

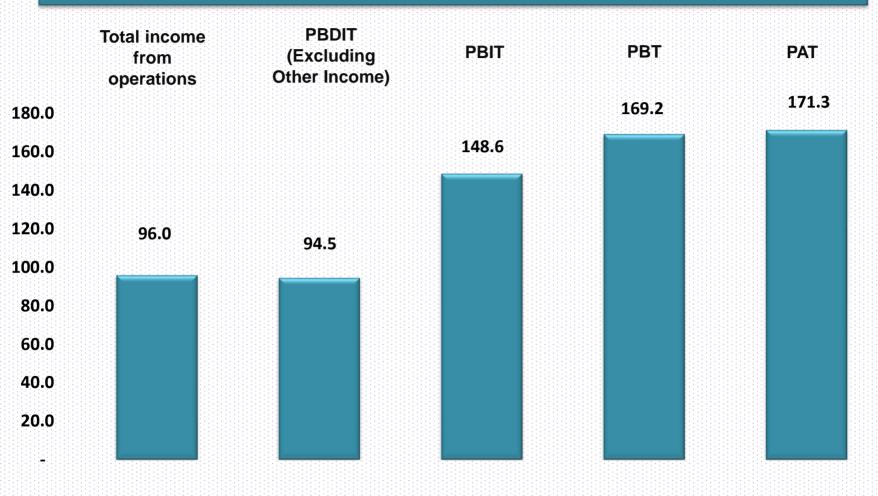




Berger Paints India Limited Earnings Update Call, Q1 FY22 August 10, 2021

## **Q1 FY22 Performance**

### **GROWTH (%) - Standalone Q1 FY22**



#### Financial Results – Standalone Q1 FY22

- Decorative business showed strong growth over corresponding quarter last year aided by a low base, even though impacted by the second wave of COVID in May
- General industrial and automotive business also maintained its growth trend supported by a low base
- Protective and Infrastructure coatings business also had a healthy growth even under restrictive business environment over corresponding period last year
- Raw material consumption as a percentage of sales went up mainly on account of higher raw material prices marginally set off by product price increases effected during the quarter. However, raw materials prices continue to be firm
- Overheads for the quarter were impacted by some one time application expenses on account of supply apply projects

# % to Total % to Total

1,619.21

1.005.67

98.53

294.22

220.79

47.46

173.33

16.01

189.34

181.43

46.34

135.09

135.10

0.01

7.91

Income

62.1

6.1

18.2

13.6

2.9

10.7

1.0

11.7

0.5

11.2

2.9

8.3

0.0

**O1 FY 21** 

826.14

494.33

87.75

130.56

113.50

44.41

69.09

7.06

76.15

8.75

67.40

17.60

49.80

(0.37)

49.43

Rs Crores

**Growth %** 

96.0

94.5

148.6

169.2

171.3

Income

59.8

10.6

15.8

13.7

5.4

8.4

0.9

9.2

1.1

8.2

2.1

6.0

(0.0)

Financial Results – Standalone Q1 FY22

**Q1 FY 22** 

**Total income from operations** 

**PBDIT (Excluding Other Income)** 

Profit from operation before interest

Other comprehensive income, net of income tax

Total comprehensive income for the period

Material Cost

**Employee Cost** 

Other expenses

Depreciation

Other Income

Finance Cost

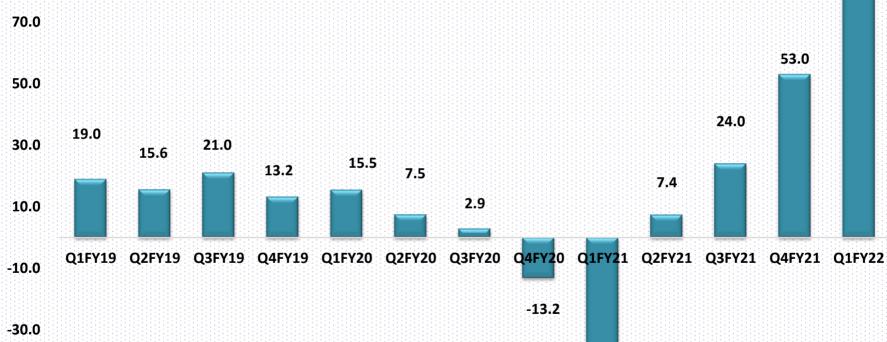
**PBIT** 

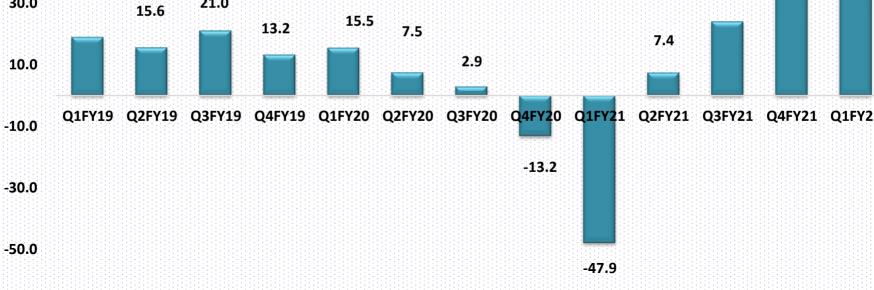
**PBT** 

PAT

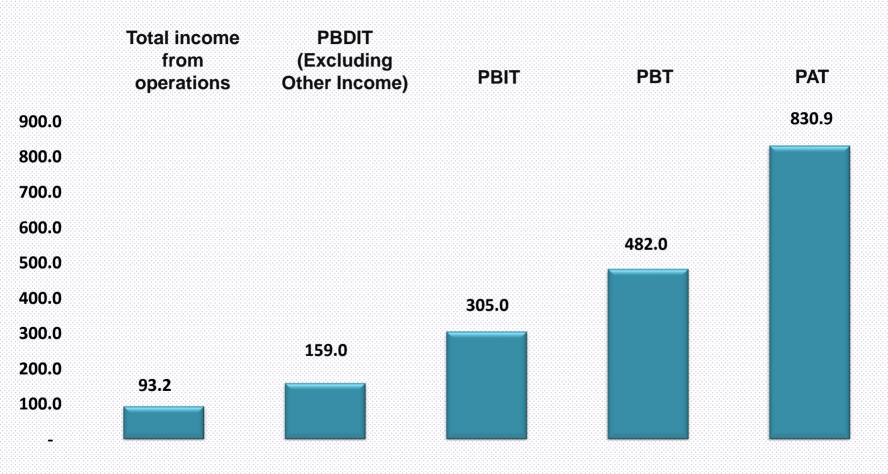
Taxes

## **Income from operations Growth % - Standalone** 96.0 90.0





### Consolidated Q1 FY22- Growth (%)



## Financial Results- Consolidated: Q1 FY22

Q1 FY 22

49.84

140.48

(10.46)

130.02

2.8

7.8

17.61

15.09

(3.42)

11.67

% to Total

Income

Q1 FY 21

**Rs Crores** 

**Growth %** 

% to Total

Income

1.9

1.6

830.9

| Total income from operations                              | 1,798.49 |       | 930.76 |       | 93.2  |
|---|----------|-------|--------|-------|-------|
| Material Cost   | 1,104.67 | 61.4  | 549.52 | 59.0  |       |
| Employee Cost   | 131.03   | 7.3   | 116.21 | 12.5  |       |
| Other expenses  | 324.26   | 18.0  | 172.94 | 18.6  |       |
| PBDIT (Excluding Other Income)                            | 238.53   | 13.3  | 92.09  | 9.9   | 159.0 |
| Depreciation  | 54.82    | 3.0   | 50.36  | 5.4   |       |
| Profit from operation before interest                     | 183.71   | 10.2  | 41.73  | 4.5   |       |
| Other Income  | 17.03    | 0.9   | 7.83   | 0.8   |       |
| PBIT  | 200.74   | 11.2  | 49.56  | 5.3   | 305.0 |
| Finance Cost  | 9.58     | 0.5   | 12.39  | 1.3   |       |
| PBT before share of joint ventures                        | 191.16   | 10.6  | 37.17  | 4.0   | 414.3 |
| Share of Profit / (loss) of associates and joint ventures | (0.84)   | (0.0) | (4.47) | (0.5) |       |
| PBT   | 190.32   | 10.6  | 32.70  | 3.5   | 482.0 |

Taxes

Other comprehensive income, net of income tax

Total comprehensive income for the period

PAT

#### Financial Results- Consolidated: Q1 FY22

Performance of Company's subsidiaries :

BJN Nepal had another strong quarter of topline and profitability growth as the lockdown situation eased

Company's wholly owned Polish subsidiary Bolix S.A continued to grow with higher profitability aided by improved UK operations and price increases taken

SB Specialty Coatings Private Limited (erstwhile Saboo Coatings Limited) also recorded strong performance both on topline and profitability

STP Ltd also had a good quarter of topline and profitability growth

 Company's JV's Berger Nippon Paints Automotive Coatings Ltd. and Berger Becker Coatings Ltd. showed improved performances in this quarter

#### Disclaimer

This presentation has been prepared by Berger Paints India Limited for information purposes only.

The forward looking statements, if any, involve risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the statements.