



Berger Paints India Limited
Earnings Update Q1 FY16
August 10, 2015



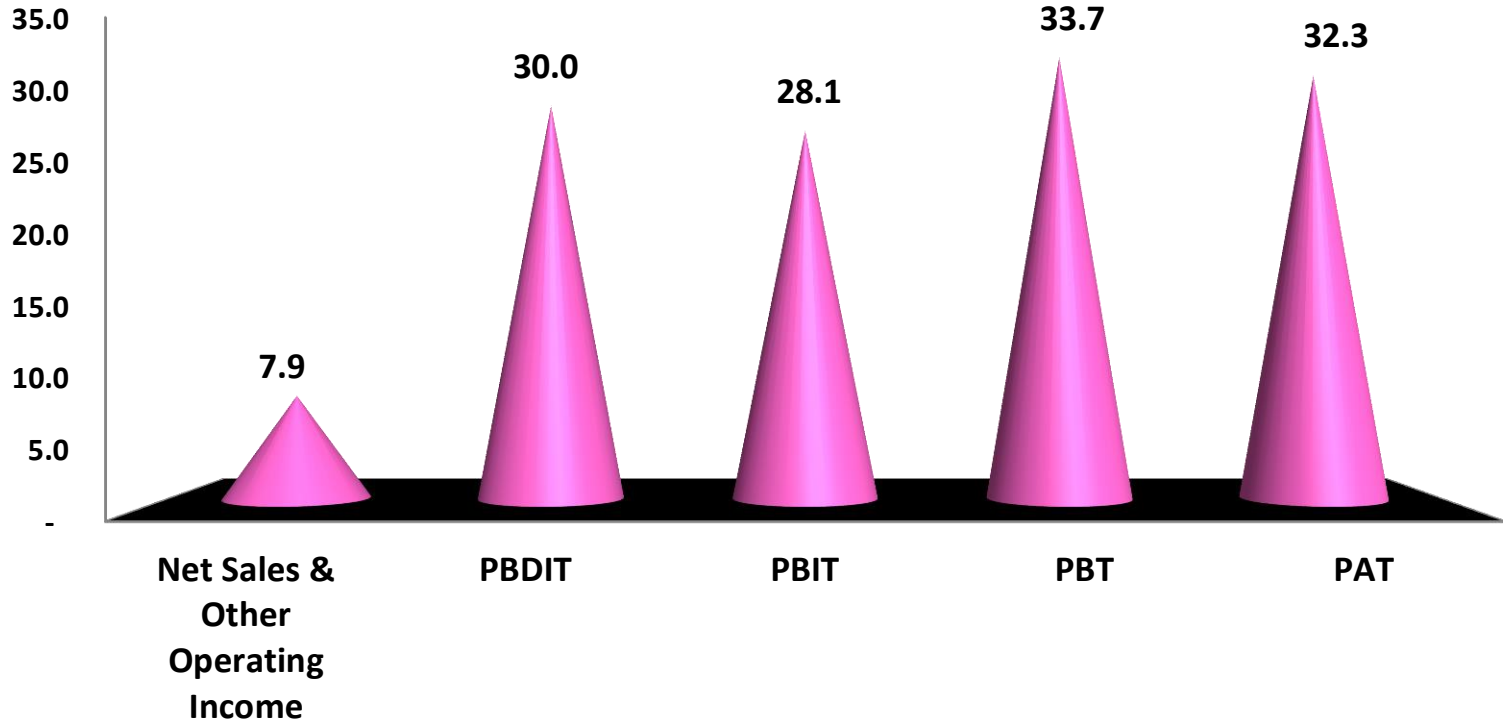
FINANCIAL RESULTS- STANDALONE: Q1 FY16

Rs crores



	Q1 FY 16	% to sales	Q1 FY 15	% to sales	Growth %
Net sales and other operating income	1014		941		7.9
Material Cost	582	57.3	564	60.0	
Employee Cost	51	5.0	47	5.0	
Other expenses	237	23.3	218	23.1	
PBDIT	145	14.3	112	11.9	30.0
Depreciation	21	2.1	18	1.9	
Profit from operation before interest	124	12.2	94	10.0	
Other Income	7	0.7	9	1.0	
PBIT	132	13.0	103	10.9	28.1
Finance Cost	6	0.6	9	0.9	
PBT	126	12.4	94	10.0	33.7
Taxes	43	4.3	32	3.4	
PAT	83	8.2	63	6.7	32.3

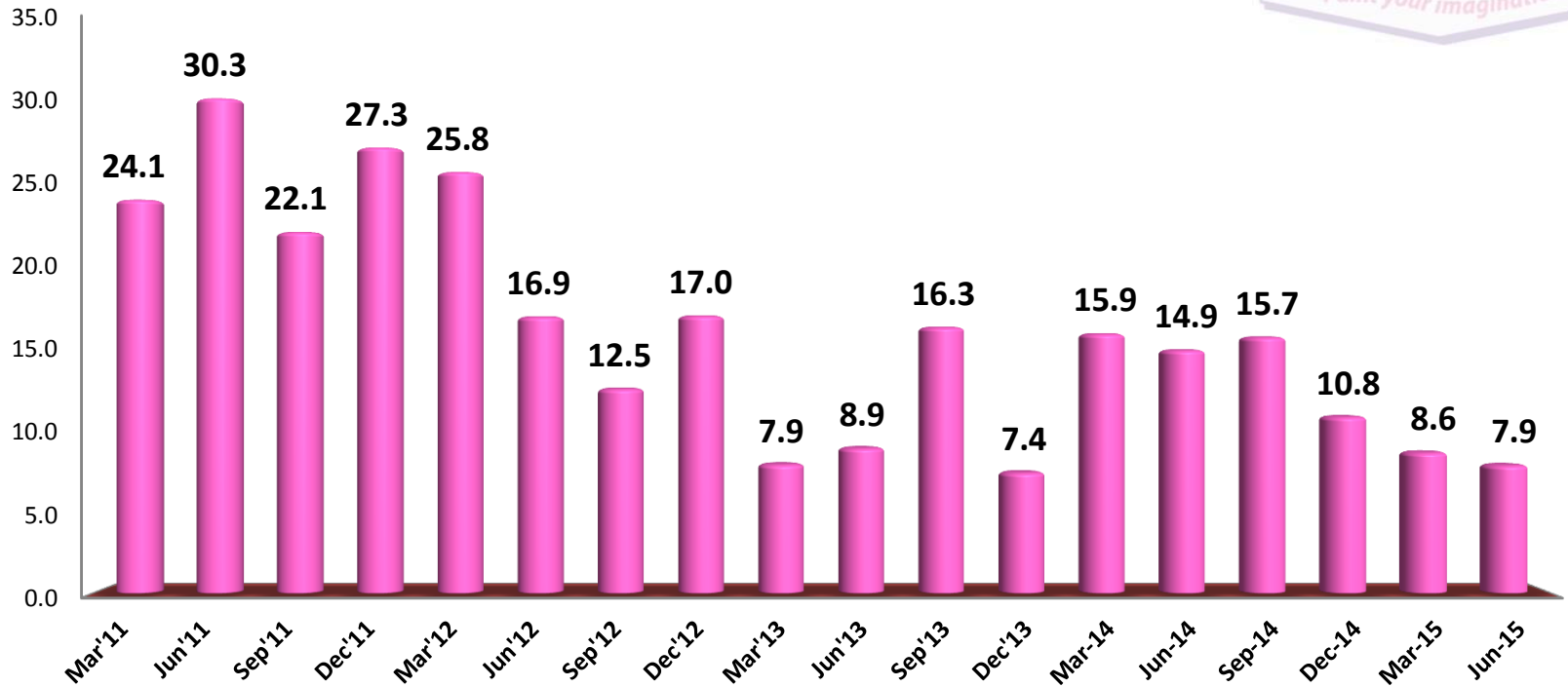
GROWTH (%) -Standalone Q1 FY16



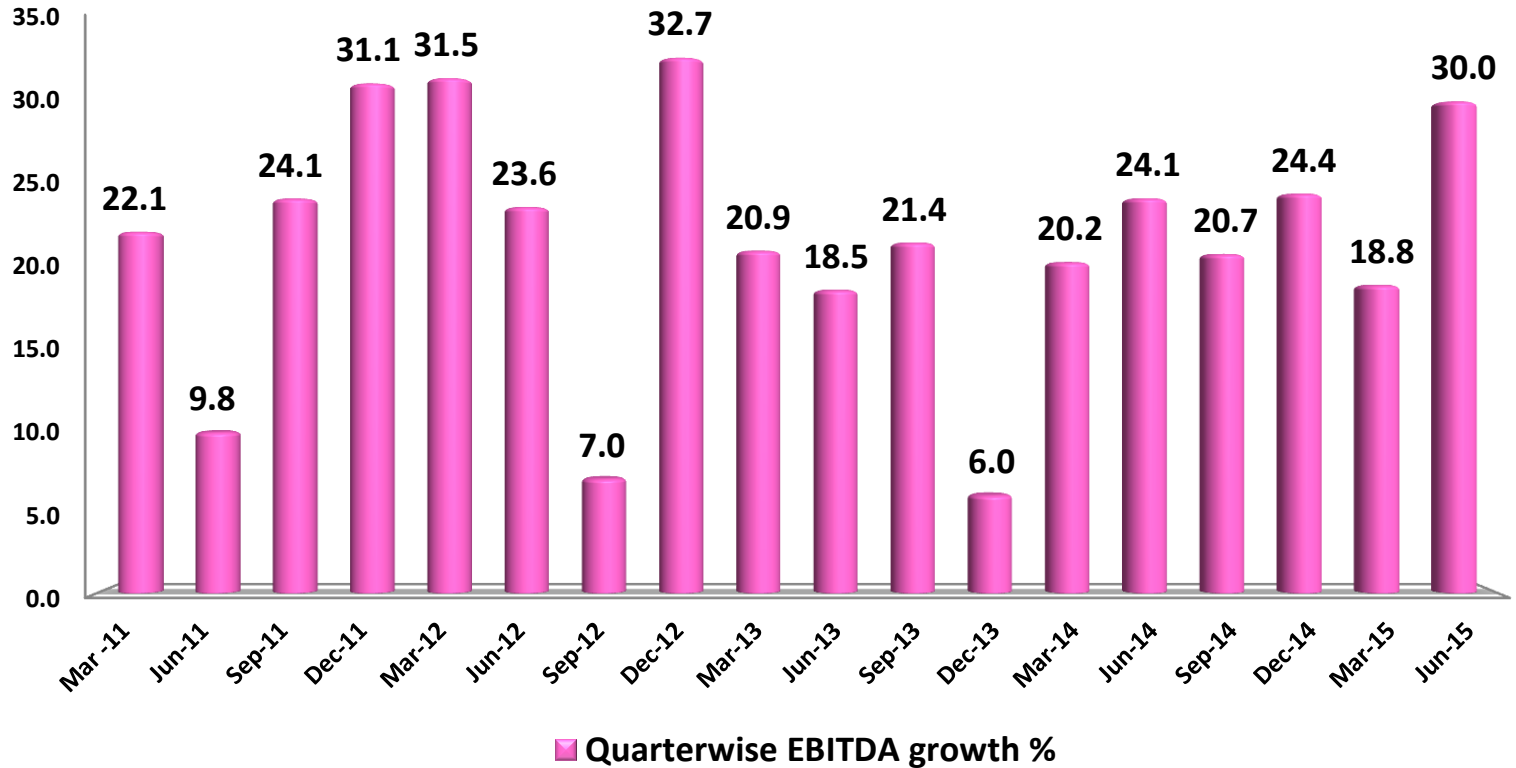
Financial Results – Standalone Q1 FY16



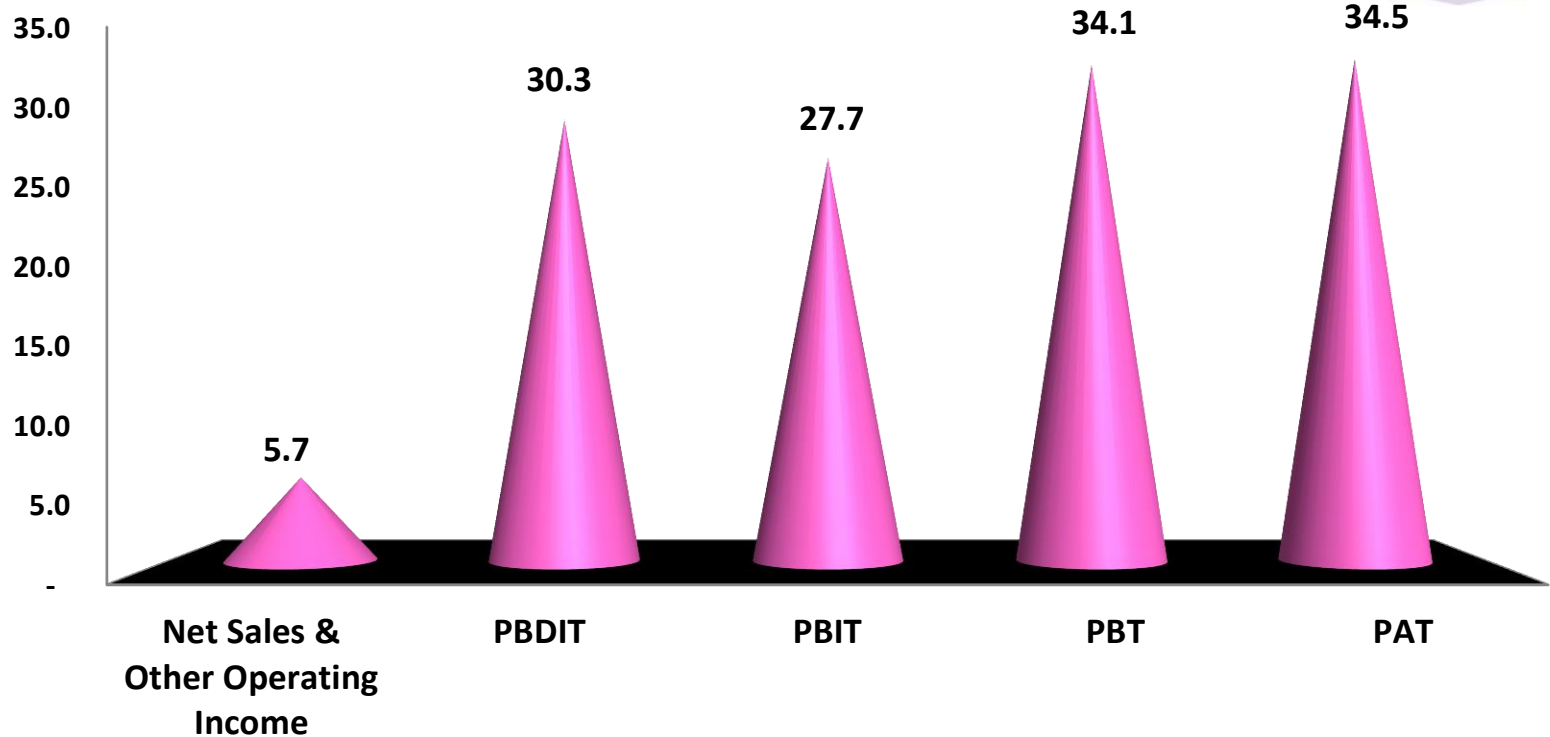
- **Decorative business growth was impacted by lower demand**
- **Protective Coating business continue to show impressive growth like the previous quarter**
- **General Industrial/Automotive business lines continue to show sustained growth.**
- **Sustained improvement in material cost % to net sales was mainly on account of raw material price reduction which continued into Q1 FY 2016**
- **Other expenses recorded increase mainly on account of higher advertisement & sales promotion**



■ Net Sales & Other Operating Income growth %



GROWTH (%) -Consolidated Q1 FY16



Financial Results – Consolidated Q1 FY16



- **Consolidated results were effected by :**
- **Slowdown in Coil Coatings demand impacting JV Berger Becker Coatings operations**
- **Company's wholly owned subsidiary BJN Nepal operations were impacted in the aftermath of twin earthquakes in April & May 2015**

FINANCIAL RESULTS- CONSOLIDATED: Q1 FY16



Rs crores

	Q1 FY 16	% to sales	Q1 FY 15	% to sales	Growth %
Net sales and other operating income	1121		1060		5.7
Material Cost	647	57.7	640	60.4	
Employee Cost	68	6.1	66	6.2	
Other expenses	257	22.9	240	22.6	
PBDIT	149	13.3	115	10.8	30.3
Depreciation	24	2.2	21	2.0	
Profit from operation before interest	125	11.2	93	8.8	
Other Income	7	0.7	11	1.0	
PBIT	133	11.8	104	9.8	27.7
Finance Cost	10	0.9	13	1.2	
PBT	122	10.9	91	8.6	34.1
Taxes	45	4.0	34	3.2	
PAT	77	6.9	57	5.4	34.5

Industry Outlook



- **Decorative paint demand expected to show gradual improvement**
- **Protective & Automotive segment expected to sustain recovery**
- **Exchange rate volatility continues to be a potential concern**

DISCLAIMER



This presentation has been prepared by Berger Paints India Limited for information purposes only. The forward looking statements, if any, involve risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the statements