from competition. In order to counter this, the Company concentrated on improved product mix and quality, better realization and management of costs. These efforts enabled your Company to ensure that the impact on profitability was kept to a minimum.

Helped by the steady growth in housing, construction and infrastructure sectors, the demand for both solvent and water based products in Decorative paints continued to be strong. The Company's efforts of developing new products, keeping in view specific needs of the discerning Indian market, were received well by the consumers. These include Bison Wall Putty, Weathercoat Long Life – exterior emulsion with elastic film that allows it to bridge hairline cracks, Weathercoat Tile Protector and Illusions Exterior. Illusions Exterior paints are exterior textured/designer finishes with special formulations, which permit various designs to be developed through special application techniques. The Company also launched Galaxy – a new do-it-yourself paint kit for children's rooms.

During the year, the Company launched the Lewis Berger range of premium products. In the 18th century, a colour chemist then living in London, by the name of Lewis Berger, developed a method for manufacturing prussian blue using a secret process that every designer and householder coveted. The Company's brand – Lewis Berger – reflects the Company's legacy and heritage as well as its growing commitment towards quality, aesthetics and innovation. It is targeted at quality conscious consumers looking for lifestyle products. The launch involved a complete overhaul of all products and services, which are touched by a consumer. A complete 360 degree marketing effort was undertaken to drive home the change from a value for money pedestal to a lifestyle oriented platform and thereby give the brand a premium look and feel. The changes include aesthetically and functionally improved containers, improved and strengthened cartons, overhauling of more than 4000 dealer signboards, merchandising of 1000 plus shops, installation of automatic printing machines at the factories, implementation of stricter quality control norms and communicating these changes to the consumers through a clutter breaking television and press advertisement where the consumer is asked to unleash the power of his imagination by visualizing the Taj Mahal, painted with an array of colours. All the products in the Lewis Berger range have been classified into three categories : Precious, Exclusive and Select, depending on the price point with Precious being at the highest range. All Precious range containers carry a warranty of 5 to 7 years. The new brand has been received well by the market.

Berger Home Décor has been refurbished as Lewis Berger Home Painting, with higher degree of facilitation for consumers. This is being extended to many more centers in India.

The automotive paint segment registered good growth, boosted by increase in automotive production and aggressive development of new customers.

The growth in the Protective Coatings segments was satisfactory and the Business was able to improve its product mix significantly.

3. Dividend and Bonus Issue

The Company paid an interim dividend of 50% for the year under review in December, 2005 amounting to Rs.199 millions.

Your Directors recommend a final dividend @ 50% for the year under review. This, if approved, will absorb an amount of Rs.199 millions and will be paid to those members whose names appear in the Register of Members as on the commencement of book closure date on 14th July, 2006. The final dividend, together with the interim dividend of 50%, makes a total dividend of 100%. The total dividend payment for the year will therefore be Rs.398 millions as compared to Rs.279 millions in the previous year.

Your Board has also recommended issue of 3 fully paid-up Ordinary (Equity) shares, as bonus shares, for every 5 fully paid-up Ordinary (Equity) shares of the Company held by the members whose names shall appear in the Register of Members on such date as may be fixed by the Directors. The notice for the forthcoming Annual General Meeting proposes a resolution to this effect for your approval.



In terms of the provisions of Section 205C of the Companies Act, 1956, your Company transferred an amount of Rs.1,546,446 to the Investor Education and Protection Fund, in respect of dividend amounts lying unclaimed / unpaid for more than seven years from the date they became due i.e., for the year ended 31st March, 1998 in respect of interim and final dividends and for the year ended 31st March, 1999 in respect of interim dividend.

4. Subsidiary Companies & Joint Venture

The Statement of the holding Company's interest in the subsidiary companies namely Beepee Coatings Pvt. Limited ("Beepee Coatings"), Berger Jenson & Nicholson (Nepal) Pvt. Limited ("BJN - Nepal"), and Berger Paints (Cyprus) Limited ("Berger Cyprus") and subsidiary of its subsidiary company namely Berger Paints Overseas Limited as specified in Sub-section (3) of Section 212 of the Companies Act, 1956 ('the Act') is attached to the Report and Accounts of the Company.

BJN-Nepal, also a wholly owned subsidiary has shown significant improvement in performance. During the year under review, the company achieved a turnover of Indian Rs.83 millions and Profit Before Tax of Indian Rs.8.85 millions. The operations of BJN-Nepal were somewhat affected due to political disturbances and have now resumed.

The operations of Beepee Coatings, a wholly owned subsidiary with its entire manufacturing facilities dedicated to processing the Company's products, were satisfactory. The processing income amounted to Rs.58 millions.

Berger Paints (Cyprus) Limited, Cyprus, the Company's wholly owned subsidiary for investment related purposes contributed an amount of U. S. Dollars 500,000 in Berger Paints Overseas Limited in Russia towards charter capital and an amount of U. S. Dollars 300,000 towards loan, till date. This is an investment vehicle, which has recently commenced business.

Berger Paints Overseas Limited in Russia commenced operation in the Republic of Adygeya with trading activities, which include sale of paints exported from India. During the year under review, it registered an after tax profit of U. S. Dollars 22,099. It is in the process of setting up a 6,000 MTPA paint plant in Russia, which can be upgraded to 12,000 MTPA. Commercial production is likely to commence in the latter half of the year 2006.

The Company has applied for exemption under Section 212 of the Companies Act, 1956 from the Department of Company Affairs from annexing to this Report the Annual Reports of the above subsidiaries for the year ended 31st March, 2006 and the approval is expected shortly. The Consolidated Financial Statement includes the results of these subsidiary companies duly audited by their respective statutory auditors. Annual Accounts of the subsidiary companies and related detailed other information shall be made available to the members seeking such information and shall also be kept for inspection at the Head Office of the Company by any investor during working hours.

The Company's joint venture, Berger Becker Coatings Private Limited, has achieved good results during the year under review.

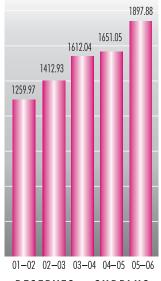
The Company's joint venture with Punjab National Bank, Vijaya Bank and Principal Financial Group (Mauritius) Limited in the form of Pnb Principal Advisory Company Private Limited continued its business of direct broking. During its first year of operation ending March 31, 2006, this company generated business income of over Rs.10 crores.

5. Projects

During the year under review, your Company started commercial production at the new 2,400 MTPA powder coating plant at Jammu. The resin manufacturing plant at Jammu is at an approval stage.

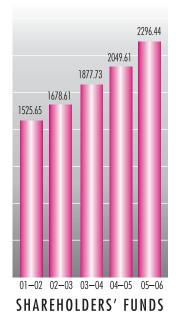
The Company has decided to set up an exclusive automotive paint plant at Rewari in Haryana. The land for the purpose has been acquired. Subject to obtaining necessary approvals, it is likely to be completed in early 2007.

Rs. in millions



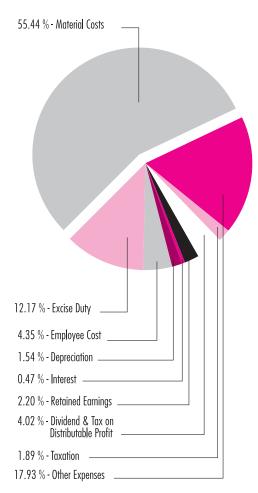
RESERVES & SURPLUS

Rs in millions





DISTRIBUTION OF TOTAL INCOME



6. Consolidated Financial Statements

Consolidated Financial Statement as required under the Accounting Standards AS – 21 and 27 and provisions of Clause 32 of the Listing Agreement has been prepared after considering the audited financial statements of your Company's subsidiaries and joint venture company and appear in the Annual Report of the Company for the year 2005-06.

7. Corporate Governance

Your Company has complied with all the requirements of Clause 49 of the Listing Agreement with stock exchanges, as amended. The Annual Report for the year carries the Section on Corporate Governance and benchmarks your Company with the provisions of Clause 49 of the Listing Agreement (Annexures I & II).

8. Technical Licence Agreements

Your Company has Technical License Agreements with (1) DuPont Performance Coatings in the area of Automotive Coatings, (2) Orica Australia Pty. Ltd. in the area of Protective Coatings, (3) TIGERWERK Lack-u.Farbenfabrik GmbH & Co. KG, Austria for specialized powder coatings and (4) Nippon Bee Chemical Co. Ltd. for coatings systems on automobile plastic bumpers and plastic auto parts. Products manufactured with the know-how of the collaborators have been well received by the concerned customers.

9. Foreign Exchange

Your Company earned foreign exchange of Rs.15 millions from export of paints and consultancy fees. Details of Foreign Exchange outgo and earnings appear in items (v) to (viii) of Schedule 21 of the Accounts for the year under review.

10. Future Prospects

The prospects for different sectors which influence the demands for the Company's products appear to be good. The country's GDP growth runs ahead of expectations and the market is now ruled by customers who look for quality products and a wide range of choices. There are concerns about prices of certain key inputs.

The above factors call for greater focus on costs, logistics, distribution and information flow, coupled with various control measures at different levels. These are being implemented.

The year to date performance has been encouraging and barring unforeseen circumstances, your Directors feel that the Company will continue to reap the benefits of a forward looking economy in 2006-07 and beyond.

11. Share Related Information

As stated in the previous year's report, the Company made a public announcement on 10th May, 2005 for buy back of its own shares by way of open market purchase through National Stock Exchange of India Limited at a price not exceeding Rs.60/- per equity share and a total amount of consideration not exceeding Rs.1,859 lakhs. With effect from 20th April, 2006, after buy-back of 4,200 equity shares at an average price of Rs.48.93 per share, the buy-back has been closed. The shares bought back have been duly extinguished and this year's accounts reflect such extinguishment.

Calls amounting to Rs.25,065 representing 5,013 partly paid equity shares of a face value of Rs.10 each (or 25,065 equity shares of a face value of Rs.2 each), continue to remain unpaid. These calls pertain to rights shares issued in the year 1996. After sending a number of notices, the Company is sending notice for forfeiture of these shares including forfeiture of unpaid dividends and all rights and interests that may have accrued thereon, to the 67 shareholders who have not paid these calls.



12. Fixed Deposits

There are no outstanding public deposits in the Company as on 31st March, 2006, except those lying unclaimed. The Company had earlier discontinued acceptance of fresh deposits and renewal of deposits. Deposits amounting to Rs.1.30 millions which had matured for repayment are lying unclaimed, for which your Company has sent out reminders. Out of the aforesaid amount of Rs.1.30 millions, Rs.10 thousand have been transferred to the Investor Education and Protection Fund.

13. Cost Auditors

The Board of Directors have re-appointed M/s N Radhakrishnan & Co, Kolkata, Mr V Gopalkrishnan, Pondicherry and N Dewan & Co, New Delhi, as the Cost Auditors of the Company under Section 233B of the Companies Act, 1956, for its various factories across the country, subject to the approval of the Central Government for the year 2006-07. The Cost Auditors' Reports will be forwarded to the Central Government as required under law.

14. Human Resources, Environment, Occupational Health And Safety

As on 31st March, 2006, your Company had 1,966 employees. Industrial Relations were satisfactory during the year under review.

Your Company pursues a policy of extensive training and development programme to enhance and up-date the skills and knowledge of its human resources. Your Company continuously reviews the training needs of its employees arising out of performance appraisals and otherwise and imparts the same. The new performance appraisal system is now firmly in place. Your Company places highest importance to identified needs and aspirations in so far as they match the Company's objectives.

Your Company places paramount importance to environment, occupational health and safety and several steps were initiated in this respect during the year.

15. Information Pursuant to Section 217 of The Act

A. Conservation of Energy & Technology Absorption

Information pursuant to Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosures of Particulars in the Report of Board of Directors) Rules, 1988 and forming part of the Directors' Report for the financial year ended 31st March, 2006 are given in Annexure III to the Report.

B. Particulars of Employees

Statement under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, as amended, is given in Annexure IV to this Report.

C. Directors' Responsibility Statement

Your Directors wish to inform that the Audited Accounts containing Financial Statements for the financial year ended 31st March, 2006 are in full conformity with the requirements of the Companies Act, 1956. They believe that the Financial Statements reflect fairly, the form and substance of transactions carried out during the year and reasonably present your Company's financial condition and results of operations.

Your Directors further confirm that in preparation of the Annual Accounts :

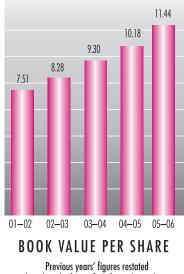
i) the applicable accounting standards have been followed and wherever required, proper explanations relating to material departures have been given,

ii) the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period,

Rs. in millions



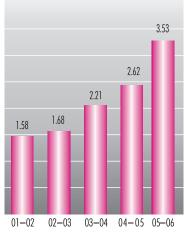




based on the face value of Rs.2/ per share



In Rupees



EARNINGS PER SHARE Previous years' figures restated based on the face value of Rs.2/- per share

iii) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities,

iv) the Accounts have been prepared on a going concern basis.

16. Directors

Pursuant to Article 112 of the Articles of Association of the Company, Mr Gurbachan Singh Dhingra and Mr Rajive Sawhney retire by rotation and, being eligible, offer themselves for re-appointment.

Mr G. S. Dhingra is a graduate and an industrialist. He is a promoter and holds the position of Vice-chairman of the Board of Directors. Mr Dhingra has vast and rich experience of the paints business and particularly, its technical aspects. He has helped the Company to reach the present status. He is on the Board of a number of companies. Mr Dhingra holds 5,40,600 equity shares of the Company.

Mr Rajive Sawhney is an arts graduate and a lawyer by profession. He is a reputed senior advocate practising, among others, in the Supreme Court of India. The Company has benefited from the counsel and guidance of Mr Sawhney. Mr Sawhney does not hold any equity share of the Company.

The Audit Committee of the Board was reconstituted during the year. Mr Naresh Gujral, a Chartered Accountant, was appointed Chairman of the Committee. Mr Anil Bhalla and Mr Kamal Ranjan Das continue to be members of the Committee. Mr G. S. Dhingra stepped down as a member of the Committee.

17. Related Party Transactions

A Statement of related party transactions pursuant to Accounting Standard 18 forms a part of this Annual Report.

18. Listing With Stock Exchanges

Your Company is listed with The Calcutta Stock Exchange Association Limited, Bombay Stock Exchange Limited and National Stock Exchange of India Limited and the Company has paid the listing fee to each of the Exchanges. The addresses of these stock exchanges and other information for Shareholders are given in the Annual Report.

19. Auditors

The Auditors, Messrs. Lovelock & Lewes, retire at the conclusion of the ensuing Annual General Meeting and, being eligible under Section 224(1B) of the Act, offer themselves for re-appointment.

20. Appreciation

Your Directors place on record their deep appreciation of the assistance and guidance provided by the Central Government and the Governments of the States of India, its suppliers, technology providers and all other stakeholders. Your Directors thank the financial institutions and banks associated with your Company for their support as well. Your Directors also thank the Company's dealers and its customers for their unstinted commitment and valuable inputs.

Your Directors acknowledge the support received from you as shareholders of the Company.

On behalf of the Board of Directors

Kolkata Dated : 6th June, 2006 Kuldip Singh Dhingra Chairman



Annexure-I Corporate Governance FOR THE YEAR ENDED 31ST MARCH, 2006

Corporate Governance provides that a company is directed in such a way that it performs efficiently and effectively, keeping in view the long term interest of the stakeholders, while respecting laws and regulations of the land and contributing, as a responsible corporate citizen, to the national exchequer.

I. COMPANY'S PHILOSOPHY

Your Company believes in professionalism of management, transparency and sound business ethics. It encourages wide participation from all stakeholders.

II. BOARD OF DIRECTORS

The Board comprises 8 Directors, out of which 1 is an executive director, 2 are non-executive promoter directors, 1 is a non-executive non-independent director and 4 are non-executive independent directors.

The names of the Directors and their Directorships in other public limited companies are mentioned hereunder.

The Chairman of the Board is a Non-executive Director. The Chairman of the Company is entitled to maintain an office in accordance with Clause (1) of Annexure ID of Clause 49 of the Listing Agreement. The Company also reimburses expenses incurred by the Chairman in course of performance of his duties.

The Company thinks that fixing tenures for independent directors is not in any way beneficial in the interest of the Company and hence, it has not fixed any such tenure for its independent directors.

| Name of Director | Position | Directorships in other companies | Membership/chairmanship across all other companies in |
|----------------------------|--|----------------------------------|--|
| | | incorporated in India | which the person is a director |
| Mr Kuldip Singh Dhingra | Non-executive Chairman/Promoter | 9 | Nil |
| Mr Gurbachan Singh Dhingra | Non-executive Vice- Chairman / Promoter | 8 | Nil |
| Mr Subir Bose | Managing Director / Executive | 1 | Nil |
| Mr Anil Bhalla | Non-executive/ Non-independent Director | 3 | Nil |
| Mr Kamal Ranjan Das | Non-executive/ Independent Director | 4 | Nil |
| Mr Rajive Sawhney | Non-executive/ Independent Director | 7 | 1 (member of audit committee) |
| Mr Gurcharan Das | Non-executive/ Independent Director | 8 | Nil |
| Mr Naresh Gujral | Non-executive/ Independent Director | 11 | Nil |

The number of Board Meetings and the attendance of Directors as well as their attendance at the last AGM during the financial year 2005-2006 were as below :-

| Name of Directors | | Board Meeting Dates & Attendance | | | | | |
|----------------------------|----------|----------------------------------|----------|----------|----------|----------|----------|
| | 29.04.05 | 04.06.05 | 27.07.05 | 29.10.05 | 07.11.05 | 31.01.06 | 27.07.05 |
| Mr Kuldip Singh Dhingra | Í | Р | Р | Р | Í | Р | Р |
| Mr Gurbachan Singh Dhingra | Р | Í | Р | Р | Р | Р | Р |
| Mr Subir Bose | Р | Р | Р | Р | Í | Р | Р |
| Mr Anil Bhalla | Р | Р | Р | Р | Р | Р | Р |
| Mr Kamal Ranjan Das | Р | Р | Í | Р | Í | Р | Í |
| Mr Rajive Sawhney | Í | Í | Í | Р | Í | Í | Í |
| Mr Gurcharan Das | Í | Р | Í | Í | Í | Р | Í |
| Mr Naresh Gujral | Í | Í | Í | Р | Р | Í | Í |

Other than the Managing Director (Executive), all Directors attending meetings of the Board are entitled to a sitting fee of Rs 2,000 for every meeting attended by them.



III. COMMITTEE OF DIRECTORS

A. AUDIT COMMITTEE

The terms of reference of the Audit Committee cover the matters specified under Clause 49 of the listing agreement, as amended, as well as in Section 292A of the Companies Act, 1956.

The responsibilities of the Audit Committee include, inter alia, overseeing the financial reporting process to ensure proper disclosure of financial statements, recommending appointment/removal of external auditors and fixing their remuneration, reviewing the quarterly and annual financial statements before submission to the Board, reviewing the adequacy of the internal audit function including the structure and staffing of the internal audit department, ensuring adequacy of the internal control systems, reviewing findings of internal investigations, discussing the scope of audit with external auditors, reviewing the Company's financial and risk management policies and looking into reasons for substantial defaults, if any, of non-payment to stakeholders.

The composition of the Audit Committee as at 31st March, 2006 is as follows:

Mr Naresh Gujral (Chairman)

Mr Anil Bhalla

Mr Kamal Ranjan Das

Mr Aniruddha Sen - Secretary

The Audit Committee, as stated above, was reconstituted with effect from 31st December 2005. Prior to that, the composition of the Audit Committee was as follows:

Mr Anil Bhalla (Chairman)

Mr Gurbachan Singh Dhingra

Mr Kamal Ranjan Das

Mr Aniruddha Sen - Secretary

The number of Audit Committee Meetings and the attendance of Directors during the financial year 2005-2006 were as follows :-

| Name of Directors | Meeting Dates & Attendance | | | | | | |
|----------------------------|----------------------------|----------|----------|----------|----------|----------|----------|
| | 29.04.05 | 04.06.05 | 27.07.05 | 09.09.05 | 29.10.05 | 23.12.05 | 31.01.06 |
| Mr Anil Bhalla | Р | Р | Р | Р | Р | Р | Р |
| Mr Kamal Ranjan Das | Í | Р | Í | Р | Р | Р | Р |
| Mr Gurbachan Singh Dhingra | Р | Í | Р | Í | Р | Р | - |
| Mr Naresh Gujral | _ | _ | - | - | - | - | Р |

Note: The quorum of two independent directors as required by the Listing Agreement was present in 5 Audit Committee meetings out of 7 Audit Committee meetings held during the year.

All Directors attending meetings of the Audit Committee are entitled to a sitting fee of Rs 2,000 for every meeting attended by them.

B. REMUNERATION COMMITTEE

The Company has not set up any remuneration committee in particular since the Company has only one Executive Director and all other Directors are Non-executive Directors, who receive only sitting fees in respect of their attendance of Board and Committee meetings and do not receive any other fees or remuneration.

C. SHAREHOLDERS' COMMITTEES

1. The Composition of the Shareholders' Committees are as follows:

| (A) SHARE TRANSFER COMMITTEE | (B) INVESTORS' GRIEVANCE COMMITTEE |
|--|---|
| Mr Subir Bose (Chairman) | Mr Kamal Ranjan Das (Chairman) |
| Mr Kamal Ranjan Das | Mr Subir Bose |
| Mr Aniruddha Sen- Secretary & Compliance Officer | Mr Anil Bhalla |
| | Mr Aniruddha Sen – Secretary & Compliance Officer |



2. Number of Meetings of the above Committees and the attendance of Directors during the financial year 2005-2006 were as follows :-

| a. FOR SHARE TRANSFER COMMITTEE MEETING |
|---|
|---|

| Name of Directors | Meeting Dates & Attendance | | | | | | | |
|---------------------|----------------------------|----------|----------|----------|----------|----------|----------|----------|
| | 11.04.05 | 20.04.05 | 13.05.05 | 27.05.05 | 14.06.05 | 28.06.05 | 12.07.05 | 29.07.05 |
| Mr Subir Bose | Р | Р | Р | Р | Р | Р | Р | Р |
| Mr Kamal Ranjan Das | Р | Р | Р | Í | Р | Í | Í | Í |
| | 16.08.05 | 26.08.05 | 09.09.05 | 26.09.05 | 07.10.05 | 24.10.05 | 08.11.05 | 23.11.05 |
| | Р | Р | Р | Р | Р | Р | Р | Р |
| | Í | Р | Р | Р | Р | Р | Р | Р |
| | 01.12.05 | 16.12.05 | 02.01.06 | 16.01.06 | 31.01.06 | 14.02.06 | 28.02.06 | 15.03.06 |
| | Р | Р | Р | Р | Р | Р | Р | Р |
| | Í | Р | Р | Р | Р | Р | Р | Í |
| | 30.03.06 | | | | | | | |
| | Р | | | | | | | |
| | Р | | | | | | | |

b. FOR INVESTORS' GRIEVANCE COMMITTEE MEETING

| Name of Directors | 30.03.06 |
|---------------------|----------|
| Mr Kamal Ranjan Das | Р |
| Mr Subir Bose | Р |
| Mr Anil Bhalla | Í |

All Directors, other than the Managing Director, attending meetings of the Share Transfer Committee and Investors Grievance Committee are entitled to a sitting fee of Rs 2,000 for every meeting attended by them.

3. Status of Shareholders' Complaints :

Number of complaints received during the current year – 14 Number not solved to the satisfaction of shareholders – Nil Number of pending complaints as at 31.03.2006 - Nil

IV. GENERAL BODY MEETINGS

Date, Time & Venue of the last three Annual General Meetings

| FY ended | Date | Time | Venue | If Special Resolution Passed |
|----------------|----------|------------|--|------------------------------|
| March 31, 2003 | 31.07.03 | 11.30 a.m. | G D Birla Sabhagar, 29 Ashutosh Choudhury Avenue, Kolkata 700 019 | No |
| March 31, 2004 | 29.07.04 | 10.30 a.m. | G D Birla Sabhagar, 29 Ashutosh Choudhury Avenue, Kolkata 700 019 | No |
| March 31, 2005 | 27.07.05 | 11.00 a.m. | Kalamandir Auditorium, 48 Shakespeare Sarani, Kolkata 700 017 | No |

No special resolution was passed last year through postal ballot. No special resolution is proposed to be conducted through postal ballot in the ensuing year.

- V. DISCLOSURES
 - a) The Company has not entered into any materially significant related party transaction that may have potential conflict with the interest of the Company at large.
 - b) The Company has complied with all requirements of the listing agreement entered into with the Stock Exchanges and SEBI Regulations and guidelines. No penalties were imposed or strictures were passed against the Company with regard to the capital market.



- c) The Company does not have a formal whistle blower policy. However, no person has been denied access to the Audit Committee.
- d) The Company has complied with all the mandatory requirements of Clause 49 of the Listing Agreement and complied with the following non-mandatory requirements:
 - The non-executive Chairman is entitled to maintain a Chairman's office at the Company's cost and allowed reimbursement of expenses incurred in performance of his duties.
 - The Company attempts to move towards a regime of unqualified financial statements.

VI. MEANS OF COMMUNICATION

The quarterly and half-yearly financial results of the Company are published in leading English and vernacular dailies such as the Business Standard, Economic Times, Bartaman and Sambad Pratidin. Such results are also uploaded by the Company in its website http://www.bergerpaints.com.

Other important announcements are also published by the Company in leading English and Bengali dailies.

As per requirement of the listing agreement, the Company also uploaded the financial results, shareholding patterns, annual report and corporate governance report on <u>http://sebiedifar.nic.in.</u>

No individual information to the shareholders is given since all the information are published in leading newspapers and are also put up on the Company's website.

VII. CODE OF CONDUCT

The Company has an approved Code of Conduct applicable to Directors and employees. A certificate of affirmation in this regard is appended.

VIII. NUMBER OF SHARES/CONVERTIBLE INSTRUMENTS HELD BY NON-EXECUTIVE DIRECTORS

Number of shares held by non-executive Directors are given below. The Company does not have any other convertible instrument.

| Name of the Non-executive Director | Number of shares held |
|------------------------------------|-----------------------|
| Mr Kuldip Singh Dhingra | 5,40,000 |
| Mr Gurbachan Singh Dhingra | 5,40,600 |
| Mr Anil Bhalla | 26,100 |
| Mr Kamal Ranjan Das | 20,820 |
| Mr Rajive Sawhney | _ |
| Mr Gurcharan Das | _ |
| Mr Naresh Gujral | _ |

IX. REMUNERATION POLICY AND REMUNERATION TO DIRECTORS

Executive Director

The remuneration paid to the Managing Director, the only Executive Director, has been approved by the Shareholders of the Company and is subject to the limits laid down under Sections 198 and 309 and Schedule XIII to the Companies Act, 1956.

The remuneration consists of salary, commission, housing, medical reimbursement, leave travel concession, club fees, personal accident insurance, provision of car and telephone and encashment of leave at the end of tenure and the Company's contribution towards provident fund, superannuation fund and gratuity fund. The Company has entered into an agreement with the Managing Director to this effect. The agreement has taken effect from 1st July 2004 and is valid up to 30th June 2009. The agreement may terminate on occurrence of certain events specified therein. The Managing Director is not paid sitting fees for attending the meetings of the Board of Directors or committees thereof. The Company does not have a scheme for grant of stock options to the Managing Director or employees.

The details of remuneration (including perquisites and allowances) paid during the year ended 31st March, 2006 are as follows:

| Fixed Component | Rs. |
|--|-----------|
| Salary | 31,12,500 |
| Company's contribution to Provident Fund and Superannuation Fund | 8,40,375 |
| LTC and other perquisites | 9,58,305 |
| Variable Component | |
| Commission | 15,56,250 |
| Total | 64,67,430 |



X. MANAGEMENT DISCUSSION AND ANALYSIS

1. INDUSTRY STRUCTURE AND DEVELOPMENT

During the year 2005-06, manufacturing industry is estimated to have grown by 9.5% against an overall GDP growth of about 8%. The paint industry's growth, particularly in the organized sector – which holds about 70% of the market – continues to be in the double-digit range and has surpassed the overall industry growth. This can be ascribed to upsurge in demand in the construction, infrastructure and automotive sectors. Consumers in the Decorative sector are moving towards branded and technologically superior products with value added features.

The industrial paints sector continues to be largely dominated by demands from the automobile manufacturers. This is an area which require sophisticated technological inputs and manufacturing in controlled conditions.

The Company has taken several steps to cater the market needs through :

- (a) enhanced marketing and service network
- (b) development of new products aimed at the discerning consumers
- (c) continuous technological upgrading of existing products
- (d) improvements in packages and cartons
- (e) commencement of a dedicated industrial paints plant project at Rewari in Haryana which is at an approval stage.

The Company also launched a major corporate re-branding exercise through the "Lewis Berger" campaign, which has made positive impact on its overall image.

The Company enhanced its powder production capacity by starting commercial production at its state-of-the-art factory at Jammu.

The Company has technology license agreements with major international producers and continues to explore options of strategic alliances with reputed partners for the purpose of strengthening its position in the Indian paint industry.

2. OPPORTUNITIES AND THREATS

Per capita consumption of paints in India continues to be far lower than the average global consumption. Thus, there is a large potential to grow – particularly in the rural and semi-urban areas, on the dual platforms of aesthetics and protective qualities of paint. The automobile industry, particularly the two-wheeler sector, continues to show healthy improvement and new capacities in the industry are coming up all over India. Infrastructure and large projects by major companies in the chemical industry, refineries, power plants and metals are boosting the demand of protective coatings. Overall, the Indian paint industry appears to be poised for a multifold growth in future years.

There are, however, pressure on prices due to severe competition and possibility of entry of new players in the market. These will have to be addressed by greater focus on costs and performance and continuous technological and marketing inputs with greater concentration on valued human resources.

3. OUTLOOK

The overall performance of the economy and greater emphasis on large infrastructure and core sector projects, coupled with consumer preference for white goods, branded and lifestyle related products, augur well for the industry. However, as stated in this Report, the industry has to effectively cope up with price pressures and increased raw material prices arising out of increases in world prices of crude oil. The outlook for the future, therefore, appears to be challenging.

4. RISK AND CONCERN

The Company's performance continues to be subject to fluctuations in the prices of raw materials, which are largely based on petroleum products. These will have to be countered by improved management of costs, better logistics and distribution and quicker and effective handling of information. For the sake of long term benefit of the industry, it is also imperative that some of the cost increases are passed on to the consumers.



5. INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has adequate internal control systems, which enable it to run its factories and depots at a fair degree of comfort. The system incorporates continuous monitoring, checks and balances, negotiation and purchase policies, authorization and delegation procedures, audits including compliance audits, which are periodically reviewed by the Audit Committee. A strong Internal Audit Department keeps a regular surveillance over the whole operations. The internal needs are continuously monitored and the Department resources are overhauled.

6. FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

The Company's gross sales revenue for the year 2005-06 has been Rs. 11,175 millions, registering a growth of 18.5% over that for the year 2004-05. All the factories performed well during the year under review. The Company's profit after tax, at Rs. 703 millions, registered a growth of 35% over that of the previous year.

7. MATERIAL DEVELOPMENT IN HUMAN RESOURCES/INDUSTRIAL RELATIONS FRONT

There has been no significant development in this area. Industrial Relations situation was peaceful. The number of people employed as on 31st March 2006 was 1,966 (31st March 2005 : 1,937).

On behalf of the Board of Directors

Kolkata Dated : 6th June, 2006 Kuldip Singh Dhingra Chairman

Appendix

DECLARATION UNDER CLAUSE 49 (I) (D) (ii)

As provided under Clause 49 of the Listing Agreement with the Stock Exchanges, the Board members and the senior management personnel have affirmed compliance with the Code of Conduct of the Company for the year ended 31st March, 2006. The said Code of Conduct has also been uploaded by the Company in its website <u>www.bergerpaints.com</u>.

Kolkata Dated : 6th June, 2006 Subir Bose Managing Director



Annexure-II to corporate governance general shareholder information

| Annual General Meeting | : | Date | Time | Venue |
|---|----|---|----------------------|--|
| | | 28th July, 2006 | 11.00 a.m. | Kalamandir, 48 Shakespeare Sarani Kolkata-700 017 |
| Book Closure Dates | : | 14th July, 2006 to 28th July, 2006 | (both days inclusive | .) |
| Dividend Payment Date | : | Interim - 2nd December, 2005 Final - On or before 12th Aug | ust, 2006 | |
| Ensuing Financial Reporting Calendar | : | Financial Reporting for the quarter | er ended | |
| | | 30th June, 2006 | | — By 31st July, 2006 |
| | | 30th September, 2006 | | — By 31st October, 2006 |
| | | 31st December, 2006 | | — By 31st January, 2007 |
| | | 31st March, 2007 (audited) | | — By 30th June, 2007 |
| Listing on Stock Exchanges | : | The Calcutta Stock Exchange As 7 Lyons Range, Kolkata – 700 00 | | Bombay Stock Exchange Limited 25th Floor , Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400 001 |
| | | National Stock Exchange of Indi "Exchange Plaza", 5th floor, Plot G block, Bandra-Kurla Complex, | no C/1 | |
| Stock Codes | : | 12529 (CSE) 509480 | (BSE) | BERGEPAINT (NSE) |
| Depositories | : | The National Securities Deposito 4th floor, Trade World, Kamala M Senapati Bapat Marg, Lower Pare | fill Compound | Central Depositories Services (India) Limited Phiroze Jeejeebhoy Towers, 28th floor Dalal Street, Mumbai-400 023 |
| ISIN No. | : | INE463A01020 | | |
| Market Price (High & Low) | at | | | |

Market Price (High & Low) at BSE during each month of the Financial Year 2005-2006

| Month | High (Rs.) | Low (Rs.) |
|--------------|------------|-----------|
| April-05 | 49.00 | 40.00 |
| May-05 | 52.60 | 44.50 |
| June-05 | 64.70 | 48.00 |
| July-05 | 64.05 | 56.70 |
| August-05 | 72.00 | 56.50 |
| September-05 | 68.00 | 55.65 |
| October-05 | 62.50 | 47.00 |
| November-05 | 66.00 | 61.00 |
| December-05 | 77.70 | 62.50 |
| January-06 | 76.50 | 70.00 |
| February-06 | 76.80 | 70.50 |
| March-06 | 94.70 | 69.60 |



Share Performance in **Relation to BSE Sensex** (Indexed)



| Number of Shareholders (As at 31.3.2006) | : | 25824 | |
|---|---|------------------------------------|-------------|
| Shareholding Pattern | : | Status | Holding (%) |
| (As at 31.3.2006) | | Indian Promoters | 73.53 |
| | | Non Resident Individuals/Companies | 1.90 |
| | | Financial Institutions | 6.34 |
| | | Resident Individuals | 14.37 |
| | | Domestic Companies | 2.33 |
| | | Nationalized Banks & Mutual Funds | 1.53 |
| | | TOTAL | 100.00 |

Distribution of Shareholding : No. of Shares No. of Shareholders % of Shareholders - 500 14478 1 56.07 501 - 1000 3755 14.54 1001 - 2000 3752 14.53 2001 - 3000 1783 6.90 3001 - 4000 767 2.97 4001 - 5000 347 1.34 5001 - 10000 616 2.39 10001 and above 326 1.26 TOTAL 25824 100.00

(As at 31.03.2006)



| Share Transfer System | : | Shares sent for physical transfer are effected within 15 working days of lodgement. The Share Transfer Committee meets as often as required. The total number of shares transferred in physical form during the year 2005-2006 was 205066 as compared to 175362 (29072 shares of face value of Rs. 10/- each during 1st April 2004 to 1st September 2004 and 146290 shares of face value of Rs 2/-each during 2nd September 2004 to 31st March 2005) during 2004-05. |
|---|---|---|
| Dematerialisation of Shares & Liquidity | : | 86.38 % of the Company's shares are held in electronic form. |
| Plant Location | : | This information forms part of the annual report. |
| Registrars and Share Transfer Agents and Address for Correspondence | : | C B Management Services (P) Ltd P-22 Bondel Road, Kolkata 700 019 |
| Compliance Officer | : | Mr. Aniruddha Sen |
| Non-Mandatory requirement | : | A Chairman's office with requisite facilities is provided and maintained at the Company's expense for use by its Non-Executive Chairman. All expenses incurred in furtherance of the Company's business interest are reimbursed by the Company. |

Compliance Certificate from Auditors of the Company

As required by Clause 49 of the Listing Agreement, the Auditor's Certificate is given as an Appendix to the Report on Corporate Governance.

On behalf of the Board of Directors

Kolkata Dated : 6th June, 2006 Kuldip Singh Dhingra Chairman



AUDITORS' CERTIFICATE ON COMPLIANCE WITH CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENT

To the Members of Berger Paints India Limited.

We have examined the compliance of conditions of Corporate Governance by Berger Paints India Limited, for the year ended 31st March, 2006, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, read with note under section A of Annexure I to the Directors' Report on Corporate Governance regarding quorum of certain Audit Committee Meetings, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above mentioned Listing Agreement.

We state that in respect of investor grievances received during the year ended 31st March, 2006, no investor grievances are pending for a period exceeding one month against the Company as per records maintained by the Company which are presented to Shareholders'/Investors' Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Partha Mitra Partner Membership Number 50553

For and on behalf of LOVELOCK & LEWES Chartered Accountants

Place : Kolkata Date : 6th June, 2006



Annexure III to directors' report pursuant to section 217(1)(e) of the companies act, 1956 for the year ended 31st march 2006

FORM A

DISCLOSURE OF PARTICULARS WITH RESPECT TO CONSERVATION OF ENERGY

| DIDDECOULE OF THEFTCOLING V | | |
|--|---|---|
| (A) Power and Fuel Consumption | Curre | ent year Previous year |
| 1) Electricity : | | |
| (a) Purchased Units Total Amount Rate/Unit | | 996,407 9,809,384 961,838 Rs. 44,690,359 4.20 Rs. 4.56 |
| (b) Own Generation (i) Through Diesel Generator : Units Units per litre of Diesel oil Cost/Unit (ii) Through Steam Turbine/Generator : Units Units per litre of Fuel Oil/Gas Cost/Unit | Rs. | 707,062 836,170 3.00 3.64 10.29 Rs. 6.77 oplicable Not applicable |
| 2) Coal : Quantity Total Cost Average Rate | Not ap | plicable Not applicable |
| 3) Furnace Oil : Quantity Total Cost Average Rate | Not ap | pplicable Not applicable |
| 4) Others : Quantity (LDO,HSD & FO for Resin Production Total Cost in Rs. Rate/Unit (KL) | | 1,5561,545759,61237,141,61830,051Rs.24,045 |
| (B) Consumption per unit of production | | |
| Paints, Varnishes & Enamels (KL) Resin (KL) for captive consumption No the de | ndard o specific Standard as e consumption per unit pends on the product mix | 86,279 68,261 25,088 24,702 |
| Unit/KL Electricity Furnace Oil Coal (specific quantity) Others (LDO for Resin Prodn.) (LDO KL/ RESIN KL) | | 105115pplicableNot applicableoplicableNot applicable0.060.06 |

The variation in consumption in power and fuel was due to different product mix between current and previous year. The previous year's figures have been regrouped where necessary.

Kolkata Dated : 6th June, 2006 On behalf of the Board of Directors Kuldip Singh Dhingra Chairman



Annexure III TO DIRECTORS' REPORT (Contd.)

FORM B

DISCLOSURE OF PARTICULARS WITH RESPECT TO TECHNOLOGY ABSORPTION

Research and Development (R&D)

- 1. Specific areas in which R&D carried out by the Company:
 - 1 Development of new products and upgrading of existing products.
 - 1 Cost reduction without affecting quality.
 - 1 Adaptation of Collaborator's Technology in the area of Resin & Paint products.
 - 1 Customized OEM products.
 - 1 Technology reproduction.
- 2. Benefits derived as a result of the above R&D:
 - Launching of new decorative product

 Weathercoat Long Life.
 - Launching of new Protective Coating products

 Heat & Corrosion Resistant Aluminium Paint for Refineries
 Fertilizer Industries.
 - 1 Entry in new Automotive OEM Customers.
 - 1 Introduction of High Solid TSA Clear for Automotive OEM.
 - 1 Introduction of Wet Look Powder Coating.

3. Future Plan of action:

- 1 New products for retail market.
- 1 Cost Reduction & Product Upgradation.
- 1 Process optimization.
- 1 New products for Two Wheelers, Automotive Ancillary, General Industrial, Computer, Powder Coating for Automotive Components.

| 4. | Expenditure on R&D | (Rs. In Millions) |
|----|--------------------------------|-------------------|
| | (a) Capital | 11.53 |
| | (b) Recurring | 18.43 |
| | (c) Total | 29.96 |
| | (d) Total R&D expenditure as a | |
| | percentage of Total Turnover | 0.27% |

Technology Absorption, Adaptation and Innovation:

- 1. Efforts, in brief, made towards technology absorption, adaptation and innovation:
 - New products for specific OEM customers through collaborators' technology.
 - 1 Products of Protective Coatings offered to specific customers.
 - 1 Products of Powder Coatings after assimilation of collaborators' technology.
- 2. Benefits derived as a result of the above efforts e.g. product improvement, cost reduction, product development, import substitution, etc.
 - Introduction of several new products in the area of Automotive, Powder Coatings, Protective Coatings & Architectural Coatings.
- 3. Technology Imported during the last 5 years:

| Technology Imported | Year of Import | Absorption of Technology |
|------------------------|-------------------|---------------------------------|
| Protective Coatings | 2001 | Mostly absorbed |
| Powder Coatings | 2003 | In the process of absorption |
| Automotive Coatings | 2004 | In the process of absorption |

On behalf of the Board of Directors

| Kolkata | Kuldip Singh Dhingra |
|------------------------|----------------------|
| Dated : 6th June, 2006 | Chairman |

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Annexure IV to directors' report pursuant to section 217(2A) of the companies act, 1956 for the year ended 31st march, 2006

| Name | Designation/ Nature of duties | Gross remuneration | Qualification | Experience (Years) | Date of Com- mencement of employment in the Company | Age | Previous Employment/ Position held |
|------------|----------------------------------|-----------------------|---------------|-----------------------|--|--------|---------------------------------------|
| (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) |
| A. EMPLOYE | ED THROUGHOUT TH | IE YEAR AND | IN RECEIPT OF | FREMUNERA | TION AGGREGAT | TING R | s. 2,400,000/-ORMORE |

Mr Subir Bose Managing Director Rs.6,467,430 B.Tech., PGDBA

Marketing Manager, Abucon Nigeria Ltd.

B. EMPLOYED FOR A PART OF THE YEAR AND IN RECEIPT OF REMUNERATION AGGREGATING Rs. 2,00,000/- OR MORE PER MONTH

NIL

- Notes : 1. Gross remuneration includes salary, commission, value of perquisites, medical benefits and Company's contribution to Provident, Superannuation & Gratuity Funds.
 - 2. The employee does not hold by himself or alongwith his spouse and dependent children, 2% or more of the Equity Shares in the Company.

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09.07.1984

On behalf of the Board of Directors

Kuldip Singh Dhingra Chairman



Notice

Notice is hereby given that the Eighty-second Annual General Meeting of Berger Paints India Limited will be held at Kalamandir, 48 Shakespeare Sarani, Kolkata 700 017 on 28th July, 2006 at 11.00 a.m. to transact the following as :

ORDINARY BUSINESS

- 1. To receive, consider and adopt the Profit and Loss Account for the year ended 31st March, 2006, the audited Balance Sheet as at 31st March, 2006 together with the Directors' and Auditors' Reports thereon.
- 2. To confirm payment of Interim Dividend and declare a Final Dividend on equity shares of the Company for the year ended 31st March, 2006.
- 3. To appoint a Director in place of Mr. Gurbachan Singh Dhingra who retires by rotation and being eligible, offers himself for reappointment.
- 4. To appoint a Director in place of Mr. Rajive Sawhney who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To appoint Auditors and to fix their remuneration.

SPECIAL BUSINESS

6. To consider and, if thought fit, to pass, with or without modification, the following resolution as an ordinary resolution:

"RESOLVED THAT, subject to the approval of the Reserve Bank of India and other appropriate authorities, where applicable, a sum not exceeding Rs. 23,91,54,348, out of the credit of the Share Premium Account to the extent of Rs. 19,16,89,694 and General Reserve to the extent of the balance amount, for the financial year ended 31st March, 2006 be capitalized and accordingly the Board of Directors of the Company ("the Board") be and is hereby authorized to appropriate the said sum not exceeding Rs. 23,91,54,348 for distribution to and amongst the members of the Company whose names shall appear in the Register of Members on such date ("the Record Date") as may be fixed by the Board and to apply the said sum in paying up in full a maximum of 11,95,77,174 Ordinary (Equity) Shares ("the Bonus Shares") of the Company of Rs. 2 each at par, to be allotted, distributed and credited as fully paid up to and amongst the members in the proportion of three Bonus Shares for every five existing fully paid up Ordinary (Equity) Shares held by them respectively as on the Record Date and that the Bonus Shares so distributed, for all purposes, be treated as an increase in the nominal amount in the capital of the Company held by each member, and not as an increme.

RESOLVED FURTHER THAT in making the allotment of the Bonus Shares, the Directors shall not issue fractional certificates but the total number of the Bonus Shares representing such fractions shall be allotted to person(s) appointed by the Board to act as trustee(s) for and on behalf of the members who would have been entitled to fractional share certificates had such certificates been issued, and that the said person(s) shall hold the said shares so allotted to them in trust and sell the same and, after payment of all expenses of the sale, distribute the net proceeds of such sale amongst the members in proportion of their respective fractional entitlements.

RESOLVED FURTHER THAT the Bonus Shares so allotted shall always be subject to the terms and conditions contained in the Memorandum of Association and Articles of the Company and shall rank pari passu in all respects with the existing fully paid Ordinary (Equity) Shares of the Company.

RESOLVED FURTHER THAT no Letter of Allotment shall be issued but the certificate(s) in respect of the Bonus Shares shall be issued and delivered within the statutory time limit.

RESOLVED FURTHER THAT the issue and allotment of the Bonus Shares in favour of non-resident members of the Company shall be subject to approval of the Reserve Bank of India, where applicable.

RESOLVED FURTHER THAT the Board be and is hereby authorized to do all such acts, deeds, matters and things and to give such directions as may be necessary or, expedient and to settle any question, difficulty or doubt that may arise in relation hereto, decide the exact number of Bonus Shares to be issued based on the Subscribed Capital of the Company as obtaining on the Record Date and to delegate all such powers granted hereunder to committees of Directors and/or officers of the Company, as the Directors



in their sole discretion may deem fit."

7. To consider and, if thought fit, pass, with or without modification, the following resolution as a special resolution:

"RESOLVED THAT the authorized capital of the Company be increased from Rs. 400,000,000 divided into 200,000,000 Ordinary (Equity) Shares of Rs. 2/- (Rupees Two) each to Rs. 650,000,000 divided into 325,000,000 Ordinary (Equity) Shares of Rs 2/- (Rupees Two) each."

8. To consider and, if thought fit, pass, with or without modification, the following resolution as a special resolution:

"RESOLVED THAT the Memorandum of Association of the Company be and is hereby altered by substituting in clause V of the Memorandum of Association, for the words and figures, "Rs. 400,000,000 (Rupees Four Hundred Million) divided into 200,000,000 Ordinary (Equity) Shares of Rs. 2/- (Rupees Two) each", with the words and figures "Rs. 650,000,000 (Rupees Six Hundred and Fifty Million) divided into 325,000,000 Ordinary (Equity) Shares of Rs. 2/- (Rupees Two) each".

9. To consider and, if thought fit, pass, with or without modification, the following resolution as a special resolution:

"RESOLVED THAT the Articles of Association of the Company be and are hereby altered in the following manner:

- (i) In Article 3 of the Company's Articles of Association, for the words and figures, "Rs. 400,000,000 (Rupees Four Hundred Million) divided into 200,000,000 Ordinary (Equity) Shares of Rs. 2/- (Rupees Two) each", the words and figures "Rs. 650,000,000 (Rupees Six Hundred and Fifty Million) divided into 325,000,000 Ordinary (Equity) Shares of Rs. 2/- (Rupees Two) each" be substituted.
- (ii) By inserting the following words after the words "not actually paid before the forfeiture" in Article 30, "and any right or interest accrued on such shares including bonus shares, if any."
- (iii) By inserting the following new Article 47A, after the existing Article 47, including the marginal note:

Indemnity against wrongful transfer

"Neither the Company nor its Directors nor any of its officers shall incur any liability for registering or acting upon a transfer of shares apparently made by sufficient parties although the same may, by reason of any fraud or other cause, not known to the Company or its Directors or other officers be legally inoperative or insufficient to pass the property in the shares proposed or professed to be transferred, and although the transferor may, as between the transferor and transferee, be liable to be set aside, and, notwithstanding that the Company may have notice that such instrument of transfer was signed or executed and delivered by the transferor in blank as to the name of the transferee or the particulars of the shares transferred or otherwise in defective manner and in every such case, the person registered as transferee, his executors, administrators and assigns alone shall be entitled to be recognized as the holders of such shares and the previous holder shall, so far as the Company is concerned, be deemed to have transferred his whole title thereto."

(iv) By inserting the following new Article 51A after the existing Article 51, including the marginal note :

Nomination

"Member(s) or holder(s) of debentures, at any time, may nominate, in the prescribed manner, a person to whom his shares in, or debentures of, the Company shall vest in the event of his/their death.

(v) By inserting the following new Article 106A, after the existing Article 106, including the marginal note :

Remuneration of Directors

"Each of the Directors, other than a Director in the employment of the Company, shall be paid out of the funds of the Company as remuneration for his services, such sum as the Company in General Meeting may, from time to time, decide. An Alternate Director shall receive his remuneration from the Director for whom he is appointed and not from the Company unless the Company be instructed in writing by the Director to pay any portion of his remuneration to such Alternate Director."



(vi) By inserting the following new Article 106B, after the proposed new Article 106A, including the marginal note :

Remuneration for extra service

"If any Director, being willing, shall be called upon to perform extra services or to make any special exertions in going or residing away from his usual place of business or residence for any of the purposes of the Company or in giving special attention to the business of the Company as a member of a Committee of Directors, the Company may (subject to the provisions of Sections 198, 309 and 310 of the Companies Act, 1956) remunerate the Director so doing by a fixed sum as may be determined by the Directors and such remuneration may be either in addition to or in substitution for his or their share in the remuneration from time to time provided for the Directors. The Directors shall also be entitled to be paid their reasonable traveling and hotel and other expenses incurred in consequence of their attendance at Board meetings and otherwise in the execution of their duties as Director."

(vii) In Article 156, by substituting for the words in the proviso "Provided that any sum standing to the credit of a Share Premium Account or Capital Redemption Reserve Fund, may for the purposes of this Article, only be applied in the paying up of unissued shares to be issued to members of the Company as fully paid bonus shares", the words "Provided that the free reserves built out of genuine profits or share premium collected in cash may be applied in paying up unissued shares to be issued to members of the Company as fully paid bonus shares."

The Register of Members and Share Transfer Books of the Company will remain closed from 14th July, 2006 to 28th July, 2006, both days inclusive.

The final dividend, if declared, will be paid on or before 12th August, 2006 to those members entitled thereto and whose names shall appear on the Register of Members of the Company as on the commencement of the book closure date or their mandatees.

By Order of the Board

Place : Kolkata Dated : 6th June, 2006 Aniruddha Sen Company Secretary

Notes:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote on a poll instead of himself. A proxy need not be a member of the Company. Proxies, in order to be effective, must be received by the Company not later than 48 hours before the meeting.
- 2. Members are requested to notify any change in their address immediately to C B Management Services (P) Ltd., P-22 Bondel Road, Kolkata 700 019, the Share Registrars of the Company for shares held in physical form.
- 3. Members are reminded to send their dividend warrants, which have not been cashed, to the Company for revalidation.
- 4. As per current SEBI Regulations, dividend is required to be credited to shareholders through Electronic Clearing Service (ECS) wherever the facility is available and the requisite details/mandates have been provided by the members. Members desirous of availing this facility may send the details of their bank accounts with addresses and MICR Codes of their banks to their Depository Participants (in case of shares held in dematerialized form) or to C B Management Services Private Limited (in case of shares held in physical form) at the earliest.
- 5. Members interested in nomination in respect of shares held by them may write to C B Management Services for the prescribed form.

Members are requested to bring their copies of the Annual Report and Admission Slip to the meeting.



EXPLANATORY STATEMENT UNDER SECTION 173 (2) OF THE COMPANIES ACT, 1956

Item No. 6

During the past few years, there has been impressive growth in the performance of your Company and consequently significant addition to its free reserves. There is also an accumulation of Rs. 19,16,89,694 in the Share Premium Account. Your Directors have always believed in the philosophy of rewarding the shareholders and passing on the benefits of business to them. In keeping with this philosophy, your Directors put forward the proposal of issuing bonus shares in the proportion of three Ordinary (Equity) Shares for every five fully paid Ordinary (Equity) Shares held by the members of the Company on such date as may be fixed by the Board of Directors by capitalizing the balance fund in the Share Premium Account and part of the General Reserve, in the manner set out at item 6 of the Notice. Owing to the issue of the aforesaid bonus shares, the authorized capital of the Company shall stand increased to an amount not exceeding Rs. 65,00,00,000. Resolutions for increase in the authorized capital are therefore proposed in this notice. The Company's Share Premium Account and part of the General Reserve are proposed to be capitalized and applied in paying up in full Ordinary (Equity) Shares of Rs. 2/- each and distributed as fully paid Bonus Shares to and amongst the members of the Company, whose names shall appear in the Register of Members on such date as may be determined by the Board of Directors.

Issue and allotment of Bonus Shares to the non-resident members of the Company may be subject to the approval of the Reserve Bank of India.

Application will be made to the Stock Exchanges where the existing shares of the Company are already listed for permission to deal in such Bonus Shares.

Your Directors recommend the resolution for your approval.

Your Directors of the Company may be deemed to be concerned or interested in the resolution to the extent of their respective shareholdings.

Items No. 7 and 8

In view of the proposed issue of bonus shares, it is necessary to enlarge the authorized capital of your Company. Article 58 of the Articles of Association of your Company permits the Company to increase its share capital by way of a special resolution.

Consequent upon increase in authorized capital of your Company, it becomes necessary to amend Clause V of the Memorandum of Association of the Company by incorporating the new authorized capital.

Your Directors recommend the resolution for your approval.

None of the Directors is concerned or interested in these resolutions.

A copy of the Company's Memorandum of Association, together with the proposed changes, will be available for inspection at the Registered Office of the Company, on any working day, except a Saturday, between 2 and 5 p.m. and will also be kept open for inspection at the Annual General Meeting.

Item No. 9

Changes, as incorporated in the notice, are proposed in the Articles of Association of the Company in accordance with the provisions of Section 31 of the Companies Act, 1956. These changes are a part of an exercise for overhauling the Company's Articles in keeping with the ruling legal provisions. The changes proposed are as under:

- (i) It is necessary to alter Article 3 of the Company's Articles of Association in view of the increase in authorized capital of the Company.
- (ii) Article 30 of the Company's Articles of Association enables the Board to forfeit shares of the Company, if a member fails to pay any call or instalment even after issue of notice of forfeiture. The proposed amendment seeks to authorize the Board to forfeit any right or interest that may have accrued on such shares including any bonus share that may have been issued thereon in the past.
- (iii) The proposed new Article 47A seeks to indemnify the Directors and the officers of the Company against any wrongful transfers as a result of any fraud or any other reason. In such cases, the transferee shall be recognized as the holder of the shares.
- (iv) The proposed new Article 51A introduces the concept of nomination by the holders of shares and debentures as is already present in Section 109A of the Companies Act, 1956, in the case of death or demise of such members or holders of debentures.



- (v) The proposed new Article 106A will enable the Company pay its Directors, other than a whole-time Director, remuneration as may be approved from time to time.
- (vi) In view of the various services provided by the Directors, it may become necessary for the Company to remunerate the Directors and pay the expenses for such purpose. The proposed new Article 106B will enable the Company to do so.
- (vii) The change in Article 156 of the Company's Articles of Association will enable your Company to issue bonus shares out of free reserves built out of genuine profits and share premium collected in cash.

Your Directors recommend the resolution for your approval.

Your Directors may be deemed to be interested or concerned in the proposed resolution since it deals with their remuneration.

A copy of the Company's Articles of Association, together with the proposed changes, will be available for inspection at the Registered Office of the Company, on any working day, except a Saturday, between 2 and 5 p.m. and will also be kept open for inspection at the Annual General Meeting.

INFORMATION RELATING TO DIRECTORS PROPOSED TO BE RE-APPOINTED UNDER CLAUSE 49 OF THE LISTING AGREEMENT WITH STOCK EXCHANGES

Item No. 3

Mr. Gurbachan Singh Dhingra has been a Director of the Company since 14th May, 1993. Mr. Dhingra is a graduate, an industrialist, promoter of the Company and has a long standing experience of paints and related industries. He holds the position of Vice-chairman of the Board of Directors and has vast and rich experience of the paints business and particularly, its technical aspects. He has helped the Company to reach the present status.

Mr. Dhingra is a Director of several companies viz., Berger Becker Coatings Private Limited, Berger Jenson & Nicholson (Nepal) Private Limited, Bigg Investments & Finance Private Limited, Citland Commercial Credits Limited, Flex Properties Private Limited, Malibu Estates Private Limited, Berger Paints (Cyprus) Limited, Scorpio Research & Consultants Private Limited, U.K. Paints (India) Private Limited, Vignette Investments Private Limited.

Mr. Dhingra does not hold any committee positions in public limited companies in which he is a Director. He is, however, Chairman of the Audit Committee of Berger Becker Coatings Private Limited.

Your Directors recommend the resolution for your approval.

Item No. 4

Mr. Rajive Sawhney has been a Director of the Company since 17th July, 1991. Mr. Sawhney is an arts graduate and a lawyer by profession. He is a reputed senior advocate practising, among others, in the Supreme Court of India. The Company has benefited from the counsel and guidance of Mr. Sawhney.

Mr. Sawhney is a Director of several companies viz., Win-Medicare Limited, Thermoplastic India Private Limited, Talbros Automotive Companies Limited, Eureka Trust Services Private Limited, Global Health Private Limited, Dr Naresh Trehan Associates Health Services Private Limited, D. D. Fincap Private Limited.

Mr. Sawhney is a member of the Audit Committee of the Board of Directors of Talbros Automotive Companies Limited.

Your Directors recommend the resolution for your approval.

By Order of the Board

Aniruddha Sen Company Secretary

Place : Kolkata Dated : 6th June, 2006



Auditors' Report

TO THE MEMBERS OF BERGER PAINTS INDIA LIMITED

- 1. We have audited the attached Balance Sheet of Berger Paints India Limited, as at 31st March, 2006 and the related Profit and Loss Account and the Cash Flow Statement for the year ended on that date annexed thereto, which we have signed under reference to this report. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, as amended by the Companies (Auditor's Report) (Amendment) Order, 2004 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of 'The Companies Act, 1956' of India (the 'Act') and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
 - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;

- (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
- (d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of Section 211 of the 'Act';
- (e) On the basis of written representations received from the directors, as on 31st March 2006 and taken on record by the Board of Directors, none of the directors is disqualified as on 31st March 2006 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the 'Act';
- (f) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements together with the notes thereon and attached thereto give in the prescribed manner the information required by the 'Act' and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March 2006;
 - (ii) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
 - (iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

Partha Mitra Partner Membership Number 50553 For and on behalf of Lovelock & Lewes Chartered Accountants

Place: Kolkata

Date : 6th June. 2006



Annexure to Auditors' Report

[Referred to in paragraph 3 of the Auditors' Report of even date to the members of Berger Paints India Limited on the financial statements for the year ended 31st March, 2006]

- (a) The Company is maintaining proper records showing full particulars including quantitative details and situation of fixed assets.
 - (b) The fixed assets of the Company in its possession and also those in the custody of third parties have been physically verified by the management at intervals, which in our opinion are reasonable having regard to the size of the Company and the nature of its assets and no material discrepancies between the book records and the physical inventory have been noticed.
 - (c) In our opinion and according to the information and explanations given to us, a substantial part of fixed assets has not been disposed of by the Company during the year.
- (a) The inventories have been physically verified by the management during the year. Stocks in the custody of third parties and those in transit as at 31st March, 2006 have been either verified physically by the management or with reference to subsequent receipt of goods or other relevant documents. In our opinion, the frequency of verification is reasonable.
 - (b) In our opinion, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) On the basis of our examination of the inventory records, in our opinion, the Company is maintaining proper records of inventories. The discrepancies noticed on physical verification of inventories as compared to book records were not material and have been properly dealt with in the books of account.
- 3. The Company has not taken or granted any loans, secured or unsecured, from or to companies, firms or other parties covered in the register maintained under Section 301 of the 'Act'. As such, clauses 4 (iii) (b), (c), (d), (f) and (g) of the Order are not applicable.
- 4. In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventories, fixed assets and for the sale of goods and services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in the aforesaid internal control procedures.

- (a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the 'Act' have been entered in the register required to be maintained under that section.
 - (b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements and exceeding the value of Rupees Five Lakhs in respect of any party during the year, have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6. The Company has not accepted any deposits from the public within the meaning of Section 58A, 58AA or any other relevant provisions of the 'Act' and the rules framed thereunder, where applicable. According to the information and explanations given to us, no Order under the aforesaid Sections has been passed by the Company Law Board or National Company Law Tribunal or Reserve Bank of India or any Court or any other Tribunal on the Company.
- 7. In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.
- 8. We have broadly reviewed the books of account maintained by the Company in respect of products where, pursuant to the Rules made by the Central Government of India, the maintenance of cost records has been prescribed under clause (d) of sub-section (1) of Section 209 of the 'Act' and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. However, we are not required to examine and have not carried out any detailed examination of such records.
- 9. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income tax, sales tax, wealth tax, service tax, customs duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities.
 - (b) According to the information and explanations given to us, no undisputed amounts payable in respect of income tax, sales tax, wealth tax, service tax, customs duty, excise duty and cess were in arrears, as at 31st March, 2006 for a period of more than six months from the date they became payable.



Annexure to Auditors' Report (Contd.)

(c) According to the information and explanations given to us and the records of the Company examined by us the particulars of income tax, sales tax, excise duty as at 31st March, 2006 which have not been deposited on account of a dispute, are as follows –

| Name of the Statute | Nature of dues | Amount (Rs) | Period | Forum where the dispute is pending |
|-----------------------|----------------|--------------|---|--|
| Income Tax Act | Income Tax | 6,16,38,712 | 2002-03 | Commissioner (Appeals) |
| Central Excise Act | Excise Duty | 47,07,846 | 1998-99, 1999-00, 2001-02 | Customs Excise Service Tax Appellate Tribunal |
| Central Sales Tax Act | Sales Tax | 25,95,683 | 1999-02 | Appellate Board |
| | | 1,64,12,522 | 1995-97, 2000-01 | Revision Board |
| | | 10,02,434 | 1998-99 | Joint Commissioner (Appeals) |
| | | 11,15,66,081 | 1995-96, 1998-00, 1999-02, 2001-03 | Deputy Commissioner (Appeals) |
| | | 4,55,97,928 | 1983-84, 1986-88, 1989-91, 1994-96, 2001-04, 2002-05 | Assistant Commissioner (Appeals) |
| State Sales Tax Acts | Sales Tax | 38,44,194 | 1994-95, 1997-98, 2001-02, 2003-04 | Sales Tax Appellate Tribunal |
| | | 41,46,974 | 1999-02 | Appellate Board |
| | | 2,82,16,149 | 1995-98, 2000-01 | Revision Board |
| | | 6,13,763 | 1996-97, 1998-99, 2004-06 | Joint Commissioner (Appeals) |
| | | 5,87,07,734 | 1990-91, 1993-94, 1995-96, 1998-00, 1999-03, 2004-05 | Deputy Commissioner (Appeals) |
| | | 5,84,19,621 | 1984-85, 1986-87, 1988-90, 1991-98, 2002-05, 2001-03 | Assistant Commissioner (Appeals) |



Annexure to Auditors' Report (Contd.)

- 10. The Company has no accumulated losses as at 31st March, 2006 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- 11. According to the records of the Company examined by us and the information and explanations given to us, the Company has not defaulted in repayment of dues to any financial institution or bank as at the balance sheet date.
- 12. The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. The provisions of any special statute applicable to chit fund/nidhi/mutual benefit fund/societies are not applicable to the Company.
- 14. In our opinion, the Company is not a dealer or trader in shares, securities, debentures and other investments.
- 15. In our opinion and according to the information and explanations given to us, the terms and conditions of the guarantees given by the Company, for loans taken by others from banks or financial institutions during the year, are not prejudicial to the interest of the Company.

- 16. The Company has not obtained any term loans during the year.
- 17. On the basis of an overall examination of the balance sheet of the Company, in our opinion and according to the information and explanations given to us, there are no funds raised on a short-term basis which have been used for longterm investment.
- 18. The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the 'Act' during the year.
- 19. The Company has not issued any debentures during the year and no debentures are outstanding at the year-end.
- 20. The Company has not raised any money by public issues during the year.
- 21. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the management.

Place : Kolkata Date : 6th June, 2006 Partha Mitra Partner Membership Number 50553 For and on behalf of Lovelock & Lewes Chartered Accountants



| | | 31st March, 2006 | 31st March, 2005 |
|---|----------|---------------------|---------------------|
| | Schedule | Rs. '000 | Rs. '000 |
| SOURCES OF FUNDS | | | |
| Shareholders' Funds | | | |
| Capital | 1 | 398,554 | 398,561 |
| Reserves and Surplus | 2 | 1,897,883 | 1,651,045 |
| | | 2,296,437 | 2,049,606 |
| Loan Funds | | | |
| Secured Loans | 3 | 76,201 | 66,779 |
| Unsecured Loans | 4 | 351,502 | 577,316 |
| | | 427,703 | 644,095 |
| Deferred Taxation | 5 | 67,860 | 71,031 |
| TOTAL | | 2,792,000 | 2,764,732 |
| APPLICATION OF FUNDS | | | |
| Fixed Assets | 6 | | |
| Gross Block | | 2,262,559 | 1,888,961 |
| Less : Depreciation | | 1,089,631 | 924,716 |
| Net Block | | 1,172,928 | 964,245 |
| Capital Work-in-Progress - at Cost | | 110,488 | 115,732 |
| | | 1,283,416 | 1,079,977 |
| Investments | 7 | 128,168 | 109,109 |
| Current Assets, Loans and Advances | | | |
| Inventories | 8 | 1,995,793 | 1,668,360 |
| Sundry Debtors | 9 | 1,095,091 | 846,463 |
| Cash & Bank Balances | 10 | 253,353 | 219,657 |
| Loans and Advances | 11 | 296,429 | 254,631 |
| | | 3,640,666 | 2,989,111 |
| Less : Current Liabilities and Provisions | | | |
| Liabilities | 12 | 2,011,388 | 1,257,729 |
| Provisions | 13 | 250,703 | 159,068 |
| | | 2,262,091 | 1,416,797 |
| Net Current Assets | | 1,378,575 | 1,572,314 |
| Miscellaneous Expenditure | 14 | 1,841 | 3,332 |
| (To the extent not written off or adjusted) | | | |
| TOTAL | | 2,792,000 | 2,764,732 |
| Notes on the Balance Sheet | 14 | | |

NOTES : Schedules 1 to 14 & 21 (i) form an integral part of the Balance Sheet. This is the Balance Sheet referred to in our report of even date.

Kolkata Dated : 6th June, 2006 Partha Mitra Partner Membership Number 50553 For and on behalf of LOVELOCK & LEWES Chartered Accountants On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary



Profit and Loss Account FOR THE YEAR ENDED 31st MARCH, 2006

| Schedule Rs. '000 Rs. ' | |
|--|------|
| INCOME | |
| Gross Turnover 11,174,932 9,475, | .702 |
| Less: Excise Duty 1,376,625 1,229, | ,924 |
| Net Turnover 9,798,307 8,245, | |
| Other Income 15 133,827 124, | ,828 |
| 9,932,134 8,370, | ,606 |
| EXPENDITURE | |
| Materials Consumed 16 6,269,499 5,296, | 879 |
| Expenses 17 2,516,349 2,160, | |
| 1 | ,382 |
| Depreciation 173,923 156, | |
| 9,012,542 7,650, | |
| | |
| PROFIT BEFORE TAXATION AND EXCEPTIONAL ITEM 919,592 719, | |
| Exceptional Item (Expenditure Under Voluntary Retirement Scheme) 3,159 56, | ,957 |
| PROFIT BEFORE TAXATION916,433662, | ,781 |
| Provision for Taxation | |
| Current Tax 19 198,729 155, | ,914 |
| Deferred Tax 20 -3,171 -14, | ,370 |
| Fringe Benefit Tax 17,948 | |
| PROFIT AFTER TAXATION 702,927 521, | .237 |
| Profit brought forward 180,000 180, | |
| | 007 |
| AVAILABLE FOR DISTRIBUTION 882,927 701, Transfer to : | ,237 |
| General Reserve 178,447 204, | 194 |
| Dividend | 164 |
| – Interim 199,290 139, | 507 |
| - Final 199.290 139. | |
| | ,103 |
| Balance carried to Balance Sheet 250,000 180, | |
| 882,927 701, | |
| | 2.62 |
| Notes on Profit and Loss Account 21 | |

NOTES: Schedules 15 to 21 form an integral part of the Profit and Loss Account. This is the Profit and Loss Account referred to in our report of even date.

Kolkata Dated : 6th June, 2006 Partha Mitra Partner Membership Number 50553 For and on behalf of LOVELOCK & LEWES **Chartered Accountants**

On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary



| | 31st March, 2006 | 31st March, 2005 |
|---|---------------------|---------------------|
| | Rs. '000 | Rs. '000 |
| 1. CAPITAL - Equity | | |
| Share Capital | | |
| Authorised : | | |
| 200,000,000 Ordinary Shares of Rs.2 each | 400,000 | 400,000 |
| Issued : | | |
| 199,341,030 (2004-05: 199,345,230)Ordinary Shares of Rs. 2 each | 398,682 | 398,690 |
| Subscribed : | | |
| 199,289,790 (2004-05:199,293,990) Ordinary Shares of Rs. 2 each fully paid - up | 398,580 | 398,588 |
| Less : Calls unpaid - by others | 26 | 27 |
| | 398,554 | 398,561 |

Notes : Of the above Equity Shares -

(a) 3,151,187 shares allotted fully paid-up pursuant to a contract without payment being received in cash before the buy-back of shares.

(b) 257,660 shares allotted fully paid-up pursuant to a contract in full redemption of Mortgage Debentures before the buy-back of shares.

(c) 26,972,214 shares allotted as fully paid Bonus Shares by capitalisation of General Reserve and Share Premium before the buy-back of shares.

(d) The authorised and paid up face value of the Company's Ordinary (Equity) Shares of Rs 10 each were sub-divided into authorised and paid up face value of Rs. 2 per share with effect from 1st September, 2004.

(e) The Company has bought back and extinguished 4,200 equity shares during the financial year.

2. RESERVES AND SURPLUS

| Balance at 31st March, 2005 Ba 2000 | Additions | Deductions | Balance at 31st March, 2006 |
|--|--|---|--|
| KS. 000 | KS. 000 | KS. 000 | Rs.'000 |
| 16,604 | — | 1,416 * | 15,188 |
| 1,261,950 | 178,447 | — | 1,440,397 |
| 191,891 | 4 | 205 | 191,690 |
| 180,000 | 250,000 | 180,000 | 250,000 |
| 200 | _ | _ | 200 |
| 400 | 8 ** | _ | 408 |
| 1,651,045 | 428,459 | 181,621 | 1,897,883 |
| | 31st March, 2005 Rs. '000 16,604 1,261,950 191,891 180,000 200 400 | 31st March, Additions 2005 Additions Rs. '000 Rs.'000 16,604 — 1,261,950 178,447 191,891 4 180,000 250,000 200 — 400 8 ** | 31st March, 2005 Additions Deductions Rs. '000 Rs.'000 Rs.'000 16,604 - 1,416 * 1,261,950 178,447 - 191,891 4 205 180,000 250,000 180,000 200 - - 400 8 ** - |

* Refer to note (ii)(a) in Schedule 21

** Rs 8 transferred from Share Premium against buy-back of shares



Schedules

| | 31st March, 2006 | 31st March, 2005 |
|--------------------------------|---------------------|---------------------|
| | Rs.'000 | Rs.'000 |
| 3. SECURED LOANS | | |
| Loans from Banks - Cash Credit | 76,201 | 66,779 |
| | 76,201 | 66,779 |

Note :

Loans from Banks - Cash Credit are secured by hypothecation of stock-in-trade and book debts.

4. UNSECURED LOANS

| Fixed Deposits * | 1,501 | 46,486 |
|---|---------|---------|
| Short Term Loans | | |
| Banks | — | 330,830 |
| Others | 350,001 | 200,000 |
| | 351,502 | 577,316 |
| * Includes unclaimed matured fixed deposits | 1,291 | 5,766 |

5. DEFERRED TAXATION

| Liability | | |
|--|--------|--------|
| Depreciation | 79,320 | 82,532 |
| Amortisation of expenses in accounts | 1,141 | 1,537 |
| | 80,461 | 84,069 |
| Less : Asset | | |
| Amortisation of expenses allowed as per Income Tax Act | 6,151 | 7,693 |
| Others | 6,450 | 5,345 |
| | 12,601 | 13,038 |
| | 67,860 | 71,031 |

Schedul es

6. FIXED ASSETS

| | | | C | | | Deprectation | tion | | | |
|-----------------------------------|--------------------------------|--------------|-----------|--------------------------------|-------------|-----------------------|---------------|---------------------|---------------------|---------------------|
| | Uriginal Cost/ Professional | | C | Uriginal Cost/ Professional | | | On deletions | | Net Book | Net Book |
| | Valuation at | | | Valuation at | Upto | | (Accumulated | Upto | value at | value at |
| | 31st March, 2005 | Additions | Dalations | 31st March, 2006 | 31st March, | For the 1 Vear *** | upto the date | 31st March, 2006 | 31st March, 2006 | 31st March, 2005 |
| | D0, 000 | Glionmur | Do 'nnn | Dov, 2000 | D0, 200 | De, 1000 | Dr. 2016 | D00, 900 | D0007 | 000, ⁹ D |
| | KS. UUU | KS. UUU | KS. UUU | KS. UUU | KS. UUU | KS. UUU | KS. UUU | KS. UUU | KS. UUU | KS. UUU |
| Land : | | | | | | | | | | |
| Freehold | 33,069 | | I | 33,069 | | Ι | Ι | Ι | 33,069 | 33,069 |
| Leasehold ** | 13,268 | Ι | | 13,268 | 1,242 | 159 | I | 1,401 | 11,867 | 12,026 |
| Buildings : | | | | | | | | | | |
| Freehold * | 392,237 | 66,976 | | 459,213 | 88,156 | 13,649 | | 101,805 | 357,408 | 304,081 |
| Leasehold ** | 32,139 | 975 | | 33,114 | 6,815 | 449 | | 7,264 | 25,850 | 25,324 |
| Plant and Machinery | 1,019,324 | 252,304 | 4,049 | 1,267,579 | 591,648 | 119,130 | 3,763 | 707,015 | 560,564 | 427,676 |
| Furniture and Fittings | 39,189 | 8,340 | 16 | 47,513 | 20,266 | 2,750 | 16 | 23,000 | 24,513 | 18,923 |
| Equipment | 300,801 | 47,409 | 2,898 | 345,312 | 185,334 | 32,021 | 2,765 | 214,590 | 130,722 | 115,467 |
| Motor Cars and Other Vichicles | 58 034 | 10.080 | 5 539 | 63 401 | 21 955 | 7 181 | 3 880 | 34 556 | 98 035 | 97 G70 |
| | 1.888.961 | 386.093 | 12.495 | 2.262.559 | 924.716 | 175.339 | 10.424 | 1.089.631 | 1.172.928 | 964.245 |
| Previous year | $\frac{1}{1,511,794}$ | 384,346 **** | 7,179 | 1,888,961 | 772,498 | 158,287 | 6,069 | 924,716 | 964,245 | |

Partly on Leasehold Land.

** Represents payments made and costs incurred in connection with acquisition of leasehold rights in certain properties for 87, 90 and 99 years and are being amortised over the period of such leases.

*** Refer to note (ii) (a) in Schedule 21.

**** Includes Fixed Assets as at 1st April, 2004 of erstwhile Berger Auto and Industrial Coatings Limited taken over amounting to Rs 82,591.



Schedules

| | | | | | 31st March, 2006 | 31st March, 2005 |
|----|-----------------|--|--------------------------|---------------|---------------------|---------------------|
| | | | | | Rs.'000 | Rs.'000 |
| 7. | INVESTM | ENTS | | | | |
| | Long Term | | | | | |
| | - | In wholly owned subsidiary companies - | | | | |
| | 2,500,000 Ed | ings Private Limited - at cost quity Shares of Rs.10 each fully paid-up | | | 25,000 | 25,000 |
| | | n & Nicholson (Nepal) Private Limited -at co ity shares of NRs. 100 each fully paid-up | st | | 29,622 | 29,622 |
| | 369,830 Equ | s (Cyprus) Limited- at cost ity Shares of CYP £1 each fully paid-up uity Shares purchased during the year) | | | 33,959 | 77 |
| | Unquoted - | Other Investments | | | | |
| | | t Security - 7 Years National Savings Certificat ity Shares of M/s Berger Becker Coatings Pri | | | 1 | 7 |
| | | Rs 100/- each fully paid-up | | | 27,085 | 27,085 |
| | | al Insurance Advisory Company Private Ltd -a ity Shares of Rs.100 each fully paid-up | t cost | | 12,500 | 12,500 |
| | 1,498 Shares | of Re.1 each fully paid-up in Shantikunj Apar | tments Limited | | 1 | 1 |
| | Short Term | - Unquoted | | | | |
| | 3 - 8.40 % | Andhra Pradesh Power Generation Corpora (3 bonds sold during the year) | tion Bonds of Rs 1,000,0 | 00 each | — | 3,096 |
| | 2 - 9.50 % | Maharashtra Patbandhare Vitiya Co Ltd Bon (2 bonds sold during the year) | ds of Rs 1,000,000 each | | _ | 2,078 |
| | 4 - 8.60 % | Sardar Sarovar Narmada Nigam Limited Bon (4 bonds sold during the year) | nds of Rs 1,000,000 each | | — | 4,168 |
| | 29 - 14.15 % | Maharashtra State Road Development Corpo (29 bonds sold during the year) | oration Bonds of Rs 100, | 000 each | — | 3,564 |
| | 10 - 12.50 % | Maharashtra Krishna Valley Development C (10 bonds sold during the year) | orporation Bonds of Rs | 100,000 each | _ | 1,052 |
| | 8 - 11.50 % | Maharashtra Krishna Valley Development C (8 bonds sold during the year) | orporation Bonds of Rs | 100,000 each | _ | 859 |
| | | (o bonds sold during the year) | | | 128,168 | 109,109 |
| | Note : | | | | | |
| | The followir | ng investments were purchased and sold during | g the year : | | | |
| | | of Investment | No. of Units/Bonds | Purchase Cost | | |
| | 1 | | | Rs. '000 | | |
| | 11.33 % Wes | st Bengal Finance Corporation (SLR Bond) | 17,000 | 1,998 | | |
| | UTI Liquid | Cash Plan Institutional -Daily Income Option | 1,014 | 20,000 | | |
| | RLFD Sahar | a Liquid Fund -Dividend | 10 | 50,000 | | |
| 8. | | RIES (including in transit) | | | | |
| | Stores and S | pare Parts | | | 28,260 | 22,004 |
| | Raw Materials | | | | 669,593 | 497,540 |
| | Containers | | | | 56,820 | 46,258 |
| | Work-in-Process | | | | 120,645 | 119,519 |
| | Finished Go | ods | | | 1,120,475 | 983,039 |
| | | | | | 1,995,793 | 1,668,360 |



| | | 31st March, 2006 | 31st March, 2005 |
|-----------|--|---------------------|---------------------|
| | | | Rs.'000 |
| 9. SUNE | DRY DEBTORS - Unsecured - Considered Good | | |
| Debts | Outstanding - for a period exceeding six months | 31,619 | 49,277 |
| Other | Debts | 1,063,472 | 797,186 |
| | | 1,095,091 | 846,463 |
| 10. CASH | AND BANK BALANCES | | |
| | nd cheques in hand | 8,971 | 13,496 |
| devalua | tandard Chartered Bank Chittagong (at pre-1966 ation rate of Indian Rupees), Rs.36, fully written off | _ | _ |
| | cheduled Banks | | |
| | n Current Accounts | 224,846 | 189,005 |
| | n Debenture Interest Account | 43 | 43 |
| | n Unpaid Dividend Account | 17,191 | 14,660 |
| | n Fixed Deposit Account | 1,362 549 | 1,212 848 |
| | n Margin Money Account n Debenture Redemption Account | 349 391 | 040 393 |
| 0 | n Debenture Redemption Account | 253,353 | 219,657 |
| | | <u></u> | |
| | IS AND ADVANCES | | |
| | ces recoverable in cash or in kind or ue to be received | | |
| | ecured - Considered Good | 18 | 18 |
| U | nsecured - Considered Good* | 134,020 | 148,838 |
| | | 134,038 | 148,856 |
| | ce payment of Tax (net of provision 2004-05 : Rs 167,366) | — | 16,716 |
| | e with Customs, Central Excise etc. | 104.000 | 40 707 |
| | nsecured - Considered Good ** | 104,039 | 46,727 |
| Depos | nsecured - Considered Good | | |
| U | Security and Tender *** | 58,352 | 42,332 |
| | (including Deposits in Government Securities - Unquoted at cost - pledged with Government Authorities Rs 6) | 30,332 | 42,002 |
| | | 296,429 | 254,631 |
| | cludes interest accrued on deposits and others | 77 | 1,307 |
| | cludes advance made to subsidiaries | 19,025 | 13,163 |
| *** In | Includes excise duty deposited for subsidiary Includes amount due from a private company in which rectors of the Company are directors | 1,850 832 | 790 832 |
| | | 002 | 052 |
| 12. LIABI | | 790 576 | 224,436 |
| Accept | / Creditors | 729,576 914,437* | 224,430 671,396* |
| - | y Deposits | 8,489 | 7,807 |
| | Liabilities | 357,687* | 348,875* |
| | t accrued but not due on loans | 1,199 | 5,215 |
| meres | | 2,011,388 | 1,257,729 |
| * Refe | r Note IV in Schedule 14 | | |



| 31st March, 2006 | 31st March, 2005 |
|---------------------|---|
| Rs.'000 | Rs.'000 |
| | |
| 21,966 | _ |
| 1,497 | _ |
| 27,950 | 19,565 |
| 199,290 | 139,503 |
| 250,703 | 159,068 |
| | 2006 Rs.'000 21,966 1,497 27,950 199,290 |

14. NOTES ON THE BALANCE SHEET

| I. | Estimated amount of Contracts remaining to be ex not provided for | ecuted on Capital Account | 36,150 | 99,553 |
|------|---|---|---|--------|
| II. | The Company had been determining the assessable adjudication order of the assessing authority as also and various decisions of the Hon'ble Tribunal and o of the Hon'ble Supreme Court. The Excise Aut abatements and the matter is sub-judice. However, it Supreme Court in May, 1995 while determining the there may arise an additional excise duty liability fo is not quantifiable at present as both the price lists period are pending final adjudication. | o appellate orders of the earlier years f various Hon'ble High Courts as also horities have disputed some of the n view of the decision of the Hon'ble e assessable value for excise purpose, r the years 1988-89 to 1993-94 which | | |
| III. | The Sales Tax, Excise, Income Tax and Provident claims totalling Rs. 309,099 (2004-05: Rs. 146,83 Rs. 61,639(2004-05: Rs. 18,496), Rs. 865 (2004-05: R years. The Company has been advised by its lawyer and is therefore contesting the same. | | | |
| | The future cash flows on account of the above judgement/decisions are received from the ultimate | | | |
| IV. | Liabilities in Schedule 12 include : | | | |
| | Sundry Creditors include a sum of Rs. 27,429 scale industrial undertakings (SSI). The followin over 30 days - | 10 | | |
| | Anupam Colours & Chemicals Industries Anupam Colours Private Limited Calcutta Paper Industries Channel Plastics (P) Limited Color India Coastal Paints Limited Evergreen Drums & Cans (P) Ltd. | National Moulding Co. Ltd. Parachem Products Piyanshu Chemicals Pvt. Ltd. Sahajnand Trading Co. Unicat Chemicals Pvt. Ltd. Marigold Paints Pvt. Ltd. Akross Synthetics Pvt. Ltd. | Gemini Paints ICMC (Metals) Pvt. Ltd. Indian Tin Box Mfg Co. Pvt. Ltd. Lintas Packaging Pvt. Ltd. A P Polyplast Pvt. Ltd. S R G Packaging Metal Products & Engg Co. | |
| | | | | |

(ii) Payable to a subsidiary company - Rs. 1,612 (2004-05 : Rs.1,435)

Fozdar Products

Deep Enterprises

Mittal Polymer

Auro Chemicals

Choksy Chemicals

Alka Minerals & Chemicals

Techcon India Pvt. Ltd.



| | | | 31st March, 2006 | 31st March, 2005 |
|------|-------|--|---------------------|---------------------|
| | | | Rs.'000 | Rs.'000 |
| V. | Mis | cellaneous Expenditure (to the extent not written off or adjusted) represent: | | |
| | (i) | Expenses on issue of shares and debentures | 314 | 628 |
| | (ii) | Technical Fees | 1,527 | 2,704 |
| | | | 1,841 | 3,332 |
| VI. | (i) | Secured Loans from Bank taken by wholly owned subsidiaries and outstanding as at 31st March, 2006, guaranteed by the Company. | 2,892 | 1,610 |
| | (ii) | Secured Loans taken by a joint venture company M/s Berger Becker Coatings Private Limited and outstanding as at 31st March, 2006 guaranteed by the Company | 49,703 | 61,596 |
| | (iii) | Bank guarantees availed by the joint venture company M/s Berger Becker Coatings Private Limited, guaranteed by the Company. | _ | 2,683 |
| | | M/s Becker Industrial Coatings (HK) Limited , the joint venture partner holding 51.02 % shares has in turn indemnified the Company against any loss on account of these guarantees to the extent of its shareholding in the joint venture. | | |
| VII. | All | figures are in Rupees thousands. | | |

VIII. Previous Year's figures have been regrouped wherever necessary.



| Rs:000 Rs:000 Rs:000 15. OTHER INCOME | | | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|--|-----|---|-------------------------------------|-------------------------------------|
| Dividend received — 4,083 Discount 942 2,375 Bad Debts Recovered 535 1,765 Bad Debts Recovered 535 1,765 Consultancy fees 1,329 5,950 Profit on sale of Fixed Asset/net) 099 638 Income from investment in Mutual Fund 31 1,053 Miscellaneous * 128,387 106,806 '' Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Include from contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 90,1510 Containers 402,538 38,423 Work - In - Process 110,1510 6,051 Add: Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to analgamation — 95,018* Add: Stocks of Intereratis as 04 [includ | | | | |
| Discount 842 2.375 Bad Debts Recovered 535 1.765 Hire of Machinery 2.004 2.158 Consultancy fees 1.329 5.590 Profit on sale of Fixed Assets(net) 609 638 Income from investment in Mutual Fund 31 1.053 Miscellaneous * 128,877 106,806 * Includes net profit on contracts executed - Rs 1835 (2004-05; Rs 793) 124,828 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05; Rs 793) 124,828 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05; Rs 793) 124,828 124,828 Opening Stocks 828,047 301,510 124,828 Containers 662,53 38,423 698,713 Index Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to analgamation 95,018* 660,6085 5,763,515 Add: Purchases 510,156 45,07,137 6,606,085 5,763,515 Less: Cost of materials sold Including cost of containers and otters Rs. 107 (2004-05; Rs. 686)] 15,409 16,522 Mork - In - Process | 15. | OTHER INCOME | | |
| Bad Dehrs Recovered 535 1,765 Hire of Machinery 2,004 2,158 Consultancy fees 1,329 5,950 Profit on sale of Fixed Assets(net) 099 638 Income from investment in Mutual Fund 31 1,053 Macellaneous * 128,337 108,806 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 24,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 16 MATERIALS CONSUMED 24,828 Opening Stocks 124,828 384,439 Raw Materials 497,540 301,510 Containers 16,646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited 16,646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited 16,646,056 5,763,515 Less : Cost of materials sold [Including cost of containers 6,650,087 6,500,676 5,746,933 Deduct : Closing Stocks 15,409 16,522< | | Dividend received | _ | 4,083 |
| Hire of Machinery 2.004 2.158 Consultancy fees 1.329 5.550 Profit on sale of Fixed Assets(net) 689 683 Income from investment in Mutual Fund 31 1.053 Miscellaneous * 128,387 106.806 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124.828 * * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 46.258 38.423 Opening Stocks 46.258 38.423 Work - in - Process 119,519 62.571 Finished Goods 98.039 698.713 Add: Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95.018* Add: Purchases 5.130.156 4.507.137 Containers 889.450 743.781 Finished Goods 5.58.680) 15.409 16.522 65.06.76 57.46.993 Deduct : Closing Stocks 8 497.540 46.258 498.333 1646.356 Containers 5.68.20 46.258 58.68.20 46.528 57.63.315 15.297 65.00.676 57.46.993 16.522 57.63.315 | | Discount | 842 | 2,375 |
| Consultancy fees 1,329 5,950 Profit on sale of Fixed Assets(net) 699 638 Income from investment in Mutual Fund 31 1,053 Miscellaneous * 128,837 1008,806 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 133,827 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 106,806 100,806 100,806 Gonning Stocks 497,540 301,510 00,511 00,510 00,510 00,511 00,510 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 00,511 | | Bad Debts Recovered | 535 | 1,765 |
| Profit on sale of Fixed Assets(net) 699 638 Income from investment in Mutual Fund 31 1.053 Miscellaneous * 128.387 106.806 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124.828 133.827 18. MATERIALS CONSUMED Opening Stocks Raw Materials 497,540 301,510 Containers 462,58 38,423 Work - in - Process 119,519 62,571 Finished Goods 988,039 698,713 Add: Purchases 983,039 698,713 Add: Purchases - 95,018* Add: Purchases - 95,018* Less: Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 Less: Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,6228 Work - In - Process 120,645 119,519 Finished Goods 57,63,515 120,645 119,519 Less: Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 Materials | | Hire of Machinery | 2,004 | 2,158 |
| Income from investment in Mutual Fund 31 1.053 Miscellaneous* 128,387 106,806 133.827 124.828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124.828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124.828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124.828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124.828 * Materials 497,540 301,510 Containers 462.258 38.423 Work - In - Process 119.519 62.571 Finished Goods 983,039 698,713 Add: Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to analgamation - 95,018* Add: Purchases - 95,018* 6,600,085 5,763,515 Less: Cost of materials sold [including cost of containers and others Rs 107 (2004-05: Rs 686)] 15,409 16,522 Raw Materials 6605,593 497,540 6,606,085 5,763,615 Less: Cost of materials sold [including cost of containers and others Rs 107 (2004-05: Rs 686)] 15,409 16 | | Consultancy fees | 1,329 | 5,950 |
| Miscellaneous * 128,387 106,806 133,827 124,828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 124,828 16. MATERIALS CONSUMED 0pening Stocks Raw Materials 497,540 301,510 Containers 46,258 38,423 Work - In - Process 119,519 62,571 Finished Goods 983,039 608,713 I. 1.646,356 1.101,217 Add: Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add: Purchases 1 1.646,356 1.101,217 Add: Purchases 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 5,686,179 512,597 6.006,085 5,763,515 6,590,676 5,746,993 Deduct : Closing Stocks I I 1,409 16,522 Raw Materials Goods 10,800 115,519 15,540 6,590,676 5,746,993 Deduct : Closing Stocks I I 1,40,475 983,039 115,519 </td <td></td> <td>Profit on sale of Fixed Assets(net)</td> <td>699</td> <td>638</td> | | Profit on sale of Fixed Assets(net) | 699 | 638 |
| 133.827 124.828 * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 18. MATERIALS CONSUMED Opening Stocks 497,540 301.510 Containers 46,258 38,423 Work - In - Process 119.519 62,5711 Finished Goods 983,039 698,713 Add: Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation — 95,018* Add: Purchases 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 586,479 512,597 Add: Purchases 6,606,085 5,763,515 Less: Costainers 3ad others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 Materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 6,6390,676 5,746,933 Deduct : Closing Stocks Includes Raw Materials Stock Includes 119,519 16,522 Work - In - Process 120,445 119,519 119,519 Finished Goods 1,120,475 983,039 14,942,581 | | Income from investment in Mutual Fund | 31 | 1,053 |
| * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) 16. MATERIALS CONSUMED Opening Stocks Raw Materials 497,540 301,510 Containers 46,258 38,423 Work - in - Process 119,519 62,571 Finished Goods 983,039 698,713 1,646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalganation - 95,018* Add : Purchases Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs 686)] 15,409 Containers 66,809,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,038 1,967,533 1,646,358 * Includes Raw MaterialStock - 31,040 ** Includes Raw MaterialStock - 31, | | Miscellaneous * | 128,387 | 106,806 |
| 16. MATERIALS CONSUMED Opening Stocks Raw Materials 497,540 301,510 Containers 46,258 38,423 Work - in - Process 119,519 62,571 Finished Goods 983,039 698,713 I.646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited 1.646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited - 95,018* Add : Purchases - 95,018* Raw Materials 5,130,156 4,507,137 Containers 5,130,156 4,507,137 Containers 6,866,479 512,597 Berger Auto and Industrial Constiners 5,130,156 4,507,137 Containers 5,130,156 4,507,137 Containers 6,866,479 512,597 Berger Auto and Industrial Constiners 5,130,156 4,507,137 Containers 5,86,479 512,597 Add: Purchases - 6,600,057 5,746,993 Deduct : Closing Stocks - - 6,95,933 497,540 Containers 55,8 | | | 133,827 | 124,828 |
| Opening Stocks 497,540 301,510 Containers 462,58 38,423 Work in - Process 119,519 62,571 Finished Goods 983,039 698,713 1.646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add : Purchases - 95,018* - Add : Purchases - 95,018* - Raw Materials 5,130,156 4,507,137 - Containers 889,450 743,781 - Finished Goods 5,568,479 512,597 - - 6,600,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 - | | * Includes net profit on contracts executed - Rs 1835 (2004-05: Rs 793) | | |
| Opening Stocks 497,540 301,510 Containers 462,58 38,423 Work in - Process 119,519 62,571 Finished Goods 983,039 698,713 1.646,356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add : Purchases - 95,018* - Add : Purchases - 95,018* - Raw Materials 5,130,156 4,507,137 - Containers 889,450 743,781 - Finished Goods 5,568,479 512,597 - - 6,600,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 - | 16. | MATERIALS CONSUMED | | |
| Raw Materials 497,540 301,510 Containers 46,258 38,423 Work - in - Process 119,519 62,571 Finished Goods 983,039 698,713 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add : Purchases - 95,018* Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 588,479 512,597 Goftodos 588,479 512,597 Goftodos 588,479 512,597 Goftodos 59,0676 5,746,993 Deduct : Closing Stocks - - Raw Materials 669,593 497,540 Containers 58,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 Includes Raw Material Stock - 31,040 * Includes Raw Material Stock - 31,040 * Includes Raw Material Consumed 4,942,801 4,326,811 | | | | |
| Containers 46,258 38,423 Work - in - Process 119,519 62,571 Finished Goods 983,039 698,713 I.646,356 1.101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add : Purchases - 95,018* - Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 586,479 512,597 Containers 889,450 743,781 Finished Goods 586,479 512,597 G.606,085 5,763,515 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 G.590,076 5,746,993 16,522 56,820 46,258 Work - in - Process 120,045 119,519 19,519 19,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 G.2084,199 5,226,872 ** 5,268,727 * | | | 497,540 | 301,510 |
| Work - in - Process 119,519 62,571 Finished Goods 983,039 698,713 1.646,356 1.101.217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add : Purchases - 95,018* Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 586,479 512,597 Containers 586,479 512,597 6,600,085 5,763,515 5.763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 Baw Materials 669,593 497,540 66,259,0676 5,746,993 Deduct : Closing Stocks - - 119,519 Raw Materials 669,593 497,540 6,258 46,258 Work - in - Process 120,645 119,519 119,519 119,519 119,519 119,519 5,268,872 ** * Includes Raw Material Stock - 31,040 * 5,268,872 ** * Includes Raw Material Stock - </td <td></td> <td>Containers</td> <td></td> <td>38,423</td> | | Containers | | 38,423 |
| Finished Goods 983,039 698,713 1.646.356 1.101.217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation - 95,018* Add : Purchases - 95,018* Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 586,479 512,597 6.600,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 0.50,066 5,746,993 16,522 Quett : Closing Stocks - - Raw Materials 669,593 497,540 Containers 56,820 46,258 Work · in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1.967,533 1.646,356 6,269,499 5,296,872 * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | | | |
| 1.646.356 1,101,217 Add : Stocks of Berger Auto and Industrial Coatings Limited taken over consequent to amalgamation — 95,018* Add : Purchases — 95,018* Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 5586,479 512,597 6,606,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 Baw Materials 669,593 497,540 Containers 58,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1.967,533 1,646,356 6,269,499 ** * Includes Raw Material Stock — 31,040 ** Includes Raw Material Consumed 4,326,311 4,326,698 | | | | |
| taken over consequent to amalgamation — 95,018* Add : Purchases | | | | |
| Add : Purchases 5,130,156 4,507,137 Raw Materials 5,130,156 4,507,137 Containers 889,450 743,781 Finished Goods 586,479 512,597 6,600,085 5,763,515 5.763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 6,590,676 5,746,993 669,593 497,540 Deduct : Closing Stocks 669,593 497,540 Raw Materials 669,593 497,540 Ocntainers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 ** 5,296,872 ** *< Includes Raw Material Stock | | | | 95,018* |
| Containers 889,450 743,781 Finished Goods 586,479 512,597 6,606,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 6,590,676 5,746,993 6590,676 5,746,993 Deduct : Closing Stocks 669,593 497,540 Containers 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 *** * Includes Raw Material Stock — 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | | | |
| Finished Goods 586,479 512,597 6,606,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 6,590,676 5,746,993 669,593 497,540 Deduct : Closing Stocks 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Raw Materials | 5,130,156 | 4,507,137 |
| 6,606,085 5,763,515 Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 6,590,676 5,746,993 6,590,676 5,746,993 Deduct : Closing Stocks 669,593 497,540 Containers 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 ** 5,296,872 ** * Includes Raw Material Stock — 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Containers | 889,450 | 743,781 |
| Less : Cost of materials sold [including cost of containers and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 6,590,676 5,746,993 Deduct : Closing Stocks Raw Materials 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 ** 6,269,499 ** 5,296,872 ** * * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Finished Goods | 586,479 | 512,597 |
| and others Rs. 107 (2004-05: Rs. 686)] 15,409 16,522 6,590,676 5,746,993 Deduct : Closing Stocks 669,593 497,540 Containers 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 ** 5,296,872 ** * Includes Raw Material Stock — 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | | 6,606,085 | 5,763,515 |
| 6,590,676 5,746,993 Deduct : Closing Stocks - Raw Materials 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Less : Cost of materials sold [including cost of containers | | |
| Deduct : Closing Stocks Raw Materials 669,593 497,540 Raw Materials 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | and others Rs. 107 (2004-05: Rs. 686)] | 15,409 | 16,522 |
| Raw Materials 669,593 497,540 Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 970,561 | | | 6,590,676 | 5,746,993 |
| Containers 56,820 46,258 Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 ** 5,296,872 ** * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Deduct : Closing Stocks | | |
| Work - in - Process 120,645 119,519 Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 ** * Includes Raw Material Stock - ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Raw Materials | 669,593 | 497,540 |
| Finished Goods 1,120,475 983,039 1,967,533 1,646,356 6,269,499 5,296,872 * Includes Raw Material Stock — 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Containers | 56,820 | 46,258 |
| 1,967,533 1,646,356 6,269,499 5,296,872 * Includes Raw Material Stock - 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Work - in - Process | 120,645 | 119,519 |
| 6,269,499 ** 5,296,872 ** * Includes Raw Material Stock — 31,040 ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | Finished Goods | 1,120,475 | 983,039 |
| *Includes Raw Material Stock—31,040**Includes Raw Material Consumed4,942,8014,326,311Others Consumed1,326,698970,561 | | | 1,967,533 | 1,646,356 |
| ** Includes Raw Material Consumed 4,942,801 4,326,311 Others Consumed 1,326,698 970,561 | | | 6,269,499 ** | 5,296,872 ** |
| Others Consumed 1,326,698 970,561 | | * Includes Raw Material Stock | _ | 31,040 |
| | | ** Includes Raw Material Consumed | 4,942,801 | 4,326,311 |
| Materials Consumed 6,269,499 5,296,872 | | | | 970,561 |
| | | Materials Consumed | 6,269,499 | 5,296,872 |



| | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|--|-------------------------------------|-------------------------------------|
| | Rs.'000 | |
| 17. EXPENSES | | |
| Salaries, Wages, Bonus and Commission | 326,907 | 302,591 |
| Contribution to Provident, Superannuation and Gratuity Funds | 54,415 | 57,311 |
| Staff Welfare | 110,935 | 106,197 |
| Freight, Octroi and Delivery | 471,874 | 380,258 |
| Power & Fuel | 123,180 | 100,957 |
| Consumption of Stores and Spare Parts | 26,385 | 23,731 |
| Repairs to Buildings (a) | 1,945 | 1,157 |
| Repairs to Machinery (a) | 16,474 | 17,118 |
| Repairs to Other Assets (a) | 6,934 | 5,813 |
| Rent | 50,862 | 45,894 |
| Rates & Taxes | 24,112 | 26,802 |
| Travelling | 102,761 | 89,458 |
| Advertisement and Sales Promotion Expenses | 397,000 | 273,676 |
| Insurance | 9,442 | 9,575 |
| Cash Discount | 415,651 | 365,335 |
| Commission to Stockists, Distributors etc. | 4,576 | 6,101 |
| Bad Debts written off | 8,359 | 9,667 |
| Directors' Fees | 120 | 150 |
| Auditors' Remuneration : | 2005-06 | 2004-05 |
| | Rs.'000 | Rs.'000 |
| Audit Fee | 760 | 760 |
| Other Services : | | |
| Provident & Other Funds Audit | — | 10 |
| Tax Audit | 175 | 175 |
| Miscellaneous Certificates and Other Matters | 711 | 690 |
| Reimbursement of Expenses | 77 1,723 | 119 1,754 |
| Other expenses (b) | 362,694 | 337,200 |
| | 2,516,349 | 2,160,745 |
| (a) Includes : | | |
| Consumption of Stores and Spare Parts | 6,665 | 4,136 |
| (b) Includes : | | |
| Processing Charges | 141,502 | 143,840 |
| Amortisation of : | | |
| (a) Expenses on Technical Fees | 1,177 | 2,629 |
| (b) Expenses on issue of ordinary shares and debentures | 314 | 314 |



| | For the year ended 31st March, 2006 | | | year ended March, 2005 |
|--|-------------------------------------|---------|--------|---------------------------|
| | | Rs.'000 | | Rs.'000 |
| 18. INTEREST | | | | |
| Interest expenditure : | | | | |
| On Fixed Loan | 1,609 | | 9,840 | |
| On Others | 64,074 | 65,683 | 30,307 | 40,147 |
| Less : Interest income- [Tax deducted at source 2005-06: Rs. 2,805 (2004-05 : Rs 598)] | | 12,912 | | 3,765 |
| | | 52,771 | | 36,382 |

19. PROVISION FOR TAXATION

| Income Tax | | |
|--|---------|---------|
| Provision for the year | 198,729 | 159,922 |
| Less : Provision in respect of earlier years no longer | | |
| required written back | — | 4,008 |
| | 198,729 | 155,914 |

20. DEFERRED TAXATION

| Liability | | |
|--|--------|---------|
| Depreciation | 3,885 | 1,072 |
| Amortisation of expenses in Accounts | 1,145 | 6 |
| | 5,030 | 1,078 |
| Less : Asset | | |
| Depreciation | 7,096 | — |
| Amortisation of expenses allowed as per Income Tax Act | — | 6,889 |
| Others | 1,105 | 1,234 |
| | 8,201 | 8,123 |
| | -3,171 | -7,045 |
| Add : Change arising out of recomputation of previous years' | | |
| Net Deferred Taxation Liability as per latest tax rates | — | -7,325 |
| | -3,171 | -14,370 |
| | | |



21. (i) SIGNIFICANT ACCOUNTING POLICIES

a) Accounting convention

The financial statements have been prepared in accordance with the historical cost convention as modified by revaluation of certain fixed assets.

- b) Fixed Assets and Depreciation
 - i) Fixed Assets are carried at cost of acquisition, except in the case of certain Land and Freehold Buildings which are carried at revaluation on current cost basis less depreciation as applicable.
 - ii) Depreciation is provided on a straight line method as follows :
 - (a) In respect of assets other than motor vehicles and computers:
 - 1. In respect of additions before 1.7.87 on the basis of specified period determined at the time of acquisition at the rates inter alia under the Income Tax Act, 1961 and Rules framed thereunder and,
 - 2. In respect of additions on or after 1.7.87 in accordance with the provisions of Schedule XIV of the Companies Act, 1956.
 - (b) In respect of motor vehicles and computers at 15% and 25% respectively and,
 - (c) Tinting machines are depreciated at rates based on the estimated useful life varying from 60 months to 100 months, which are higher than rates specified in Schedule XIV.

In respect of revalued assets, depreciation on the amount added on revaluation is set off against Revaluation Reserve. Payments made/costs incurred in connection with acquisition of leasehold rights are amortised over the period of the lease.

- iii) Cash generating units/assets are assessed for possible impairment at Balance Sheet dates based on external and internal sources of information. Impairment losses, if any, are recognised as an expense in the Profit and Loss Account.
- c) Investments

Investments are stated at cost less amounts written off where appropriate.

d) Inventories

Finished goods inventories are stated at the lower of cost or estimated net realisable value. Costs comprise costs of purchase and production overheads. Other inventories are valued at cost. Provision is made for damaged, defective or obsolete stocks where necessary. All inventories are valued according to weighted average cost method of valuation.

e) Foreign Currencies

Transactions in foreign currency are recorded at the rates of exchange prevalent on the date of transaction. Exchange differences arising from foreign currency transactions are dealt with in the Company's Profit and Loss Account after converting monetory assets and liabilities in foreign currencies at year end rates. In the case of fixed assets acquired from outside India, exchange differences are adjusted in the carrying costs.

f) Sales

Sales comprise invoiced value of goods net of sales tax and are recognised on passing of property in goods.

g) Other Income

Other Income is recognised on accrual basis.

h) Research and Development

Revenue expenditure on research and development is charged to Profit and Loss Account of the year in which it is incurred. Capital expenditure on research and development is shown as addition to Fixed Assets.

i) Miscellaneous Expenditure

Debenture issue expenses are amortised over the period of such debenture. Share issue expenses are amortised over ten years. Technical fees are amortised over a period of 6 years and over the period of projects respectively.

j) Retirement Benefits

Liabilities in respect of retirement gratuities for employees of the Company are funded in terms of a scheme of Life Insurance Corporation of India.

Other retirement benefits are accounted for on an accrual basis with contributions to recognised funds. Leave encashment benefits are calculated on actuarial basis and provided for.



k) Borrowing Costs

Borrowing costs charged to the Profit and Loss Account include interest and discounts on bank borrowings and short and long term borrowings. Borrowing costs attributable to qualifying assets are capitalised as cost of the assets.

1) Taxation

Current Tax is the tax payable for the period determined as per the provisons of the Income Tax Act, 1961. Deferred Tax Assets and Liabilities represent adjustments for timing differences in the manner in which items of income or expenditure are recognised for tax calculations and annual accounts (as per the Companies Act, 1956).

21. NOTES ON PROFIT AND LOSS ACCOUNT

- (ii) (a) Gross depreciation for the year amounts to Rs. 175,339 (2004-05 : Rs. 158,287) from which has been deducted Rs. 1,416 (2004-05: Rs. 1,418) being extra depreciation for the year arising on revaluation of fixed assets withdrawn from Revaluation Reserve.
 - (b) Net Loss on exchange fluctuation recognised in the Profit and Loss Account amounts to Rs. 1,297 (2004-05: Net Loss Rs. 3,360).
 - (c) Aggregate research and development expenditure incurred during the year amounts to Rs. 29,958 (2004-05 : Rs. 22,500).
 - (d) Calculation of Earnings per Share of Rs. 3.53 (2004-05: Rs. 2.62) (Face Value Rs. 2) : The numerator (net profit for the year) and denominator (number of equity shares) are Rs. 702,927 (2004-05: Rs. 521,237) and 199,290,595 (2004-05: 199,293,990) shares respectively.

| | | | For the year ended 31st March, 2006 | | e year ended March, 2005 |
|-----------|------------------------|----------|-------------------------------------|----------|-----------------------------|
| (iii) (a) | Raw Materials Consumed | Quantity | Value | Quantity | Value |
| | | MT | Rs. '000 | MT | Rs. '000 |
| | Acids and Chemicals | 15,645 | 696,439 | 11,105 | 576,877 |
| | Resins | 13,375 | 848,120 | 13,867 | 794,104 |
| | Pigments | 12,445 | 1,024,253 | 12,711 | 933,191 |
| | Solvents | 37,819 | 1,335,807 | 35,407 | 1,063,666 |
| | Oils | 10,230 | 402,219 | 9,789 | 433,905 |
| | Extenders | 46,959 | 266,429 | 43,585 | 202,966 |
| | Others | | 369,534 | | 321,602 |
| | | | 4,942,801 | | 4,326,311 |

Note : Raw Materials consumed are after adjustment of shortage/excess.

(b) Consumption of Imported and Indigenous Raw Materials and Stores and Spare Parts and

the percentage of each to the total consumption

| | | % of Total | Value | % of Total | Value |
|-----|------------------------|-------------|-----------|-------------|-----------|
| | | Consumption | Rs. '000 | Consumption | Rs. '000 |
| (1) | Raw Materials | | | | |
| | (i) Imported | 11.92 | 589,366 | 11.19 | 484,094 |
| | (ii) Indigenous | 88.08 | 4,353,435 | 88.81 | 3,842,217 |
| | | 100.00 | 4,942,801 | 100.00 | 4,326,311 |
| (2) | Stores and Spare Parts | | | | |
| | (i) Imported | 5.20 | 1,718 | 7.48 | 2,085 |
| | (ii) Indigenous | 94.80 | 31,332 | 92.52 | 25,782 |
| | | 100.00 | 33,050 | 100.00 | 27,867 |



(iv) Details of each Class of Goods Manufactured, Purchased, Sold and Stocks during the year ended 31st March, 2006

| | | | | | | S | ales |
|-----|--|------------------------------|-------------------|------------|-------------------|----------|-------------------|
| | Class of Goods | Installed Capacity per annum | Opening Stocks | Production | Closing Stocks | Quantity | Value Rs. '000 |
| (a) | Synthetic Resin | | | | | | |
| | 2005-06 (MT) | 16,896 | 993 | 15,424 | 1,014 | 82 | 7,642 |
| | 2004-05 (MT) | 16,896 | 525 | 12,352 | 993 | 105 | 7,868 |
| (b) | Paints, Varnishes, Enamels, etc. 2005-06 | | | | | | |
| | Liquid (KL) | | 12,065 | 86,118 | 13,708 | 102,683 | |
| | Non-Liquid (MT) | | 3,921 | 21,353 | 4,872 | 51,731 | |
| | Total (all expressed in MT) | 154,133 | 17,150 | 114,986 | 19,914 | 164,457 | 11,165,935 |
| | Value (Rs. '000) | | 983,039 | | 1,120,475 | | |
| | Others Value (Rs. '000) | | | | | | 1,355 |
| | Grand Total | | | | | | 11,174,932 |
| | 2004-05 | | | | | | |
| | Liquid (KL) | | 9,961 | 65,797 | 12,065 | 93,036 | |
| | Non-Liquid (MT) | | 3,562 | 11,065 | 3,921 | 45,585 | |
| | Total (all expressed in MT) | 127,592 | 14,473 | 83,220 | 17,150 | 147,683 | 9,467,413 |
| | Value (Rs. '000) | | 753,950 | | 983,039 | | |
| | Others Value (Rs. '000) | | | | | | 421 |
| | Grand Total | | | | | | 9,475,702 |

Notes: (1) Installed Capacity estimated on a two/three shift basis as applicable and is as certified by the Company's Technical Expert.

- (2) Conversion factor from KL to MT is as certified by the Company's Technical Expert.
- (3) Closing Stock of Synthetic Resin is after deducting quantity used in own production (as captive consumption) 2005-06:15,321 MT (2004-05: 11,779 MT)
- (4) Value of Stocks of Synthetic Resin is included in Work-in-Process appearing in Schedule 8.
- (5) Synthetic Resin quantities are in terms of solid resins.
- (6) Production does not include production from Raw Materials processed from outside 47,989 MT (2004-05: 52,491 MT).
- (7) Sales, Opening Stocks and Closing Stocks include goods processed and purchased from outside.
- (8) Closing Stocks are after adjustment of losses including shortage/excess.

| | | For the year ended 31st March, 2006 | | e year ended March, 2005 |
|---------------------------------|---------------|-------------------------------------|----------|-----------------------------|
| | Quantity F | Value Rs. '000 | Quantity | Value Rs. '000 |
| (c) Purchase for Resale | | | | |
| Paints, Enamels, Varnishes etc. | | | | |
| Liquid (KL) | 2,029 | | 2,263 | |
| Non-Liquid (MT) | 15,908 | | 13,318 | |
| All expressed in MT | 18,116 5 | 84,345 | 15,786 | 511,606 |
| Others | | 2,134 | | 991 |
| Total | 5 | 86,479 | | 512,597 |



| Rs. '000 633,623 36,856 | Rs. '000 |
|-------------------------------|---|
| | 400.470 |
| | 400 470 |
| 36,856 | 432,476 |
| | 33,601 |
| 1,275 | 570 |
| 671,754 | 466,647 |
| | |
| 2004-05 | 2003-04 |
| 1 | 1 |
| 16,158,600 | 3,231,720 |
| 11,311 | 9,695 |
| | |
| 2005-06 | 2004-05 |
| 1 | 1 |
| 16,158,600 | 16,158,600 |
| 16,159 | 11,311 |
| | |
| 3,144 | 914 |
| 1,533 | 1,823 |
| _ | 3,313 |
| 2,261 | _ |
| 3,393 | 2,447 |
| 1,278 | _ |
| 11,609 | 8,497 |
| | |
| 13,934 | 5,741 |
| 1,329 | 5,950 |
| 15,263 | 11,691 |
| | $\begin{array}{r} 36,856\\ 1,275\\ \hline 671,754\\ \hline \\ 2004-05\\ 1\\ 1\\ 16,158,600\\ 11,311\\ \hline \\ 2005-06\\ 1\\ 1\\ 16,158,600\\ 16,159\\ \hline \\ 3,144\\ 1,533\\ -\\ 2,261\\ 3,393\\ 1,278\\ \hline \\ 11,609\\ \hline \\ 13,934\\ 1,329\\ \hline \end{array}$ |



| | | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|--------|--|-------------------------------------|-------------------------------------|
| | | Rs. '000 | Rs. '000 |
| with S | utation of Net Profits in accordance ection 198 of the Companies Act, 1956 e commission payable to the directors | | |
| Net P | rofit as shown in Accounts | 702,927 | 521,237 |
| Add : | Provision for Taxation -current and deferred | 195,558 | 141,544 |
| | Depreciation | 173,923 | 156,869 |
| | Directors' Fees | 120 | 150 |
| | Share and Debenture Issue Expenses | 314 | 314 |
| | Gratuity | | 31,794 |
| | Voluntary Retirement Scheme (refer to note xiii) | 3,159 | 25,163 |
| | Wealth Tax | 201 | 180 |
| | Managing Director's Remuneration (Note) | 6,467 | 4,966 |
| | | 1,082,669 | 882,217 |
| Less : | Depreciation at rates specified under Sec 350 of the Companies Act, 1956 | 142,105 | 132,172 |
| | Profit on Sale of Fixed Assets (Net) | 699 | 638 |
| Net P | rofit for the purpose of Director's Commission | 939,865 | 749,407 |
| Direct | or's Commission payable thereon at 1% | 9,399 | 7,494 |
| Direct | or's Commission restricted to | 1,556 | 1,365 |
| Note | Managing Director's Remuneration includes | | |
| (i |) Salary | 3,112 | 2,730 |
| (i | i) Commission | 1,556 | 1,365 |
| (i | ii) Allowances and estimated benefits in kind | 959 | 134 |
| (i | v) Contribution to Provident, | | |
| | Superannuation and Gratuity Funds | 840 | 737 |
| | | 6,467 | 4,966 |

(x) Particulars of information in relation to the Company's interest in the joint venture company :-

(a) Description of interest in the joint venture company

| (i) Name of the | e Company | Berger Becker Coatings Private Limited |
|------------------|---------------|--|
| (ii) Proportion | of interest | 48.98% |
| (iii) Country of | incorporation | India |

(b) The aggregate amount of assets, liabilities, income and expenses related to the Company's interest in the joint venture company as at 31st March, 2006 are as follows :

| | 2005-06 | 2004-05 |
|-------------|---------|---------|
| Assets | 223,999 | 182,740 |
| Liabilities | 125,748 | 118,591 |
| Income | 353,915 | 249,142 |
| Expenses | 316,215 | 222,228 |

(xi) The Company has only one business segment, namely Paints with almost the entire sales being made in the domestic market.



(xii) Disclosures on Related Parties

| | | | | | | | | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|-----|---|--|---|---|------------------------|----------------------------------|---|---|--|
| | Related Party | Relationship | Outstanding as on 31.3.2006 (Rs in '000) | Outstanding as on 31.3.2005 (Rs in '000) | Payable/ Receivable | | Nature of transaction | Value of transaction (Rs in '000) | Value of transaction (Rs in '000) |
| (A) | U. K. Paints India Private Ltd. | Holding Company | 29,040 | 22,749 | Payable | 1. 2. 3. 4. 5. 6. | Clearing & Forwarding Agency Commission Charges for Processing of Goods Purchase of Goods Sale of Goods Rent Expense Purchase of Fixed Assets | 5,815 89,474 38,441 5 249 33,953 | 4,468 107,747 19,023 71 120 |
| (B) | Berger Becker Coatings Private Ltd. | Joint Venture Company | 2,318 | 184 | Payable | 1. 2. 3. 4. 5. 6. | Services rendered Purchase of Goods Sale of Goods Purchase of Fixed Assets Rent Income Dividend Received | 697 29 87 1,829 1,477 | 2,036 — 1,600 — 4,462 4,063 |
| (C) | Berger Jenson & Nicholson (Nepal) Private Ltd. | Wholly owned Subsidiary Company | 11,129 | 13,163 | Receivable | 1. | Sale of Goods | 18,557 | 17,119 |
| (D) | Beepee Coatings Private Limited | Wholly owned Subsidiary Company | 1,612 | 1,430 | Payable | 1. 2. 3. | Charges for Processing of Goods Machinery Rental Income Building Rent Paid | 57,459 2,004 48 | 55,713 2,248 48 |
| (E) | Berger Paints (Cyprus) Ltd. | Wholly owned Subsidiary Company | 7,896 | 103 | Receivable | 1. 2. | Equity Contribution Share Application | 33,882 7,807 | |
| (F) | Berger Paints Overseas Ltd. | Wholly owned Indirect Subsidiary Company | 6,358 | - | Receivable | 1. | Sale of Goods | 16,121 | _ |
| (G) | U K Paints (Overseas) Ltd. | Fellow Subsidiary Company | 79 | 77 | Payable | | | | |
| (H) | U K Paints International Ltd. | Erstwhile Fellow Subsidiary Company | - | 13,243 | Receivable | 1. | Sale of Goods | — | 6,590 |
| (I) | Mr Subir Bose | Key Management Personnel | 36 | 36 | Receivable | 1. 2. | Rent Paid Security Deposit Paid | 72 | 48 36 |
| (J) | Mrs Chandrika Bose | Relative of Key Management Personnel | 204 | 204 | Receivable | 1. 2. | Rent Paid Security Deposit Paid | 210 | 185 36 |

There are no individuals who are related parties other than the members of the Board of Directors or their relatives. Except for the transaction mentioned above, none of them have had any transactions with the Company other than sitting fees (refer schedule 17 to Profit and Loss Account) received for attendance of board meetings or remuneration received as per contract (refer note 21(ix) to Profit and Loss Account) of employment with the Company.

- (xiii) Exceptional item consists of Rs. 3,159 (2004-05:Rs. 25,163) for Voluntary Retirement Scheme and Rs. Nil (2004-05:Rs. 31,794) for past service Gratuity.
- (xiv) The Company's leasing arrangement are in the nature of operating leases which are not non-cancellable. These are usually renewed periodically by mutual consent. The rentals payable against these arrangements appear under the head–'Rent', in schedule 17 to the Profit and Loss Account.
- (xv) All figures are in Rupees thousands.
- (xvi) Previous year's figures have been regrouped wherever necessary.

On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary



Cash Flow Statement FOR THE YEAR ENDED 31st MARCH, 2006 (Pursuant to the requirement of clause 32 of listing agreement with Stock Exchanges)

| | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|--|-------------------------------------|-------------------------------------|
| | Rs. '000 | Rs.'000 |
| A. Cash flow from operating activities | | |
| Net profit before income tax and exceptional items | 919,592 | 719,738 |
| Adjusted for : | 170.000 | 150.000 |
| Depreciation Interest Income | 173,923 | 156,869 -11.134 |
| Dividend Income | -12,912 | -11,134 -4,083 |
| Interest Charged | 65,683 | 47.516 |
| Profit on sale of fixed assets | -699 | -637 |
| Misc. expenditure amortised | 1,491 | 2,943 |
| Expenditure under Voluntary Retirement Scheme/Gratuity | -3,159 | -56,957 |
| Operating profit before working capital changes Changes in : | 1,143,919 | 854,255 |
| Trade & other receivables | -308,268 | -73,354 |
| Inventories | -327,433 | -452,566 |
| Trade & other payables | 763,196 | 343,923 |
| Cash generated from operations | 1,271,414 | 672,258 |
| Direct taxes paid (net of income tax refund received) | -224,002 | -175,739 |
| Net cash from operating activities | 1,047,412 | 496,519 |
| B. Cash Flow from investing activities | | |
| Purchase of fixed assets | -389,312 | -333,026 |
| Sale of fixed assets | 2,770 | 1,747 |
| Interest received | 14,142 | 11,515 |
| Dividend Received | — | 4,083 |
| Proceeds from liquidation of investments | 14,823 | |
| Purchase of investments | -33,882 | -22,317 |
| Net cash used in investing activities | -391,459 | -337,998 |
| C. Cash flow from financing activities | 000 | 07 |
| Proceeds from share issue & buy-back | -200 | 27 |
| Proceeds from/Repayments of long term borrowings Proceeds from/ Repayments of other loans | -225,414 9,422 | 124,755 -62,879 |
| Interest paid | -69,803 | -57,029 |
| Dividend paid | -336,262 | -257,682 |
| Net cash used in financing activities | -622,257 | -252,808 |
| | | |
| Net changes in cash & cash equivalents (A+B+C) | 33,696 | -94,287 |
| Cash & cash equivalents - opening balance | 219,657 | 313,944 |
| Cash & cash equivalents - closing balance | 253,353 | 219,657 |

- Notes: 1. Cash and cash equivalents represent cash and bank balances only.
 - 2. Bank overdraft and other short term loans have been treated as part of financing activities.
 - 3. The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard-3 on Cash Flow Statement issued by the Institute of Chartered Accountants of India.

Partha Mitra Partner

4. Previous year's figures have been regrouped, wherever necessary.

This is the Cash Flow Statement referred to in our report of even date.

Kolkata Dated : 6th June, 2006 Membership Number 50553 For and on behalf of LOVELOCK & LEWES

Chartered Accountants

On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman



Information Pursuant to part IV of schedule VI to the Companies Act, 1956

Balance Sheet Abstract and Company's General Business Profile

I. Registration Details

| Registration No. | 4 7 | 9 3 | |
|--------------------|------|-----|---------|
| Balance Sheet Date | 3 1 | 0 | 3 0 6 |
| | Date | Mon | th Year |

State Code 2 1

| Rights Issue | | | | | | | | | | |
|-------------------|--|--|---|---|---|--|--|--|--|--|
| | | | Ν | Ι | L | | | | | |
| Private Placement | | | | | | | | | | |
| N I L | | | | | | | | | | |

|] | Total Assets | | | | | | | | | |
|---|--------------|--|---|---|---|---|---|---|---|--|
| Γ | | | 2 | 7 | 9 | 2 | 0 | 0 | 0 | |

| Reserves & Surplus | | | | | | | | | | | |
|--------------------|--|--|--|--|--|--|--|--|--|--|--|
| 1 8 9 7 8 8 3 | | | | | | | | | | | |
| Deferred Taxation | | | | | | | | | | | |
| 6 7 8 6 0 | | | | | | | | | | | |

| Investments | | | | | | | | | | |
|-------------------|--|--|---|---|---|---|---|---|--|--|
| | | | 1 | 2 | 8 | 1 | 6 | 8 | | |
| Misc. Expenditure | | | | | | | | | | |
| | | | | | 1 | 8 | 4 | 1 | | |

| Tot | Total Expenditure | | | | | | | | | | |
|-----|------------------------------|---|---|---|---|---|---|---|---|---|---|
| | | 9 | 0 | 1 | 2 | 5 | 4 | 2 |] | | |
| + | + - Profit / Loss after tax. | | | | | | | | | | |
| ü | | [| | | | 7 | 0 | 2 | 9 | 2 | 7 |
| Div | Dividend rate % | | | | | | | | | | |
| | | | | | | | | | | | |

II. Capital raised during the year (Amount in Rs. Thousands)

| Puł | olic | Iss | ue | | | | |
|-----|------|-----|----|---|---|--|--|
| | | | Ν | Ι | L | | |
| Boi | nus | Iss | ue | | | | |
| | | | Ν | Ι | L | | |

III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

| Tot | al I | liab | oiliti | es | | | | |
|-----|------|------|--------|----|---|---|---|---|
| | | 2 | 7 | 9 | 2 | 0 | 0 | 0 |

Sources of Funds

| Pai | d - 1 | up | Cap | oital | l | | | |
|-----|-----------------|-----|-----|-------|---|---|---|---|
| | | | 3 | 9 | 8 | 5 | 5 | 4 |
| Sec | ure | d L | oar | 15 | | | | |
| | | | | 7 | 6 | 2 | 0 | 1 |
| Un | Unsecured Loans | | | | | | | |
| | | | 3 | 5 | 1 | 5 | 0 | 2 |

Application of Funds

| Net Fixed Ass | sets |
|---------------|------|
|---------------|------|

| | 1 | 2 | 8 | 3 | 4 | 1 | 6 |
|--------|------|-------|-----|-----|---|---|---|
| Net Cu | ırre | ent . | Ass | ets | | | |
| | 1 | 3 | 7 | 8 | 5 | 7 | 5 |
| Accum | nula | ted | Lo | sse | s | | |
| | | Ν | Ι | L | | | |

IV. Performance of Company (Amount in Rs Thousands)

| Turno | ver | (N | et o | f E | lxci | se) | | | | |
|--------|------|------|------|------|------|-----|-----|------|----|---|
| | 9 | 7 | 9 | 8 | 3 | 0 | 7 |] | | |
| + - | | Pro | fit | / L | oss | bei | for | e ta | x. | |
| ü |] [| | | | 9 | 1 | 6 | 4 | 3 | 3 |
| Earnir | ıg p | er S | Sha | re i | n R | S. | | | | |
| | | | | 3 | | 5 | 3 |] | | |

V. Generic names of three principal Products/Services of Company (as per monetary terms)

| Item code No. (ITC Code) | 3 | 2 | 0 | 8 | 9 | 0 | | 0 | 2 | | | | | | | | | | |
|--------------------------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|--|
| Product Description | S | Y | Ν | Т | Н | Е | Т | Ι | С | | Е | Ν | А | М | Е | L | | | |
| | U | L | Т | R | А | | W | Н | Ι | Т | Е | | Р | А | Ι | Ν | Т | S | |
| Item code No. (ITC Code) | 3 | 2 | 0 | 8 | 9 | 0 | | 0 | 3 | | | | | | | | | | |
| Product Description | S | Y | Ν | Т | Η | Е | Т | Ι | С | | Е | Ν | А | М | Е | L | | | |
| | 0 | Т | Η | Е | R | | С | 0 | L | 0 | U | R | S | | | | | | |
| Item code No. (ITC Code) | 3 | 2 | 0 | 9 | 1 | 0 | | 0 | 2 | | | | | | | | | | |
| Product Description | Α | С | R | Y | L | Ι | С | | Е | М | U | L | S | Ι | 0 | Ν | | | |



Statement Regarding Subsidiary Companies

Pursuant to Section 212 of the Companies Act, 1956

| 1. | Name of the Subsidiary Company | Beepee Coatings Private Limited | Berger Jenson & Nicholson (Nepal) Private Limited | Berger Paints (Cyprus) Limited | Berger Paints Overseas Limited |
|----|--|--------------------------------------|---|------------------------------------|--|
| 2. | The Financial Year of the Subsidiary Company Ended | 31st March, 2006 | 31st March, 2006 | 31st March, 2006 | 31st March, 2006 |
| 3. | Holding Company's Interest as at 31.03.06 : | | | | |
| | a. No. of Equity Shares held | 25,00,000 Shares of Rs. 10/- each | 1,05,421 Shares of NRs. 100/- each | 3,69,830 Shares of CYP £ 1 each | The Charter Capital of Roubles 1,07,85,291 is held by Berger Paints (Cyprus) Ltd., the wholly owned subsidiary of the Company |
| | b. Percentage of shareholding | 100% | 100% | 100% | 100% |
| | | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 |
| 4. | Net aggregate amount of Profits/Losses of the Subsidiary so far as it concerns the members of the Company | | | | |
| | a. Not dealt with in the Accounts of the Company for the financial year ended 31st March, 2006 | | | | |
| | i) for the financial year of the Subsidiary | (+) 268 | (+) 6,362 | (-) 929 | (+) 977 |
| | ii) for previous financial years of the Subsidiary since it became Subsidiary of the Company | (+) 8,714 | (+) 4,424 | (-) 131 | (-) 1 |
| | b. Dealt with in the accounts of the Company | | | | |
| | i) for the financial year of the Subsidiary | Nil | Nil | Nil | Nil |
| | for previous financial years of the Subsidiary since it became Subsidiary of the Company | (+) 20,114 | Nil | Nil | Nil |

On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary SUMMARY OF FINANCIAL STATEMENTS OF SUBSIDIARY COMPANIES FOR THE YEAR ENDED 31ST MARCH, 2006

| Subsidiary Name | Original | Share | Reserves & | Total | Total | Net | Profit | Provision | Profit |
|--|------------------|---------|------------|-------------|--------|----------|------------|-----------|-----------|
| | Currency | Capital | Surplus | Liabilities | Assets | Sales | Before Tax | For Tax | After Tax |
| Berger Jenson & Nicholson (Nepal) Private Limited | Nepali Rupees | 6,583 | 22,948 | 45,616 | 75,147 | 82,500 | 8,854 | 2,492 | 6,362 |
| Beepee Coatings Private Limited | Indian Rupees | 25,000 | 3,208 | 15,124 | 43,332 | 57,459 * | 228 | -40 | 268 |
| Berger Paints (Cyprus) Limited | US Dollars | 34,429 | -1,220 | 8,151 | 41,360 | | -929 | | -929 |
| Berger Paints Overseas Limited | Roubles | 17,364 | 1,006 | 21,508 | 39,878 | 19,091 | 1,537 | 560 | 677 |
| All Figures in Rupees Thousand | | | | | | | | | |

* Consists of Processing Income

Notes :

1. Capital, Reserves, Total Assets and Total Liabilities have been translated at the exchange rates prevailing at the end of the financial year.

Net Sales, Profit before Tax, Provision for Tax and Profit after Tax have been translated at average exchange rates during the financial year. 2.





Financial Summary

| | | | | | Rs. '000 |
|---|------------|-----------|-----------|-----------|-----------|
| | 2005-06 | 2004-05 | 2003-04 | 2002-03 | 2001-02 |
| Sales | 11,174,932 | 9,475,702 | 7,702,955 | 6,684,248 | 6,016,525 |
| Net Sales (Sales net of Excise) | 9,798,307 | 8,245,778 | 6,706,043 | 5,822,801 | 5,249,521 |
| % Growth | 18.83 | 22.96 | 15.17 | 10.92 | 7.05 |
| Other Income | 133,827 | 124,828 | 104,000 | 67,171 | 72,539 |
| Materials Consumed | 6,269,499 | 5,296,872 | 4,197,108 | 3,655,938 | 3,291,292 |
| Employee Cost | 492,257 | 466,099 | 393,243 | 335,408 | 307,211 |
| Other Expenses | 2,024,092 | 1,694,646 | 1,437,702 | 1,276,125 | 1,180,648 |
| Operating Profit | | | | | |
| (PBDIT & Exceptional Item) | 1,146,286 | 912,989 | 781,990 | 622,501 | 542,909 |
| % to Net Sales | 11.70 | 11.07 | 11.66 | 10.69 | 10.34 |
| Depreciation | 173,923 | 156,869 | 139,292 | 131,227 | 113,875 |
| Interest | 52,771 | 36,382 | 27,932 | 38,514 | 73,569 |
| Profit Before Tax & Exceptional Item | 919,592 | 719,738 | 614,766 | 452,760 | 355,465 |
| Exceptional Item * | 3,159 | 56,957 | 550 | 500 | 9,221 |
| Profit Before Tax | 916,433 | 662,781 | 614,216 | 452,260 | 346,244 |
| Tax | 213,506 | 141,544 | 173,880 | 118,049@ | 32,340 |
| Profit After Tax | 702,927 | 521,237 | 440,336 | 334,211 | 313,904 |
| Return On Net Worth (%) ** | 30.84 | 25.68 | 23.76 | 20.26 | 20.97 |
| Dividend -including Tax on Distributable Profit | 454,480 | 317,113 | 239,817 | 179,859 | 139,638 |
| Retained Earnings | 248,447 | 204,124 | 200,519 | 154,352 | 174,266 |
| Fixed Assets | 2,373,047 | 2,004,693 | 1,573,400 | 1,346,578 | 1,253,308 |
| Less : Depreciation | 1,089,631 | 924,716 | 758,534 | 623,108 | 495,126 |
| Net Fixed Assets | 1,283,416 | 1,079,977 | 814,866 | 723,470 | 758,182 |
| Investments | 128,168 | 109,109 | 171,715 | 167,821 | 167,821 |
| Current Assets | 3,640,666 | 2,989,111 | 2,388,102 | 2,131,359 | 2,158,958 |
| Less : Current Liabilities | 2,262,091 | 1,416,797 | 1,037,403 | 883,359 | 715,570 |
| Net Current Assets | 1,378,575 | 1,572,314 | 1,350,699 | 1,248,000 | 1,443,388 |
| Misc. Exp. not written off or adjusted | 1,841 | 3,332 | 6,274 | 9,249 | 7,655 |
| Net Assets Employed | 2,792,000 | 2,764,732 | 2,343,554 | 2,148,540 | 2,377,046 |
| Share Capital *** | 398,554 | 398,561 | 265,691 | 265,688 | 265,680 |
| Reserves | 1,897,883 | 1,651,045 | 1,612,039 | 1,412,927 | 1,259,970 |
| Shareholders' Equity | 2,296,437 | 2,049,606 | 1,877,730 | 1,678,615 | 1,525,650 |
| Borrowings | 427,703 | 644,095 | 387,149 | 384,984 | 762,506 |
| Deferred Tax Liability | 67,860 | 71,031 | 78,675 | 84,941 | 88,890 |
| Net Capital Employed | 2,792,000 | 2,764,732 | 2,343,554 | 2,148,540 | 2,377,046 |
| Debt - Equity Ratio | 0.19:1 | 0.31:1 | 0.21:1 | 0.23:1 | 0.50:1 |
| Cash Earnings Per Share (Rs.) | 4.40 | 3.40 | 2.91 | 2.34 | 2.15 |
| Earnings Per Share (Rs.) | 3.53 | 2.62 | 2.21 | 1.68 | 1.58 |
| Book Value Per Share (Rs.) ** | 11.44 | 10.18 | 9.30 | 8.28 | 7.51 |
| Dividend per share (Rs.) | 2.00 **** | 1.40 \$ | 1.30***** | 1.20 | 1.00 |
| Number of employees | 1966 | 1937 | 1818 | 1732 | 1692 |
| r J | | | | | |

* Exceptional Item represents expenditure under Voluntary Retirement Scheme and past service Gratuity.

** Net Worth and Book Value are exclusive of Revaluation Reserve and Miscellaneous Expenditure not written off or adjusted.

*** The authorised and paid up face value of the Company's Ordinary (Equity) Shares of Rs 10 each were subdivided into authorised and paid up face value of Rs. 2 per share with effect from 1st September, 2004.

The equity share capital had been increased earlier by issue of 1:2 bonus shares on 12th of April, 2004.

**** Interim Dividend — Re 1.00 per share. Proposed Final Dividend @ Re 1.00 per share.

***** Includes final dividend @ 30% on the expanded Share Capital subsequent to the pari-passu issue of bonus shares in the ratio of 1:2 on 12th April, 2004.

\$ On increased capital

@ After adjusting refund of tax of earlier years.



REPORT OF THE AUDITORS TO THE BOARD OF DIRECTORS OF BERGER PAINTS INDIA LIMITED ON THE CONSOLIDATED FINANCIAL STATEMENTS OF BERGER PAINTS INDIA LIMITED AND ITS SUBSIDIARIES AND A JOINT VENTURE COMPANY

We have audited the attached consolidated Balance Sheet of Berger Paints India Limited and its subsidiaries and a joint venture company as at 31st March 2006, the consolidated Profit and Loss Account for the year ended on that date annexed thereto, and the consolidated Cash Flow Statement for the year ended on that date, which we have signed under reference to this report. These consolidated financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit and the report of other auditors provide a reasonable basis for our opinion.

We did not audit the financial statements of certain subsidiaries and a joint venture company whose financial statements reflect total assets of Rs.336,154 (in '000) as at 31st March, 2006 and total revenues of Rs.501,700 (in '000) for the year ended on that date. These financial statements have been audited by other auditors whose reports have been furnished to us, and our opinion, in so far as it relates to the amounts included in respect of these subsidiaries and joint venture company is based solely on the report of other auditors. We report that the consolidated financial statements have been prepared by the company in accordance with the requirements of Accounting Standard 21 on 'Consolidated Financial Statements' and Accounting Standard 27 on 'Financial Reporting of Interests in Joint Ventures' issued by the Institute of Chartered Accountants of India, on the basis of the separate financial statements of Berger Paints India Limited and its subsidiaries and joint venture company included in the consolidated financial statements.

Based on our audit and on consideration of the reports of other auditors on separate financial statements, in our opinion and to the best of our information and according to the explanations given to us, the attached consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of consolidated Balance Sheet, of the consolidated state of affairs of Berger Paints India Limited and its subsidiaries and joint venture company as at 31st March, 2006,
- (b) In the case of the consolidated Profit and Loss Account, of the consolidated results of operations of Berger Paints India Limited and its subsidiaries and joint venture company for the year ended on that date

and

(c) In the case of the consolidated Cash Flow Statement, of the consolidated cash flow of Berger Paints India Limited and its subsidiaries and joint venture company for the year ended on that date.

> Partha Mitra Partner Membership Number: 50553 For and on behalf of Lovelock & Lewes Chartered Accountants



CONSOLIDATED BALANCE SHEET OF BERGER PAINTS INDIA LIMITED AND ITS SUBSIDIARY AND JOINT VENTURE COMPANIES

| AS AT 31ST MARCH, 2006 | | 31st March, 2006 | 31st March, 2005 |
|---|----------|---------------------|---------------------|
| | Schedule | Rs. '000 | Rs. '000 |
| SOURCES OF FUNDS | | | |
| Shareholders' Funds | | | |
| Capital | 1 | 398,554 | 398,561 |
| Reserves and Surplus | 2 | 1,985,374 | 1,696,912 |
| | | 2,383,928 | 2,095,473 |
| Loan Funds | | | |
| Secured Loans | 3 | 142,250 | 140,819 |
| Unsecured Loans | 4 | 351,502 | 577,315 |
| | | 493,752 | 718,134 |
| Deferred Taxation | 5 | 75,728 | 79,795 |
| TOTAL | | 2,953,408 | 2,893,402 |
| APPLICATION OF FUNDS | | | |
| Fixed Assets | 6 | | |
| Gross Block | | 2,431,737 | 2,036,406 |
| Less : Depreciation / Amortisation | | 1,136,294 | 965,864 |
| Net Block | | 1,295,443 | 1,070,542 |
| Capital Work-in-Progress - at Cost [Includes share of Joint Venture Rs. 2,760 (2004-2005 : Rs. 106)] | | 114,287 | 117,287 |
| | | 1,409,730 | 1,187,829 |
| Investments | 7 | 12,507 | 27,502 |
| Current Assets, Loans and Advances | | | |
| Inventories | 8 | 2,116,629 | 1,745,579 |
| Sundry Debtors | 9 | 1,155,836 | 914,715 |
| Cash & Bank Balances | 10 | 291,050 | 226,539 |
| Loans and Advances | 11 | 310,792 | 264,346 |
| | | 3,874,307 | 3,151,179 |
| Less : Current Liabilities and Provisions | | | |
| Liabilities | 12 | 2,095,292 | 1,317,772 |
| Provisions | 13 | 250,837 | 159,068 |
| | | 2,346,129 | 1,476,840 |
| Net Current Assets | | 1,528,178 | 1,674,339 |
| Miscellaneous Expenditure (To the extent not written off or adjusted) [Includes share of Joint Venture Rs. Nil (2004-05 : Rs. 9)] | | 2,993 | 3,732 |
| TOTAL | | 2,953,408 | 2,893,402 |
| Notes on the Balance Sheet | 20 | | |

NOTES : Schedules 1 to 13 & 20 form an integral part of the Balance Sheet. This is the Balance Sheet referred to in our report of even date.

> *Partner* Membership Number 50553 For and on behalf of LOVELOCK & LEWES *Chartered Accountants*

Partha Mitra

On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary



CONSOLIDATED PROFIT AND LOSS ACCOUNT OF BERGER PAINTS INDIA LIMITED AND ITS SUBSIDIARY AND JOINT VENTURE COMPANIES FOR THE YEAR ENDED 31ST MARCH, 2006 For the year For the year

| FOR THE YEAR ENDED 31ST MARCH, 2006 | | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|--|-------------------|---|---|
| | Schedule | Rs. '000 | Rs. '000 |
| INCOME | | | |
| Gross Turnover [Includes share of Joint Venture Rs. 400,071 (2004-05 : Rs. 280 | 5,478)] | 11,652,869 | 9,827,314 |
| Less: Excise Duty [Includes share of Joint Venture Rs. 52,239 (2004-05 : Rs. 38,5 | 15)] | 1,428,864 | 1,268,439 |
| Net Turnover | | 10,224,005 | 8,558,875 |
| Other Income | 14 | 137,328 | 122,680 |
| | | 10,361,333 | 8,681,555 |
| EXPENDITURE | | | |
| Materials Consumed | 15 | 6,567,178 | 5,520,563 |
| Expenses | 16 | 2,588,659 | 2,202,559 |
| Interest | 17 | 56,187 | 39,893 |
| Depreciation/ Amortisation [Includes share of Joint Venture Rs. 3,727 (2004-05 : Rs. 2,031] |)] | 182,283 | 162,742 |
| | | 9,394,307 | 7,925,757 |
| PROFIT BEFORE TAXATION AND EXCEPTIONAL ITE | Μ | 967,026 | 755,798 |
| Exceptional Item (Expenditure Under Voluntary Retirement S | cheme/Gratuity) | 3,159 | 56,957 |
| PROFIT BEFORE TAXATION | | 963,867 | 698,841 |
| Provision for Taxation | | | |
| Current Tax | 18 | 205,927 | 160,825 |
| Deferred Tax | 19 | -4,067 | -12,736 |
| Fringe Benefit Tax [Includes share of Joint Venture Rs. 278 (20 | 004-05: Rs. Nil)] | 18,257 | |
| PROFIT AFTER TAXATION | | 743,750 | 550,752 |
| Profit brought forward | | 180,000 | 180,000 |
| | | 923,750 | 730,752 |
| Transfer to : | | | |
| General Reserve | | 219,270 | 230,577 |
| Dividend | | | |
| – Interim | | 199,290 | 142,215 |
| – Final | | 199,290 | 139,503 |
| Tax on distributable profit | | 55,900 | 38,457 |
| Balance carried to Balance Sheet | | 250,000 | 180,000 |
| | | 923,750 | 730,752 |
| Earnings per share - Basic and diluted (in Rupees) Notes on Profit and Loss Account | 20 | 3.73 | 2.76 |

NOTES : Schedules 14 to 20 form an integral part of the Profit and Loss Account. This is the Profit and Loss Account referred to in our report of even date.

Kolkata Dated : 6th June, 2006 Partha Mitra Partner Membership Number 50553 For and on behalf of LOVELOCK & LEWES Chartered Accountants On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary



| | | 31st March, 2006 | 31st March, 2005 |
|----|---|---------------------|---------------------|
| | | Rs. '000 | Rs. '000 |
| 1. | CAPITAL - Equity | | |
| | Share Capital | | |
| | Authorised : | | |
| | 200,000,000 Ordinary Shares of Rs.2 each | 400,000 | 400,000 |
| | Issued : | | |
| | 199,341,030 (2004-05:199,345,230) Ordinary Shares of Rs. 2 each | 398,682 | 398,690 |
| | Subscribed : | | |
| | 199,289,790 (2004-05:199,293,990) Ordinary Shares of Rs. 2 each fully paid - up | 398,580 | 398,588 |
| | Less : Calls unpaid - others | 26 | 27 |
| | | 398,554 | 398,561 |

Notes : Of the above Equity Shares -

- (a) 3,151,187 shares allotted fully paid-up pursuant to a contract without payment being received in cash before the buy-back of shares.
- (b) 257,660 shares allotted fully paid-up pursuant to a contract in full redemption of Mortgage Debentures before the buy-back of shares.
- (c) 26,972,214 shares allotted as fully paid Bonus Shares by capitalisation of General Reserve and Share Premium before the buy-back of shares.
- (d) The authorised and paid up face value of the Company's Ordinary (Equity) Shares of Rs 10 each were subdivided into authorised and paid up face value of Rs. 2 per share with effect from 1st September, 2004.
- (e) The Company has bought back and extinguished 4,200 Equity Shares during the financial year.

2. RESERVES AND SURPLUS

| Balance at 31st March, 2005 | Additions | Deductions | Balance at 31st March, 2006 |
|-----------------------------------|--|--|---|
| Rs. '000 | Rs.'000 | Rs.'000 | Rs.'000 |
| 16,604 | _ | 1,416 * | 15,188 |
| 1,306,140 | 219,270 | | 1,525,410 ** |
| 191,891 | 4 | 205 | 191,690 |
| 180,000 | 250,000 | 180,000 | 250,000 |
| 1,877 | _ | _ | 1,877 |
| 400 | 8 *** | _ | 408 |
| _ | 801 | | 801 |
| 1,696,912 | 470,083 | 181,621 | 1,985,374 |
| | 31st March, 2005 Rs. '000 16,604 1,306,140 191,891 180,000 1,877 400 | 31st March, Additions 2005 Additions Rs. '000 Rs.'000 16,604 — 1,306,140 219,270 191,891 4 180,000 250,000 1,877 — 400 8 *** 801 | 31st March, 2005 Additions Deductions Rs. '000 Rs.'000 Rs.'000 16,604 - 1,416 * 1,306,140 219,270 - 191,891 4 205 180,000 250,000 180,000 1,877 - - 400 8 *** - 801 - - |

* Refer to note (6) in Schedule 20

** Includes Rs. 76,842 on account of 48.98% holding in the joint venture company M/s Berger Becker Coatings Private Limited as per proportionate consolidation principle.

*** Rs. 8 transferred from Share Premium against buy-back of shares.

| | 31st March, 2006 | 31st March, 2005 |
|-----------------------------------|---------------------|---------------------|
| | Rs.'000 | Rs.'000 |
| 3. SECURED LOANS | | |
| Loans from Banks | 142,250 | 140,819 |
| | 142,250 * | 140,819 * |
| * Includes share of Joint Venture | 49,703 | 61,596 |
| | 11 1 1 1 | |

 $\mathbf{Note}:$ Loans from Banks are secured by hypothecation of stock-in-trade and book debts.



| | | 31st March, 2006 | 31st March, 2005 |
|----|---|---------------------|---------------------|
| | | Rs.'000 | Rs.'000 |
| 4. | UNSECURED LOANS | | |
| | Fixed Deposits * | 1,501 | 46,486 |
| | Short Term Loans | | |
| | Banks | — | 330,829 |
| | Others | 350,001 | 200,000 |
| | | 351,502 | 577,315 |
| | * Includes unclaimed matured fixed deposits | 1,291 | 5,766 |

5. DEFERRED TAXATION

| Liability | | |
|--|----------|----------|
| Depreciation | 87,441 | 91,596 |
| Amortisation of expenses in accounts | 1,141 | 1,537 |
| | 88,582 | 93,133 |
| Less : Asset | | |
| Amortisation of expenses allowed as per Income Tax Act | 6,124 | 7,666 |
| Others | 6,730 | 5,672 |
| | 12,854 | 13,338 |
| | 75,728 * | 79,795 * |
| * Includes share of Joint Venture | 2,792 | 3,454 |

6. FIXED ASSETS

| TIXED ASSETS | | | | | | Depreci | ation | | | |
|-------------------------------|---|-----------|-----------------|---|-----------------------------|---------------------|---|-----------------------------|---|---|
| | Original Cost/ Professional Valuation at 31st March, 2005 | Additions | Deletions | Original Cost/ Professional Valuation at 31st March, 2006 | Upto 31st March, 2005 | For the Year *** | On deletions (Accumulated upto the date of sale) | Upto 31st March, 2006 | Net Book value at 31st March, 2006 | Net Book value at 31st March, 2005 |
| | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 | Rs. '000 |
| Tangible Assets | | | | | | | | | | |
| Goodwill **** | 12,594 | — | _ | 12,594 | — | — | — | — | 12,594 | 12,594 |
| Land : | | | | | | | | | | |
| Freehold | 36,917 | 465 | _ | 37,382 | — | | _ | _ | 37,382 | 36,917 |
| Leasehold | 17,221 | | — | 17,221 | 2,060 | 598 | _ | 2,658 | 14,563 | 15,161 |
| Buildings : | | | | | | | | | | |
| Freehold * | 439,596 | 72,933 | — | 512,529 | 101,021 | 15,306 | _ | 116,327 | 396,202 | 338,575 |
| Leasehold ** | 39,812 | 988 | — | 40,800 | 9,595 | 694 | — | 10,289 | 30,511 | 30,217 |
| Plant and Machinery | 1,072,370 | 260,563 | 9,433 | 1,323,500 | 606,802 | 123,373 | 6,056 | 724,119 | 599,381 | 465,568 |
| Furniture and Fittings | 42,161 | 8,806 | 136 | 50,831 | 22,474 | 3,147 | _ | 25,621 | 25,210 | 19,687 |
| Equipment | 314,539 | 47,979 | 2,997 | 359,521 | 191,811 | 32,742 | 108 | 224,445 | 135,076 | 122,728 |
| Motor Cars and Other Vehicles | s 61,196 | 11,669 | 6,070 | 66,795 | 32,101 | 7,525 | 7,105 | 32,521 | 34,274 | 29,095 |
| Intangible Assets | | | | | | | | | | |
| Trade Mark | — | 8,868 | _ | 8,868 | — | | — | — | 8,868 | — |
| Software | — | 1,696 | _ | 1,696 | — | 314 | — | 314 | 1,382 | — |
| | 2,036,406 | 413,967 | 18,636 | 2,431,737 | 965,864 | 183,699 | 13,269 | 1,136,294 | 1,295,443# | 1,070,542# |
| Previous year | 1,729,291 | 314,719 | 7,604 | 2,036,406 | 807,895 | 164,160 | 6,191 | 965,864 | 1,070,542 | |
| # Includes share of Joint Ven | iture | | | | | | | | 44,688 | 45,069 |

* Partly on Leasehold Land.

** Represents payments made and costs incurred in connection with acquisition of leasehold rights in certain properties for 87, 90 and 99 years and are being amortised over the period of such leases. *** Refer to note (6) in Schedule 20

**** Includes Rs. 38 on account of 48.98% holding in the joint venture company M/s Berger Becker Coatings Private Limited as per proportionate consolidation principle.



| | | | | | 31st March, 2006 | 31st March, 2005 |
|----|---|---|---------------------------|---------------------------|---------------------|---------------------|
| | | | | | Rs.'000 | Rs.'000 |
| 7. | INVESTM | | | | | |
| | Long Term | | | | | |
| | - | Other Investments | | | | |
| | | ll Insurance Advisory Company Private Limite ity Shares of Rs.100 each fully paid-up | ed -at cost | | 12,500 | 12,500 |
| | | tainer Private Limited - at cost Shares of Rs. 10 each fully paid up | | | _ | 177 |
| | 1,498 Shares | of Re. 1 each fully paid up in Shantikunj Apa | rtments Limited | | 1 | 1 |
| | Government | t Security - 7 Years National Savings Certificat | e (Under Lien) | | 1 | 7 |
| | 10 Shares of | Charotar Gas Co. @ Rs. 500 per share fully p | aid up | | 5 | — |
| | Short Term | - Unquoted | | | | |
| | 3 - 8.40 % | Andhra Pradesh Power Generation Corpora (3 bonds sold during the year) | tion Bonds of Rs. 1,000,0 | 000 each | — | 3,096 |
| | 2 - 9.50 % | Maharashtra Patbandhare Vitiya Co Limited (2 bonds sold during the year) | Bonds of Rs. 1,000,000 | each | — | 2,078 |
| | 4 - 8.60 % | Sardar Sarovar Narmada Nigam Limited Bor (4 bonds sold during the year) | nds of Rs. 1,000,000 each | 1 | — | 4,168 |
| | 29 - 14.15 % | Maharashtra State Road Development Corpo (29 bonds sold during the year) | oration Bonds of Rs. 100 |), 000 each | — | 3,564 |
| | 10 - 12.50 % Maharashtra Krishna Valley Development Corporation Bonds of Rs. 100,000 each (10 bonds sold during the year) | | | | — | 1,052 |
| | 8 - 11.50 % Maharashtra Krishna Valley Development Corporation Bonds of Rs. 100,000 each (8 bonds sold during the year) | | | | — | 859 |
| | | | | | 12,507 * | 27,502 * |
| | * Includes sh | nare of Joint Venture | | | — | 177 |
| | Note : | | | | | |
| | | ng investments were purchased and sold during | | | | |
| | Description | of Investment | No. of Units/Bonds | Purchase Cost Rs. '000 | | |
| | 11.33 % Wes | st Bengal Finance Corporation (SLR Bond) | 17,000 | 1,998 | | |
| | UTI Liquid (| Cash Plan Institutional -Daily Income Option | 1,014 | 20,000 | | |
| | RLFD Sahar | a Liquid Fund -Dividend | 10 | 50,000 | | |
| 8. | INVENTO | RIES (including in transit) | | | | |
| | Stores and S | pare Parts | | | 30,585 | 23,860 |
| | Raw Materia | ls | | | 719,882 | 540,994 |
| | Containers | | | | 60,105 | 48,907 |
| | Work-in-Pro | cess | | | 137,869 | 136,262 |
| | Finished Go | ods | | | 1,168,188 | 995,556 |
| | | | | | 2,116,629 * | 1,745,579 * |
| | * Includes sł | nare of Joint Venture | | | 70,567 | 53,850 |
| 9. | SUNDRY I | DEBTORS - Unsecured - Considered Goo | d | | | |
| | Debts Outst | anding - for a period exceeding six months | | | 28,398 | 50,636 |
| | Other Debts | | | | 1,127,438 | 864,079 |
| | | | | | 1,155,836 * | 914,715 * |
| | * Includes sł | nare of Joint Venture | | | 51,832 | 53,861 |



| | | 31st March, 2006 | 31st March, 2005 |
|-----|--|---------------------|---------------------|
| | | Rs.'000 | Rs.'000 |
| 10. | CASH AND BANK BALANCES | | |
| | Cash in hand (including cheques and remittances in transit) | 9,408 | 13,866 |
| | With Standard Chartered Bank Chittagong (at pre-1966 devaluation rate of Indian Rupees), Rs.36, fully written off | _ | _ |
| | With Scheduled Banks | | |
| | On Current Accounts | 262,106 | 195,517 |
| | On Debenture Interest Account | 43 | 43 |
| | On Unpaid Dividend Account | 17,191 | 14,660 |
| | On Fixed Deposit Account | 1,362 | 1,212 |
| | On Margin Money Account | 549 | 848 |
| | On Debenture Redemption Account | 391 | 393 |
| | | 291,050 * | 226,539* |
| | * Includes share of Joint Venture | 31,148 | 6,569 |
| 11. | LOANS AND ADVANCES | | |
| | Advances recoverable in cash or in kind or for value to be received | | |
| | Secured - Considered Good | 18 | 18 |
| | Unsecured - Considered Good* | 136,890 | 151,729 |
| | | 136,908 | 151,747 |
| | Advance payment of Tax (net of provision 2004-05 : Rs. 172,277) | — | 16,678 |
| | Balance with Customs, Central Excise etc. | | |
| | Unsecured - Considered Good | 111,834 | 51,088 |
| | Deposits | | |
| | Unsecured - Considered Good | (0.070 | 11.000 |
| | Security and Tender (including Deposits in Government Securities - Unquoted at cost - pledged with Government Authorities Rs. 6) | 62,050 | 44,833 |
| | | 310,792 # | 264,346 # |
| | # Includes share of Joint Venture | 12,766 | 23,137 |
| | * Includes interest accrued on deposits and others | 77 | 1,307 |
| 12. | LIABILITIES | | |
| | Acceptances | 729,576 | 224,436 |
| | Sundry Creditors | 981,561 | 721,111 |
| | Security Deposits | 8,378 | 7,807 |
| | Other Liabilities | 374,578 | 359,203 |
| | Interest accrued but not due on loans | 1,199 | 5,215 |
| | | 2,095,292 * | 1,317,772* |
| | * Includes share of Joint Venture | 62,852 | 47,123 |
| 13. | PROVISIONS | | |
| | Provision for Taxation (net of advance payment : Rs. 221,831) | 22,100 | — |
| | Provision for Fringe Benefit Tax | 1,497 | |
| | Tax on distributable profit | 27,950 | 19,565 |
| | Proposed Dividend - Final | 199,290 | 139,503 |
| | | 250,837 * | 159,068* |
| | * Includes share of Joint Venture | 125 | 6,418 |



| | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|---------------------------------------|-------------------------------------|-------------------------------------|
| | Rs.'000 | Rs.'000 |
| 14. OTHER INCOME | | |
| Dividend received | | 4,083 |
| Discount | 843 | 2,420 |
| Bad Debts Recovered | 535 | 1,765 |
| Consultancy fees | 1,329 | 5,950 |
| Profit on sale of Fixed Assets(net) | 743 | 638 |
| Income from investment in Mutual Fund | 1,534 | 1,053 |
| Miscellaneous ** | 132,344 | 106,771 |
| | 137,328 * | 122,680 * |
| * Includes share of Joint Venture | 3,936 | 1,179 |

** Includes net profit on contracts executed - Rs. 1,835 (2004-05: Rs. 793)

15. MATERIALS CONSUMED

| Opening Stocks | | |
|---|--------------|--------------|
| Raw Materials | 540,994 | 359,665 |
| Containers | 48,907 | 40,988 |
| Work-in-Process | 136,262 | 77,490 |
| Finished Goods | 995,556 | 763,163 |
| | 1,721,719 | 1,241,306 |
| Add : Purchases | | |
| Raw Materials | 5,445,294 | 4,752,946 |
| Containers | 898,886 | 751,955 |
| Finished Goods | 602,129 | 512,597 |
| | 6,946,309 | 6,017,498 |
| Less : Cost of materials sold [including cost of containers | | |
| and others Rs. 107 (2004-05: Rs. 686)] | 15,409 | 16,522 |
| | 6,930,900 | 6,000,976 |
| Deduct : Closing Stocks | | |
| Raw Materials | 719,882 | 540,994 |
| Containers | 60,105 | 48,907 |
| Work-in-Process | 137,869 | 136,262 |
| Finished Goods | 1,167,585 | 995,556 |
| | 2,085,441 | 1,721,719 |
| | 6,567,178 * | 5,520,563 * |
| * Includes Raw Material Consumed | 5,251,104 | 4,555,781 |
| Others | 1,316,074 | 964,782 |
| Materials Consumed | 6,567,178 ** | 5,520,563 ** |
| ** Includes share of Joint Venture | 263,473 | 188,785 |
| | | |



| | | | e year ended March, 2006 | | ne year ended March, 2005 |
|-----|--|---------|-----------------------------|----------------|------------------------------|
| | | | Rs.'000 | | R s.'000 |
| 16. | EXPENSES | | | | |
| | Salaries, Wages, Bonus and Commission | | 362,952 | | 331,675 |
| | Contribution to Provident, Superannuation and Gratuity Funds | | 57,056 | | 59,611 |
| | Staff Welfare | | 115,212 | | 109,084 |
| | Freight, Octroi and Delivery | | 479,019 | | 384,358 |
| | Power & Fuel | | 145,588 | | 122,993 |
| | Consumption of Stores and Spare Parts | | 31,590 | | 27,587 |
| | Repairs to Buildings (a) | | 2,501 | | 1,520 |
| | Repairs to Machinery (a) | | 19,023 | | 18,783 |
| | Repairs to Other Assets (a) | | 9,996 | | 8,196 |
| | Rent | | 52,175 | | 46,607 |
| | Rates & Taxes | | 24,472 | | 27,896 |
| | Travelling | | 108,659 | | 93,705 |
| | Advertisement and Sales Promotion Expenses | | 406,551 | | 278,808 |
| | Insurance | | 11,443 | | 10,989 |
| | Cash Discount | | 426,964 | | 368,197 |
| | Commission to Stockists, Distributors etc. | | 4,576 | | 6,101 |
| | Bad Debts written off | | 8,542 | | 10,385 |
| | Directors' Fees | | 133 | | 166 |
| | Auditors' Remuneration : | 2005-06 | | 2004-05 | |
| | | Rs.'000 | | Rs.'000 | |
| | Audit Fee | 1,034 | | 956 | |
| | Other Services : | | | | |
| | Provident & Other Funds Audit | — | | 10 | |
| | Tax Audit | 216 | | 209 | |
| | Miscellaneous Certificates and Other Matters | 726 | | 710 | |
| | Reimbursement of Expenses | 80 | 2,056 | 125 | 2,010 |
| | Other Expenses (b) | | 320,151 | | 293,888 |
| | | | 2,588,659* | | 2,202,559 * |
| | * Includes share of Joint Venture | | 43,819 | | 28,639 |
| | (a) Includes : | | | | |
| | Consumption of Stores and Spare Parts | | 6,665 | | 4,136 |
| | (b) Includes : | | | | |
| | Processing Charges | | 84,043 | | 88,127 |
| | Amortisation of : | | | | |
| | (a) Expenses on Technical Fees | | 1,177 | | 2,629 |
| | (b) Expenses on issue of ordinary shares and debentures | | 314 | | 314 |
| | (c) Preliminary Expenses | | 5 | | 5 |
| | (d) Deferred Revenue Expenditure | | 345 | | 345 |



| | | e year ended March, 2006 | | e year ended March, 2005 | |
|---|--------|-----------------------------|--------|-----------------------------|--|
| | | Rs.'000 | | Rs.'000 | |
| 17. INTEREST | | | | | |
| Interest expenditure : | | | | | |
| On Fixed Loan | 1,609 | | 9,840 | | |
| On Others | 68,002 | 69,611 | 32,770 | 42,610 | |
| Less : Interest income- [Tax deducted at source Rs. 2,806 (2004-05 : Rs. 598)] | | 13,014 | | 2,577 | |
| Interest on Income Tax Refund | | 410 | | 140 | |
| | | 56,187 * | | 39,893* | |
| * Includes share of Joint Venture | | 3,049 | | 2,773 | |

18. **PROVISION FOR TAXATION**

| Income Tax | | |
|--|-----------|-----------|
| Provision for the year | 206,064 | 164,838 |
| Less : Provision in respect of earlier years no longer | | |
| required written back | 137 | 4,013 |
| | 205,927 * | 160,825 * |
| * Includes share of Joint Venture | 3,982 | 2,346 |

19. DEFERRED TAXATION

| Liability | | |
|--|----------|-----------|
| Depreciation | 3,885 | 3,061 |
| Amortisation of expenses in Accounts | 1,145 | 6 |
| Others | 140 | 7 |
| | 5,170 | 3,074 |
| Less: Asset | | |
| Depreciation | 8,039 | 362 |
| Amortisation of expenses allowed as per Income Tax Act | _ | 6,889 |
| Others | 1,198 | 1,234 |
| | 9,237 | 8,485 |
| | -4,067 | -5,411 |
| Add : Change arising out of recomputation of previous years' | | |
| Net Deferred Taxation Liability as per latest tax rates | — | -7,325 |
| | -4,067 * | -12,736 * |
| * Includes share of Joint Venture | -662 | 1,989 |



20. NOTES TO THE CONSOLIDATED ACCOUNTS

- 1. Principles of consolidation
 - a) The consolidated financial statements pertain to Berger Paints India Limited, its wholly owned subsidiary and joint venture companies as detailed below -

| Name of the Company | Country of Incorporation | % voting power held at 31st March, 2006 |
|---|-----------------------------|--|
| Direct Subsidiaries | | |
| Berger Jenson & Nicholson (Nepal) Private Limited | Nepal | 100 |
| Beepee Coatings Private Limited | India | 100 |
| Berger Paints (Cyprus) Limited | Cyprus | 100 |
| Indirect Subsidiary | | |
| Berger Paints Overseas Limited | Russia | 100 |
| Joint Venture | | |
| Berger Becker Coatings Private Limited | India | 48.98 |

b) i) The financial statements of Berger Paints India Limited and its subsidiaries have been compiled by adding together on a line by line basis the book value of like items of assets, liabilities, income and expenses, after eliminating intra group balances and intra group transactions. The Company's interest in its joint venture company, M/s Berger Becker Coatings Private Limited has been consolidated using the proportionate consolidation principle based on the audited financial statements drawn upto 31st March, 2006.

In translating the financial statements of non-integral foreign operations, assets & liabilities have been translated using the exchange rates prevailing at the end of the financial year and income & expenses have been translated at the average exchange rates for the period. The resulting exchange differences are transferred to the Foreign Currency Translation Reserve.

- ii) The excess / deficit of the cost to the Company of its investments over its share in the equity of the subsidiaries and joint venture company as on the date (or as near to the date as practicable) of takeover has been recognised in the consolidated financial statements as goodwill / capital reserve.
- c) The consolidated financial statements have been prepared using the same accounting policies as that of Berger Paints India Limited except for depreciation, gratuity and leave encashment for Berger Jenson & Nicholson (Nepal) Private Limited which are accounted for on cash basis and valuation of inventory for Berger Becker Coatings Private Limited and Berger Paints Overseas Limited which has been carried out on FIFO basis . The value of inventory carried at FIFO is Rs. 91,077 (2004-05:Rs. 53,850). The accounting policies of Berger Paints India Limited are given separately in the financial statements of the Company.
- 2. The Company had been determining the assessable value for excise purpose based on the adjudication order of the assessing authority as also appellate orders of the earlier years and various decisions of the Hon'ble Tribunal and of various Hon'ble High Courts as also of the Hon'ble Supreme Court. The Excise Authorities have disputed some of the abatements and the matter is sub-judice. However, in view of the decision of the Hon'ble Supreme Court in May, 1995 while determining the assessable value for excise purpose, there may arise an additional excise duty liability for the years 1988-89 to 1993-94 which is not quantifiable at present as both the price lists as also the assessments for the said period are pending final adjudication.
- 3. The Sales Tax, Excise, Income Tax, Customs, Provident Fund and Land Revenue Authorities have made certain claims totalling Rs. 309,099 (2004-05:Rs. 146,837), Rs. 4,708 (2004-05:Rs. 10,803), Rs. 64,226 (2004-05:Rs. 18,505), Rs. Nil (2004-05:Rs. 1,766), Rs. 865 (2004-05 : Rs. Nil) and Rs. 2,295 (2004-05 : Rs. Nil) respectively. The Company has been advised by its lawyers that none of the claims are tenable and is therefore contesting the same. The future cash flows on account of the above cannot be determined unless the judgements/decisions are received from the ultimate judicial forums.
- 4. Miscellaneous Expenditure (to the extent not written off or adjusted) represent:

| | 2006 | 2005 |
|--|-----------------|-----------------|
| | 2000 | 2005 |
| | Rs. '000 | Rs. '000 |
| (i) Expenses on issue of shares and debentures | 314 | 628 |
| (ii) Technical Fees | 1,527 | 2,704 |
| (iii) Preliminary Expenses | — | 9 |
| (iv) Deferred Revenue Expenditure – others | 1,152 | 391 |
| | 2,993 | 3,732 |

31st March

31st March



| | | 31st March, 2006 | 31st March, 2005 |
|----|---|---------------------|---------------------|
| | | Rs. '000 | Rs. '000 |
| 5. | Estimated amount of Contracts remaining to be | | |
| | executed on Capital Account not provided for | 47,767 | 100,867 |
| | F 1 1 2005 0(D NU) (2004 05 D 1 244) | | |

[includes 2005-06:Rs. Nil (2004-05: Rs. 1,314) pertaining to the joint venture company]

- 6. Gross depreciation for the year amounts to Rs.183,699 (2004-05:Rs.164,160) from which has been deducted Rs. 1,416 (2004-05:Rs. 1,418) being extra depreciation for the year arising on revaluation of fixed assets withdrawn from Revaluation Reserve.
- 7. Calculation of Earnings per Share of Rs. 3.73 (2004-05:Rs. 2.76) (Face Value Rs. 2 per share) : The numerator (net profit for the year) and denominator (number of equity shares) are Rs. 743,750 (2004-05:Rs. 550,752) and 199,290,595 (2004-05: 199,293,990) shares respectively.

8. Disclosures on Related Parties

| | | | | | | | | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|-----|------------------------------------|--|---|---|------------------------|----------------------------------|---|---|--|
| | Related Party | Relationship | Outstanding as on 31.3.2006 (Rs. '000) | Outstanding as on 31.3.2005 (Rs. '000) | Payable/ Receivable | | Nature of transaction | Value of transaction (Rs. '000) | Value of transaction (Rs. '000) |
| (A) | U. K. Paints India Private Ltd. | Holding Company | 29,040 | 22,749 | Payable | 1. 2. 3. 4. 5. 6. | Clearing & Forwarding Agency Commission Charges for Processing of Goods Purchase of Goods Sale of Goods Rent Expense Purchase of Fixed Assets | 5,815 89,474 38,441 5 249 33,953 | 4,468 107,747 19,023 71 120 |
| (B) | U K Paints (Overseas) Ltd. | Fellow Subsidiary Company | 79 | 77 | Payable | | | | |
| (C) | U K Paints International Ltd. | Erstwhile Fellow Subsidiary Company | | 13,243 | Receivable | 1. | Sale of Goods | | 6,590 |
| (D) | Mr. Subir Bose | Key Management Personnel | 36 | 36 | Receivable | 1. 2. | Rent Paid Security Deposit Paid | 72 | 48 36 |
| (E) | Mrs. Chandrika Bose | Relative of Key Management Personnel | 204 | 204 | Receivable | 1. 2. | Rent Paid Security Deposit Paid | 210 | 185 36 |

There are no individuals who are related parties other than the members of the Board of Directors or their relatives.

Except for the transaction mentioned above, none of the Directors had any transactions with the Company other than sitting fees received for attendance of board meetings or remuneration received as per contract of employment with the Company.

- 9. The Company's leasing arrangements are in the nature of operating leases which are not non-cancellable. These are usually renewed periodically by mutual consent. The rentals payable against these arrangements appear under the head—'Rent', in Schedule 16 to the Profit and Loss Account.
- 10. The Company has only one business segment, namely Paints with almost the entire sales being made in the domestic market.
- 11. Exceptional item consists of Rs. 3,159 (2004-05 : Rs. 25,163) for Voluntary Retirement Scheme and Rs. Nil (2004-05 : Rs. 31,794) for past service Gratuity.
- 12. Previous year's figures have been regrouped wherever necessary.

On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman G S Dhingra — Vice Chairman Subir Bose — Managing Director Anil Bhalla — Director Gurcharan Das — Director Aniruddha Sen — Company Secretary



CONSOLIDATED CASH FLOW STATEMENT OF BERGER PAINTS INDIA LIMITED AND ITS SUBSIDIARY AND JOINT VENTURE COMPANIES FOR THE YEAR ENDED 31ST MARCH, 2006

| | | For the year ended 31st March, 2006 | For the year ended 31st March, 2005 |
|-----|--|-------------------------------------|--|
| | | Rs. '000 | Rs.'000 |
| A. | Cash flow from operating activities | | |
| | Net profit before income tax & exceptional items | 967,026 | 755,798 |
| | Adjusted for : | | |
| | Depreciation | 182,283 | 162,742 |
| | Interest Income | -13,424 | -11,274 |
| | Dividend Income | (0.(11 | -4,083 |
| | Interest Charged | 69,611 | 52,039 |
| | Profit on sale of fixed assets | -743 | -637 |
| | Miscellaneous expenditure amortised | 1,841 801 | 3,294 |
| | Foreign Currency Translation Expenditure under Voluntary Retirement Scheme/Gratuity | -3,159 | -56,957 |
| | • | 1,204,236 | 900,922 |
| | Operating profit before working capital changes Changes in : | 1,204,230 | 900,922 |
| | Trade & other receivables | -305,371 | -104,801 |
| | Inventories | -371,050 | -483,343 |
| | Trade & other payables | 787,058 | 364,046 |
| | Cash generated from operations | 1,314,873 | 676,824 |
| | | | |
| | Miscellaneous expenditure | -1,102 | -347 |
| | Direct taxes paid (net of income tax refund received) | -231,413 | -178,381 |
| | Net cash from operating activities | 1,082,358 | 498,096 |
| В. | Cash flow from investing activities | | |
| | Purchase of fixed assets | -419,430 | -347,165 |
| | Sale of fixed assets | 6,110 | 1,747 |
| | Interest received | 14,654 | 11,655 |
| | Dividend received | <u> </u> | 4,083 |
| | Proceeds from liquidation of investments | 15,000 | |
| | Purchase of investments | 5 | -22,317 |
| | Net cash used in investing activities | -383,671 | -351,997 |
| C. | Cash flow from financing activities | | |
| | Proceeds from share issue | -200 | 27 |
| | Proceeds from/Repayments of long term borrowings | -225,414 | 155,254 |
| | Proceeds from/ Repayments of other loans | 1,431 | -65,914 |
| | Interest paid | -73,731 | -61,552 |
| | Dividend paid | -336,262 | -262,271 |
| | Net cash used in financing activities | -634,176 | -234,456 |
| Ne | t changes in cash & cash equivalents (A+B+C) | 64,511 | -88,357 |
| Cas | sh & cash equivalents - opening balance | 226,539 | 314,896 |
| Cas | sh & cash equivalents - closing balance | 291,050 | 226,539 |
| No | tes : 1. Cash and cash equivalents represent cash and bank balances only. | | |

2. Bank overdraft and other short term loans have been treated as part of financing activities.

3. The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in Accounting Standard-3 on Cash Flow Statement issued by the Institute of Chartered Accountants of India.

4. Previous year's figures have been regrouped, wherever necessary.

This is the Cash Flow Statement referred to in our report of even date.

Partha Mitra *Partner* Membership Number 50553

Kolkata Dated : 6th June, 2006 For and on behalf of LOVELOCK & LEWES *Chartered Accountants* On behalf of the Board of Directors

Kuldip Singh Dhingra — Chairman



BERGER PAINTS INDIA LIMITED

REGISTERED & HEAD OFFICE - BERGER HOUSE, 129 Park Street, Kolkata - 700 017 Phone: 2229 9724-28, 2229 6005/16; Fax: 91-33-2249 9009/9729/2227 7288

Website : www.bergerpaints.com; E-mail : bpilcorp@vsnl.net

HOWRAH

14 & 15 Swarnamoyee Road P.O. Botanic Garden Howrah - 711 103 Phone: 033-2668 4706 (4 lines) Fax: 033-2668 2956

PONDICHERRY

53-56 Pandasozhanallur Village Nettapakkam Commune Pondicherry - 605 106 Phone: 0413 2699 574/143 Fax: 0413-2699171

BERGER FACTORIES GOA

BERGER DEPOTS

316-317 Kundaim Industrial Estate, Kundaim North Goa Phone: 0832-2395610/6407 Fax: 0832-2395663/2395610

SIKANDRABAD 38A, Industrial Area Bulandshar Road Sikandarabad (U.P.) Phone: 05735 222384, 222249

Sambha, Distt. Jammu

JAMMU

SIDCO Industrial Growth Centre

Jammu & Kashmir - 184 121

Phone: 09123 246451/58/59

103, G. T. Road Rishra Hooghly - 712 248 Phone: 033 2672 0641/42

RISHRA

★● KOLKATA

6C, Rameshwar Shaw Road, Kolkata 700 014 Phone: 033-2245 4361/2290 0994/2289 7762 Fax: 033-2289 7084 243/1, B T Road, Kolkata 700 036 Phone: 033 2577 5081/9621, 2578 4976 Fax: 033 2577 9613 620, Diamond Harbour Road, Kolkata 700 034

Phone : 033-2468 3133/2458 3267, Fax 033-2468 3115

SILIGURI

Bansal Tea Warehouse 2nd Mile, Sevoke Road, Siliguri 734 401 Phone : 0353-254 8886/5391

• GUWAHATI

Municipal Ward No. 15B, Holding No. 868 Ganesguri, Birubari Road, Kacharibasti Dispur, Guwahati 781 005, Phone: 0361-234 8381/259 5169

• PATNA TPS Godown

Anisabad Bye Pass Road, Patna 800 002 RANCHI

Near Railway Over-Bridge, Lala Lajpat Rai School Kadru Road, Ranchi 834 001 Phone: 0651-233 1033/233 0487 Fax: 0651-222 6601(PP)

BHUBANESWAR

Plot No. 146, Sector-A, Zone-B, Mancheswar Industrial Estate, Near Mancheswar Police Station, Bhubaneswar 751 010 Phone: 0674-258 8719/8720, Fax: 0674-2588 721

• CUTTACK

Burdhwan Compound, P.O. College Square, Cuttack 753 003 Phone : 0671-264 9616/7584, Fax : 0671-264 7584

• RAIPUR

Ground Floor & First Floor Saraswati Kutir, Behind Aligarh Safe Steel Jeevan Bima Marg, Pandri, Raipur 492 005 Phone : 0771-242 6361/2250. Fax : 0771-2422250

AGARTALA Road No. 2&3 Crossing Dheleswar Natunpally, Agartala 799 007 Phone : 0381-220 8404/231 1433

SHILLONG Apphira Building, Fruit Garden Jowai Road, Shillong 793 003 Phone : 0364-222 9587 Fax: 0364-222 6072

MUMBAI

"APEEJAY HOUSE" Dinsha Vatcha Road, Mumbai 400 020 Phone : 022-2282 1067/1116, 2284 2964/3010 Fax: 022-5634 0278 D/207, TTC Industrial Area H.P. Road, Turbhe, Navi Mumbai 400 705 Phone : 022-2763 5424/5425 Fax: 022-2761 2394 M.S. Lad Industrial Estate

87, Saki Vihar Road, Powai, Mumbai 400 072 Phone: 022-2857 4186/1057, Fax: 022-2857 9867

• GOA "Cabeceira De Unhamolla" Fatorda Margao, Taluka Salcete,

- Margoa NAGPUR Khasra 18, Plot No. 4-5, Pandey Layout
- Khadgaon Road, Wadi, Nagpur 440 023 Phone : 07104-221529/21512, Fax : 07104-221512 PUNE
- C/o. Jai Bhavani Mata Ware Housing Company, Phursungi Village Road, Phursungi, Pune 410 308 Phone: 020-2698 0031/0949, Fax: 020-2698 0338
- AURANGABAD C-18, MIDC Panderpur Waluj Aurangabad 431 136 Phone : 0240 255 5177/5178 Fax: 0240 255 5177/5178

AHMEDABAD 2A, B & C, Tirupati Estate Opp. Bansidhar Engineering, Narol Cross Road N. H. No. 8, Narol, Ahmedabad 382 405

Phone: 079-2571 0802/3486, Fax: 079-2571 5867 Warehouse No. 12, Part IN V. L. Estate, Near Jamnagar Transport Bavla Sarkhej Highway Road Sarkhej, Ahmedabad 382 210 Phone: 079-2689 1300/1344, Fax: 079-2689 1333

RAJKOT Plot No. 9, 10, 11, Survey No. 112/1 Ruda Transport Nagar, Anandpar Navagam, Rajkot 360 003 Phone: 0281-270 2563/7659 3252

Fax: 0281-270 2564 VADODARA C/2 & 3, F. G. Patel Estate Opp. L&T NIRO Survey No. 395, National Highway No. 8 Village Padamala, Distt. Vadodara 390 002 Phone : 0265-224 3070/1/2 Fax: 0265-224 3231

SURAT

B/h, Manav Daya Trust Hospital Opp. HPL-LPG Refilling Station, Surat Kadodara Road, AT Saroli, Tal, Choryasi Dist. Surat 394 210 Phone : 0261-264 6440/264 8614, Fax : 0261-264 8614 INDORE

178/1, Piplia Rao, A. B. Road Opp. Bhopal Motors, Indore 452 001 Phone: 0731-236 4207/4010/402 3635 Fax: 0731-246 6175 BHOPAL

C/o. National Seeds Corporation 48-49, Industrial Area, Govindpura Sector-E, Bhopal 462 023

Phone: 0755 260 0856/426 1374/400 4644 Tele Fax : 0755-426 1495

GWALIOR

39/2322-23, Sakhia Vilas Jhansi Road, Lashkar, Gwalior 474 001 Phone: 0751-401 3001/3, Fax: 232 7071

• IABALPUR Plot No. 4/7, Block 12

Namak Kothi Compound, Kanchghar Road North Civil Lines, Jabalpur 482 001 Phone : 0761-262 0532/9563 Fax: 0761-2629563

NEW DELHI

D-14/2, Okhla Industrial Area, Phase II New Delhi 110 020 Phone: 011-2638 4714/4796/7256 Fax: 011-26385644 12/3, Asaf Ali Road, New Delhi 110 002 Phone: 011-2325 3494/3515 Fax: 011-2328 2366 Block-A-1, Plot B-2, Pankha Road, Janakpuri New Delhi - 110 058 Phone: 011 2562 3741/3742 Fax: 011-2554 8654 Warehouse No. MJ-2. Hari Chand Mela Ram Complex, Village Mandoli, Delhi 110 093 Phone : 011-2234-1985/1422 102 & 103 DDA Transport Centre Punjabi Bagh Chowk, New Rohtak Road

New Delhi 110 035 Phone : 011-2511 7460/7461, 2591-6922/6923 Fax : 011-2543 8880

LUCKNOW

6, Hal Ancillary Complex, Ismailganj Faizabad Road, Lucknow 226 016 Phone: 0522 272 1726/27 Fax: 0522-272 1730 E-126 Transport Nagar Kanpur Road, Lucknow 226 010 Phone: 0522-243 6846/243 9377

- GHAZIABAD 100 New Arya Nagar, Patel Marg Ghaziabad 201 001 Phone: 0120-283 5857, 285 2093 Tele Fax : 0120-283 5857
- DEHRADUN 108/3 Chander Nagar, Dehradun 248 001 Phone: 0135-2629809/2640
- VARANASI Pama Complex, DLW Road Shivadaspur, Lehartara, Varanasi 221 002 Phone : 0542-2371041/42, Fax : 0542-237 1042
- AGRA B-2/17, Kanchan Market, Bye Pass Road Kamala Nagar, Agra 282 005 Phone: 0562-288 0422/3488, Fax: 0562-288 3488
- KANPUR 84/1-B, Fazalganj, Industrial Area, Kanpur 208 012
- BAREILLY Clutter Buck Ganj Opp. GTI 7th Km. Stone, Bareilly (UP)-243502 Phone: 0581-248 0340/0940
- HALDWANI Jai Singh Farm, Aonla Choki Road, Gaujajali, Uttar Haldwani Phone: 05946-245 648/245 652
- NOIDA B-20, Sector-3, Noida Phone : 0120-2533 681/2544 164, Fax : 0120-2545 776



- LUDHIANA
- 4B-Extension Industrial Area-A, Ludhiana 141 003 Phone : 0161-222 3581/5216, Fax : 0161-2605 039 (PP) GURGAON
- Kataria Complex, Khasra No. 10947/7283/2918/2 Daultabad Road Industrial Area, Gurgaon. GORAKHPUR
- Bindra Complex, S-1, Transport Nagar, Gorakhpur 273001 Phone : 0551-2334244/4245
- PARWANOO
- Sector-5, Near BCI Bearing, Parwanoo, Himachal Pradesh PANCHKULA
- Plot No. 60, Industrial Area, Phase-1, Panchkula MOHALI
- SCF No. 44, Phase IX, Mohali BHATINDA
- SCF : 35 & 36 Model Town, Bhatinda 151 002, (Punjab) Phone : 0164-2240 239/5000 131, Fax : 0164-221 3578 • JALANDHAR
- C/o. Handa Ice Factory, Santokhpura, Hoshiarpur, Jalandhar 144 044 Phone : 0181-2292 003/509 4716, Fax: 0181-2641 056 (PP) • CHANDIGARH
- 92. 2 Canals Industrial Area. Phase II, Chandigarh 160 002

Phone : 0172-5075 219/220, Fax : 0172-5017 755 (PP) • JAIPUR

- Plot No. 39-40, Sharma Colony Extension Road No. 4, Bias Godam Industrial Area, Jaipur 302 004 Phone : 0141-2217 498/2216 396, Fax : 0141-2211 433
- JODHPUR '-A(I), Heavy Industrial Area, Shastri Circle, Jodhpur, Rajasthan
- FARIDABAD

Plot No. 7A, Sector 24, Industrial Area, Faridabad 121 005 Phone: 0129-2230 936/2441 135, Fax: 0129-2233 436

NEW DELHI

A-13, Mayapuri, Phase - II, New Delhi- 110 064 Tel No: 011-28115672/ 28117479, Fax: 011-28115672 3976/80, Ajmeri Gate Corner, Ajmeri Gate, New Delhi. Phone : 011-23216987/ 23216792, Fax: 011-23217493 400 Yards, Sultanpur, Mehrauli Gurgaon Road, New Delhi Phone : 011-26802293/ 26804756

- Fax: 011-26804014/ 3976 FARIDABAD 3D/44 A (B.P), NIT, Faridabad, Haryana-121 001. Phone: 0129-2422810/ 2426440, Fax: 0129-4056302
- PANIPAT Uggar Sen Colony, Assand Road, Panipat Phone : 0180-2658388/5011598, Fax: 0180-2681863
- KANPUR 123 / 361, Fazal Ganj, Industrial Area, Kanpur Ph: 0512-2236761/ 2230974/ 2242086 Fax: 0512-2242086
- VARANASI

C-27/ 273-12, Das Nagar Colony, Maldahia, Varanasi Phone : 0542-2207878/ 2207871, Fax : 0542- 2391525

- SAHIBABAD Plot No.30, Sector-V, Rajendra Nagar, G.T. Road, Sahibabad, Dist. Ghaziabad Phone: 0120-2898237/2898260/3292682
- Fax: 0120-2898237 • HALDWANI 8-182/1, Aish Bagh, Kaladhungi Road, Ward No.8, Haldwani Phone : 05946-254596/ 320315, Fax : 05946-255278

• IAMMU

Krystal Ice Factory, Kunjwani By-pass Crossing, Jammu 180 010 Phone : 0191-2483 455/895, Fax : 0191-2454 095

- CHENNAI 126, Peters Road, Chennai 600 086 Phone: 044-28353752/2295/0242, Fax: 044-28350189 11/A, Chokkanathar Street, Karthikeyan Nagar Maduravoyal Village, Chennai 602 102 Phone : 044-2378 2494/3859, Fax : 044-2378 0021
- PONDICHERRY 8, Main Road, Gnanapragasam Nagar Pondicherry 605 008
- Phone : 0413-224 9035/8098, Fax : 0413-224 8098 • COIMBATORE
- 17, Cowley Brown Road, R. S. Puram, Coimbatore 641 002 Phone : 0422-255 2845/3738, Fax : 0422-255 3738 SALEM
- 2, Seetharama Chetty Road, Arisipalayam Salem 636 009 (Tamil Nadu) Phone : 0427-235 1755/1420, Fax : 0427-235 1420

MADURAI 'Sundara Bhavanam', Door No. 175 Kamarajar Salai, Madurai 625 009 Phone : 0452-262 8274/8312, Fax : 0452-2629023

BANGALORE 22, Fort, A Street, K R Road, Bangalore 560 002 Phone : 080-2670 1315/1815, Fax : 080-2670 9641 112/7, Katha No. 116, Garvebha VIP Alya Begur Hobli Hongasandra Gram Panchayat Bangalore South Taluk Phone : 080-2573 6082/6393, Fax : 080-2573 6659 C-1, Compartment, Central Warehouse, APMC Yeshwanthpur, Bangalore 560 022 Phone : 080-2337 7643/5762 0954, Fax : 080-2337 7643

MANGALORE No. 20-1085, Nereshwalya Cross Road Beside Rosario School & Church, Bunder Mangalore 575 001 Phone : 0824-242 8221/2444 296, Fax : 0824-2443 622

RAJDOOT DIVISION DEPOTS

- CHANDIGARH S.C.O. 268, Sector-32-D, Chandigarh
- Phone : 0172-2605149/2663823, Fax : 0172-2663823 JALANDHAR

Asiatic Compound, Basti Baba Khel, Kapurthala Road, Jalandhar, Punjab - 144 001 Phone: 0181 -2651096/2650049, Fax: 0181-2650049 JAMMU

- 55 B/B, Gandhi Nagar, Jammu-180 004 Phone : 0191-2451657/2453816
- PATNA Behind Reserve Bank of India Off Exhibition Road, Patna - 800 001 Phone : 0612-2321279/ 2624720, Fax : 0612-2669567 **GUWAHATI**
- Near Avtar Complex, Dreamland Apartment (P) Ltd., Basistha Road, Naharani Path, Dispur Last Gate, Guwahati-781 006. Phone : 0361-2233054/2233096/2233249 Fax: 0361-2233249
- RANCHI Birsa Chowk, Khunti Road, Ranchi - 834 002 Phone : 0651-2253746/897, Fax: 0651-2508476/2250207
- PUNE C/O. Nath Warehousing Co. Survey No. 164, Fursungi Road, Taluka Haveli, Pune - 412 308 Phone : 020-26980158/26982511, Fax : 020-26980158 INDORE
- 20, Navalakha Timber, Scheme (1st Floor), Lohamandi, Indore-452 001 Phone : 0731-400 2854/408 8473, Fax : 0731-408 8473

SUBSIDIARY COMPANIES

BEEPEE COATINGS PVT. LIMITED Gujarat, India

BERGER PAINTS (CYPRUS) LIMITED Cyprus

BERGER JENSON & NICHOLSON (NEPAL) PVT. LIMITED Bhaktapur, Nepal

BERGER PAINTS OVERSEAS LIMITED Russia

★ Berger Paints Home Decor Centres

HUBLI

Vanashri Traders Compound Torvi Hakkal, Mill Road, Hubli 580 024 Phone: 0836-2218 025/27, Fax: 0836-2268 241

- косні 28-106/98, Valath Arcade, V.P. Marakkar Road Edappally Toll Junction, Edappally, Kochi 682 024 Phone: 0484-255 1150/255 0470/394 1695 Fax: 0484-255 0270
- KOZHIKODE 19/1051, Puthiyapalam Road, Thali, Kozhikode 673 002 Phone : 0495-270 0906/3412/4822
- КОТТАУАМ Survey No. 84/2, Ward No. VIII Muttambalam, Kottayam 686 001 Phone: 0481-230 2669/2670, Fax: 0481-230 2998
- THIRUVANANTHAPURAM Vaisnavi Drainage Road, Near Kalyan Hospital Killipalam, Thiruvananthapuram – 695 036 Phone : 0471-2468728/8729, Fax : 0471-2468445
- SECUNDERABAD Survey NO. 133, Plassey Lanes, Bowenpally Secunderabad 500 011 Phone: 040-27953677/88/99, Fax: 040-2795506
- VISAKHAPATNAM 32-1-201, Bowdara Road, Visakhapatnam 530 004 Phone : 0891-2502087, 2565936, Fax : 0891-2502087
- VIJAYAWADA 29-14-25, Prakasham Road, Governorpet Vijayawada 520 002
- Phone: 0866-243 5956/7449, Fax: 0866-2437449 TIRUPATI
- Do No. 3/95, S No. 240/1, Srinivasa Puram Tiruchanoor Road, Tirupati Phone : 0877-223 9395, Fax : 0877-223 9200

• AHMEDABAD

R. 1-4, Tirupati Estate, Opp. Kaydee House, Near IBP Petrol Pump, Aslali Bye Pass N.H.No.8, Aslali, Dist. Ahmedabad Phone : 02718-261072/ 261165, Fax : 02718-261074

- косні 50/1195, Ponevazhi Road, Edappally North, Edappally, Kochi - 23 Phone : 0484-2800376/2801880, Fax : 0484-2801880
- KOZHIKODE 1/90 D & E, Davood Chambers, Butt Road, Chungam, P.O. West Hill, Kozhikode, Kerala-673 005 Phone : 0495-2380455/2380492, Fax : 0495-238 0492
- BANGALORE No. 114/16, Patel Puttiah Indl. Estate, Mysore Road, Bangalore - 560 026 Phone : 080-26752865/26752896, Fax : 080-26752865
- IAIPUR 35-A, Tagore Nagar, Near D.C.M., Ajmer Road, Jaipur-302 024. Phone : 0141-235 3741/321 6285, Fax : 0141-235 1950
- SECUNDERABAD Plot No. 17-18, Bhel Colony, Rasoolpura, Secunderabad - 500 003, Andhra Pradesh Phone: 040-2790 4495/5591 9597, Fax: 040-2790 9019
- VADODARA M/S.Banker's Brothers, Estate No. 1, N.H.No.8, AT & PO Padamla, Dist. Vadodara - 391 350 Phone : 0265 – 2243170/ 3200040, Fax: 0265-2243170
- HIMACHAL PRADESH Plot No. 105-A, Sector-4, Parwanoo, Distt. Solan, Himachal Pradesh